

To: Colleen Wells  
Assistant Superintendent of Support Services

From: Kristine Johnston  
Director of Purchasing

Date: June 11, 2009

Re: Condenser and Cooling Tower Treatment Services  
Annual Contract #09-04-1602R-RFP



The following bids were received and opened at 1:00 p.m., Friday, May 1, 2009, as advertised and specified in documents concerning **Annual Contract #09-04-1602R-RFP for Condenser and Cooling Tower Treatment Services**. The bids received are located below.

<sup>a</sup> Recommendation based on user department's evaluation of overall best value to the District.

<sup>b</sup> Does not meet District specifications.

<u>Item Description</u>	<u>ChemCal, Inc.</u>	<u>EcoLab</u>	<u>Nalco Company</u>
<b>Cooling Water System</b>			
Inhibitor	65,828.00 <sup>a</sup>	126,145.00 <sup>a</sup>	<u>140,435.00</u>
Oxidizer	88,767.00 <sup>a</sup>	64,632.00 <sup>a</sup>	<u>105,188.00</u>
Non-Oxidizer	24,209.00 <sup>a</sup>	92,153.00	<u>37,836.00</u>
Tower inhibitor controllers	49,850.00 <sup>b</sup>	128,000.00	<u>86,000.00</u>
Internet service reporting system	0.00 <sup>a</sup>	0.00 <sup>a</sup>	<u>0.00</u>
<i>Total Chemical Costs</i>	178,804.00 <sup>a</sup>	296,000.00	<u>283,459.00</u>
<i>Maintenance Costs (Repair or Replace)</i>	0.00 <sup>a</sup>	36,000.00	<u>8,069.00</u>
<i>Laboratory Services Costs</i>	0.00 <sup>a</sup>	0.00 <sup>a</sup>	<u>4,025.00</u>
<i>Service Fees</i>	70,155.00	0.00 <sup>a</sup>	<u>0.00</u>
<b>Total Cooling Water Costs</b>	298,809.00 <sup>a,b</sup>	460,000.00	<u>381,553.00</u>

Recommendation: Nalco Company

Funding: M & O Funds

Estimated Expenditure: \$381,553.00

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