



To: Severin Castro
Director of Purchasing

From: Mark Martinez
Buyer

Date: October 31, 2018

Re: HVAC Compressor Repair and Replacement
Annual Contract #18-11-6510R-IB

The following bids were received and opened at 3:00 p.m., Friday, August 31, 2018 as specified in documents concerning **Annual Contract #18-11-6510R-IB HVAC Compressor Repair and Replacement**. The bids received are located on pages 1-3.

Recommendation: Baker Distributing Company, LLC (Watsco Inc)
CAPP
Hightower Compressors, Inc.
Winsupply Inc of Houston

Funding: M & O Funds

Estimated Expenditure: \$30,000.00

Contract Term: November 1, 2018 - October 31, 2019

Renewal : 2 Years

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Line 1 Rebuilt Compressor - Carrier

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
Hightower Compressors, Inc.	1	EA	\$2,100.00
Hermetic Compressors of Houston, Inc.	1	EA	\$2,700.00
Baker Distributing Company, LLC (Watsco, Inc.)	1	EA	\$2,800.00
Winsupply, Inc. of Houston	1	EA	\$3,509.00
CAPP	1	EA	\$4,882.00
United Refrigeration	1	EA	\$5,246.00
APS Building Services	1	EA	\$5,285.00
Carrier Enterprise, LLC	1	EA	\$5,906.00
ElstonAire The Home of the A/C Geeks (A/C GEEKS)	1	EA	\$11,396.00

Line 2 Rebuilt Compressor - Carrier

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
Hightower Compressors, Inc.	1	EA	\$2,295.00
Hermetic Compressors of Houston, Inc.	1	EA	\$2,700.00
Winsupply, Inc. of Houston	1	EA	\$3,509.00
APS Building Services	1	EA	\$5,142.00
United Refrigeration	1	EA	\$5,379.00
Carrier Enterprise, LLC	1	EA	\$6,917.29

Line 3 Rebuilt Compressor - Carrier

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
Hightower Compressors, Inc.	1	EA	\$1,525.00
Hermetic Compressors of Houston, Inc.	1	EA	\$1,700.00
Winsupply, Inc. of Houston	1	EA	\$2,019.00
APS Building Services	1	EA	\$3,285.00
United Refrigeration	1	EA	\$3,335.00
Carrier Enterprise, LLC	1	EA	\$3,705.41
CAPP	1	EA	\$7,398.55

Line 4 Rebuilt Compressor - Copeland

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
Hightower Compressors, Inc.	1	EA	\$1,100.00
Hermetic Compressors of Houston, Inc.	1	EA	\$1,675.00
Winsupply, Inc. of Houston	1	EA	\$1,785.00
Baker Distributing Company, LLC (Watsco, Inc.)	1	EA	\$1,919.99
United Refrigeration	1	EA	\$2,256.00
CAPP	1	EA	\$2,695.00
APS Building Services	1	EA	\$2,857.00
ElstonAire The Home of the A/C Geeks (A/C GEEKS)	1	EA	\$5,307.00

Line 5 Rebuilt Compressor - Copeland

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
Hightower Compressors, Inc.	1	EA	\$1,900.00
Hermetic Compressors of Houston, Inc.	1	EA	\$2,795.00
Winsupply, Inc. of Houston	1	EA	\$3,019.00
Baker Distributing Company, LLC (Watsco, Inc.)	1	EA	\$3,999.99
United Refrigeration	1	EA	\$4,599.00
APS Building Services	1	EA	\$4,714.00
CAPP	1	EA	\$5,540.85
ElstonAire The Home of the A/C Geeks (A/C GEEKS)	1	EA	\$5,890.00

Line 6 Rebuilt Compressor - Trane

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
Winsupply, Inc. of Houston	1	EA	\$5,695.00
Hermetic Compressors of Houston, Inc.	1	EA	\$6,500.00
United Refrigeration	1	EA	\$9,214.00
APS Building Services	1	EA	\$10,000.00
CAPP	1	EA	\$18,535.00
ElstonAire The Home of the A/C Geeks (A/C GEEKS)	1	EA	\$22,330.00

Line 7 Percent Off for purchase of Copeland Compressors

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Baker Distributing Company, LLC (Watsco, Inc.)</u>	<u>58%</u>
United Refrigeration	50%
CAPP	25%
Winsupply, Inc. of Houston	15%
ElstonAire The Home of the A/C Geeks (A/C GEEKS)	5%
Hermetic Compressors of Houston, Inc.	0%

Line 8 Percent Off for purchase of Tecumseh Compressors

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
United Refrigeration	50%
CAPP	25%
<u>Winsupply, Inc. of Houston</u>	<u>17%</u>
ElstonAire The Home of the A/C Geeks (A/C GEEKS)	5%
Hermetic Compressors of Houston, Inc.	0%

Line 9 Percent Off for any other manufacturers

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>CAPP</u>	<u>25%</u>
Carrier Enterprise, LLC	20%
Winsupply, Inc. of Houston	20%
ElstonAire The Home of the A/C Geeks (A/C GEEKS)	5%
Hermetic Compressors of Houston, Inc.	0%