



To: Matt Morgan
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: January 11, 2018

Re: Emergency Generator Repair Service and Preventative Maintenance
Annual Contract #18-02-6320R

The following bids were received and opened at 3:00 p.m., Monday, December 11, 2017 as advertised and specified in documents concerning **Annual Contract #18-02-6320R Emergency Generator Repair Service and Preventative Maintenance**. The bids received are located on pages 2-3.

^a Recommendation based on overall low bidder for related items.

^b Bid amount submitted under separate attachment.

Recommendation: Kentech, Inc.

Funding: M & O Funds

Estimated Expenditure: \$100,000.00

Contract Term: February 1, 2018 - January 31, 2019

Renewal Terms: 2 Years

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Line 1 Generator Preventative Maintenance

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
L.J. Power, Inc.	Per Year	\$55,450.00 ^a
<u>Kentech, Inc.</u>	Per Year	<u>\$55,700.00</u>
Power Pro-Tech Services	Per Year	\$62,549.00
Clifford Power Systems, Inc.	Per Year	\$63,756.00
Total Energy Solutions Co., LLC	Per Year	\$88,150.00

Line 2 Labor Charge (regular time) per hour for repair - Journeyman

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
<u>Kentech, Inc.</u>	Hour	<u>\$80.00</u>
Clifford Power Systems, Inc.	Hour	\$85.00
Power Pro-Tech Services	Hour	\$85.00
Total Energy Solutions Co., LLC	Hour	\$90.00
L.J. Power, Inc.	Hour	\$95.00

Line 3 Labor Charge (regular time) per hour for repair - Apprentice

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
Total Energy Solutions Co., LLC	Hour	\$75.00 ^a
<u>Kentech, Inc.</u>	Hour	<u>\$80.00</u>
L.J. Power, Inc.	Hour	\$85.00
Clifford Power Systems, Inc.	Hour	\$85.00
Power Pro-Tech Services	Hour	\$85.00

Line 4 Labor Charge (regular time) per hour for repair - other Craftsman

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
<u>Kentech, Inc.</u>	Hour	<u>\$80.00</u>
Clifford Power Systems, Inc.	Hour	\$85.00
Power Pro-Tech Services	Hour	\$85.00
Total Energy Solutions Co., LLC	Hour	\$90.00
L.J. Power, Inc.	Hour	\$95.00

Line 5 Labor Charge (overtime) per hour for repair - Journeyman

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
Clifford Power Systems, Inc.	Hour	\$120.00 ^a
<u>Kentech, Inc.</u>	Hour	<u>\$120.00</u>
Total Energy Solutions Co., LLC	Hour	\$125.00
Power Pro-Tech Services	Hour	\$127.50
L.J. Power, Inc.	Hour	\$145.00

Line 6 Labor Charge (overtime) per hour for repair - Apprentice

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
Total Energy Solutions Co., LLC	Hour	\$100.00 ^a
Clifford Power Systems, Inc.	Hour	\$120.00 ^a
<u>Kentech, Inc.</u>	Hour	<u>\$120.00</u>
L.J. Power, Inc.	Hour	\$120.00 ^a
Power Pro-Tech Services	Hour	\$127.50

Line 7 Labor Charge (overtime) per hour for repair - other Craftsman

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
Clifford Power Systems, Inc.	Hour	\$120.00 ^a
<u>Kentech, Inc.</u>	Hour	<u>\$120.00</u>
Total Energy Solutions Co., LLC	Hour	\$125.00
Power Pro-Tech Services	Hour	\$127.50
L.J. Power, Inc.	Hour	\$145.00

Line 8 Mileage - charge per mile

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
<u>Kentech, Inc.</u>	Mile	<u>\$0.00</u>
Total Energy Solutions Co., LLC	Mile	\$0.00 ^a
Clifford Power Systems, Inc.	Mile	\$1.50
Power Pro-Tech Services	Mile	\$1.95
L.J. Power, Inc.	Mile	\$2.00

Line 9 Daily rental rate for portable generator sets

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
Total Energy Solutions Co., LLC	Day	\$125.00 ^a
<u>Kentech, Inc.</u>	Day	<u>\$480.00</u> ^b
L.J. Power, Inc.	Day	\$650.00
Clifford Power Systems, Inc.	Day	\$903.00
Power Pro-Tech Services	Day	\$975.00

Line 10 Weekly rental rate for portable generator sets

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
<u>Kentech, Inc.</u>	Week	<u>\$480.00</u> ^b
Total Energy Solutions Co., LLC	Week	\$875.00
L.J. Power, Inc.	Week	\$900.00
Clifford Power Systems, Inc.	Week	\$1,480.00
Power Pro-Tech Services	Week	\$1,975.00

Materials supplied by contractor will be billed at % markup from manufacturer's list

Line 11 price

<u>SUPPLIER</u>	<u>UOM</u>	<u>PERCENT</u>
Clifford Power Systems, Inc.	Percent Markup	15 ^a
L.J. Power, Inc.	Percent Markup	15 ^a
<u>Kentech, Inc.</u>	Percent Markup	<u>20</u>
Power Pro-Tech Services	Percent Markup	25
Total Energy Solutions Co., LLC	Percent Markup	25

Line 12 Additional charges/fees

<u>SUPPLIER</u>	<u>UOM</u>	<u>PRICE</u>
Clifford Power Systems, Inc.	EA	\$0.00 ^a
<u>Kentech, Inc.</u>	EA	<u>\$0.00</u>
L.J. Power, Inc.	EA	\$0.00 ^a
Power Pro-Tech Services	EA	\$1.50