



To: Colleen Wells  
Assistant Superintendent of Support Services

From: Kristine Johnston  
Director of Purchasing

Date: September 3, 2009

Re: Automotive Parts and Supplies  
Annual Contract #09-07-16911B

The following bids were received and opened at 1:00 p.m., Monday, August 3, 2009, as advertised and specified in documents concerning **Annual Contract #09-07-16911B for Automotive Parts and Supplies**. The bids received are as follows:

Item Description	A-Line Auto Parts	Dalal Trading House, Inc.	Helfman Ford	International Trucks of Houston	NAPA Auto Parts	Northwest Drive Train Service	O'Reilly Automotive, Inc.	Thomas Bus Gulf Coast GP, Inc.	XL Parts, LP
<b>1.0 Brake Parts</b>									
1.1 Brake Shoes	<u>35%</u> <sup>d</sup>	0%	cost + 10%	NB	<u>25%</u> <sup>b,d</sup>	NB	<u>10%</u> <sup>a</sup>	NB	27% <sup>d</sup>
1.2 Hydraulics	35% <sup>e</sup>	NB	NB	NB	<u>35%</u> <sup>b,d</sup>	NB	<u>10%</u> <sup>a</sup>	NB	25% <sup>d</sup>
1.3 Hardware	35% <sup>d</sup>	0%	cost + 10%	NB	<u>35%</u> <sup>b,d</sup>	NB	<u>10%</u> <sup>a</sup>	NB	27% <sup>d</sup>
1.4 Drums/Rotors	40% <sup>d</sup>	NB	cost + 10%	NB	<u>10%</u> <sup>b</sup>	NB	<u>10-40%</u> <sup>a</sup>	NB	30% <sup>f</sup>
<b>2.0 Bearings</b>	<u>30%</u> <sup>b,f</sup>	0%	cost + 10%	NB	35% <sup>f</sup>	<u>0%</u> <sup>a</sup>	25% <sup>f</sup>	30% <sup>f</sup>	30% <sup>f</sup>
<b>3.0 Drive Line Parts and Labor</b>									
3.1 Drive Line Bearings	30% <sup>f</sup>	0%	<u>cost + 10%</u> <sup>a</sup>	NB	<u>25%</u> <sup>b,f</sup>	0%	25% <sup>f</sup>	NB	30% <sup>f</sup>
3.2 Universal Joint	<u>30%</u> <sup>b</sup>	0% <sup>f</sup>	cost + 10%	NB	<u>40%</u> <sup>a</sup>	<u>0%</u> <sup>c</sup>	10% <sup>f</sup>	NB	28.5% <sup>f</sup>
3.3 Hourly Labor Rate	NB	NB	100.00	NB	NB	<u>60.00</u>	NB	NB	NB
<b>4.0 Engine Parts</b>									
4.1 Ignition System	20% <sup>f</sup>	NB	cost + 10%	NB	<u>20%</u> <sup>a</sup>	NB	15-20% <sup>f</sup>	NB	<u>22%</u> <sup>b</sup>
4.2 Engine Cooling	<u>25%</u> <sup>a</sup>	0%	cost + 10%	NB	NB	NB	<u>10-15%</u> <sup>b</sup>	NB	10% <sup>f</sup>
4.3 Engine Gasket	<u>20%</u> <sup>b,f</sup>	0%	cost + 10%	NB	18% <sup>f</sup>	NB	<u>15%</u> <sup>a</sup>	NB	16% <sup>f</sup>
4.4 Radiator Caps	<u>25%</u> <sup>a</sup>	0%	cost + 10%	NB	<u>32%</u> <sup>b,f</sup>	NB	10%	NB	30% <sup>f</sup>
<sup>g</sup> <b>5.0 Exhaust System Part &amp; Labor</b>	NB	0%	cost + 10%	NB	NB	NB	10%	NB	8%
<b>6.0 Fuel System Parts</b>									
6.1 Fuel Pump	<u>20%</u> <sup>a</sup>	0%	cost + 10%	NB	35% <sup>e</sup>	NB	15%	NB	<u>20%</u> <sup>b,h</sup>
6.2 Gas Cap	<u>25%</u> <sup>a</sup>	0%	cost + 10%	NB	32% <sup>f</sup>	NB	10%	NB	<u>30%</u> <sup>b,f</sup>
6.3 Carburetor Kits	20% <sup>f</sup>	NB	cost + 10%	NB	<u>16%</u> <sup>a</sup>	NB	15%	NB	<u>22%</u> <sup>b,f</sup>
<b>7.0 Filters</b>	55%	0%	cost + 10%	<u>63.5%</u> <sup>b</sup>	30%	<u>58%</u> <sup>c</sup>	40%	<u>65%</u> <sup>a</sup>	35%
<b>8.0 Ignition Parts</b>									
8.1 Emission Sensors	20% <sup>f</sup>	NB	cost + 10%	NB	20% <sup>f</sup>	NB	<u>15%</u> <sup>b</sup>	NB	<u>22%</u> <sup>a</sup>
8.2 Wire and Cable	20% <sup>e</sup>	0%	cost + 10%	NB	<u>35%</u> <sup>a</sup>	NB	<u>15%</u> <sup>b</sup>	NB	20% <sup>f</sup>
<b>9.0 Seals</b>	30% <sup>f</sup>	NB	cost + 10%	NB	<u>40%</u> <sup>a</sup>	NB	25%	30% <sup>f</sup>	<u>30%</u> <sup>b</sup>
<b>10.0 Steering Parts</b>	<u>25%</u> <sup>b</sup>	NB	cost + 10%	NB	<u>35%</u> <sup>a</sup>	NB	16-20%	NB	28% <sup>f</sup>
<b>11.0 Suspension Parts</b>	<u>25%</u> <sup>a</sup>	0%	cost + 10%	NB	30% <sup>f</sup>	NB	<u>20%</u> <sup>b</sup>	NB	25% <sup>f</sup>

- <sup>a</sup> Primary vendor award.
- <sup>c</sup> Secondary vendor award.
- <sup>c</sup> Tertiary vendor award.
- <sup>d</sup> Recommendation based on overall low bidder for the section.
- <sup>e</sup> Vendor cannot provide complete line of products required.
- <sup>f</sup> Discount does not offer lowest net cost to the District.
- <sup>g</sup> No award.
- <sup>h</sup> Tie bid; coin tossed for recommendation.

**Recommendation:**

A-Line Auto Parts	Northwest Drive Train Service
Helfman Ford	O'Reilly Automotive, Inc.
International Trucks of Houston	Thomas Bus Gulf Coast GP, Inc.
NAPA Auto Parts	XL Parts, LP

**Funding:** M & O Funds

**Estimated Expenditure:** \$20,000.00