

CYPRESS  **FAIRBANKS**
INDEPENDENT SCHOOL DISTRICT
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To: Matt Morgan
Assistant Superintendent of Support Services

From: Kristine Johnston
Director of Purchasing

Date: October 2, 2015

Re: HVAC Electric Motors
Annual Contract #15-08-4539

The following bids were received and opened at 3:00 p.m., Friday, September 4, 2015 as advertised and specified in documents concerning **Annual Contract #15-08-4539 HVAC Electric Motors**. The bids received are located on pages 2-3.

- ^a Primary vendor award.
- ^b Secondary vendor award.
- ^c Tertiary vendor award.
- ^d Does not meet District specifications.

Recommendation: **Appliance Parts Depot**
 Applied Industrial Technologies
 Carrier Enterprise, LLC
 Heights Armature Works
 Hunton Distribution
 Johnson Supply Company
 Johnstone Supply
 Roessler Equipment Company, Inc.

Funding: **M & O Funds**

Estimated Expenditure: **\$60,000.00**

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Line 1 Percent off for A.O. Smith/Century

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|--------------------------------------|-----------------------------------|
| <u>Johnson Supply Company</u> | <u>55%</u> ^a |
| <u>Heights Armature Works</u> | <u>52.36%</u> ^b |
| <u>Hunton Distribution</u> | <u>32%</u> ^c |
| Applied Industrial Technologies | 28% |
| Johnstone Supply | 0% |

Line 2 Percent off for Baldor

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|---|-----------------------------------|
| Johnson Supply Company | 55% ^d |
| <u>Applied Industrial Technologies</u> | <u>52%</u> ^a |
| <u>Carrier Enterprise, LLC</u> | <u>50%</u> ^b |
| <u>Heights Armature Works</u> | <u>45.16%</u> ^c |
| Hunton Distribution | 26% |
| Johnstone Supply | 0% |
| Roessler Equipment Company, Inc. | 0% |

Line 3 Percent off for Dayton

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|-----------------------------------|--------------------|
| <u>Hunton Distribution</u> | <u>32%</u> |
| Johnstone Supply | 0% ^d |

Line 4 Percent off for Fasco

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|--------------------------------------|--------------------------------|
| <u>Appliance Parts Depot</u> | <u>58%</u> ^a |
| <u>Johnson Supply Company</u> | <u>55%</u> ^b |
| <u>Hunton Distribution</u> | <u>49%</u> ^c |
| Applied Industrial Technologies | 26% |
| Johnstone Supply | 0% |

Line 5 Percent off for General Electric

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|-----------------------------------|--------------------|
| <u>Hunton Distribution</u> | <u>38%</u> |
| Johnstone Supply | 0% ^d |

Line 6 Percent off for Magnetek

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|---|--------------------------------|
| <u>Johnson Supply Company</u> | <u>55%</u> ^a |
| <u>Hunton Distribution</u> | <u>32%</u> ^b |
| <u>Applied Industrial Technologies</u> | <u>13%</u> ^c |
| Johnstone Supply | 0% |

Line 7 Percent off for Teco/Westinghouse

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|--|-----------------------------------|
| <u>Heights Armature Works</u> | <u>40.21%</u> ^a |
| <u>Hunton Distribution</u> | <u>38%</u> ^b |
| Johnstone Supply | 0% ^d |
| <u>Roessler Equipment Company, Inc.</u> | <u>0%</u> ^c |

Line 8 Percent off for Toshiba

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|---|--------------------------------|
| <u>Applied Industrial Technologies</u> | <u>34%</u> ^a |
| <u>Hunton Distribution</u> | <u>32%</u> ^b |
| Johnstone Supply | 0% ^d |

Line 9 Percent off for U.S. Motors

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|---|--------------------------------|
| <u>Applied Industrial Technologies</u> | <u>50%</u> ^a |
| <u>Hunton Distribution</u> | <u>42%</u> ^b |
| <u>Johnstone Supply</u> | <u>0%</u> ^c |

Line 10 Percent off for Weg

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|--|--------------------------------|
| <u>Applied Industrial Technologies</u> | <u>48%</u> ^a |
| <u>Hunton Distribution</u> | <u>35%</u> ^b |
| Johnstone Supply | 0% ^d |
| <u>Roessler Equipment Company, Inc.</u> | <u>0%</u> ^c |

Line 11 Percent off for any other manufacturers

| <u>SUPPLIER</u> | <u>PERCENT OFF</u> |
|--------------------------------|---------------------|
| <u>Johnstone Supply</u> | <u>0.35%</u> |