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INDEPENDENT SCHOOL DISTRICT
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To: Matt Morgan
Assistant Superintendent of Support Services

From: Kristine Johnston
Director of Purchasing

Date: January 14, 2016

Re: Printing Services
Annual Contract #15-11-4596

The following bids were received and opened at 3:00 p.m., Monday, November 30, 2015 as advertised and specified in documents concerning **Annual Contract #15-11-4596 Printing Services**. The bids received are located on pages 2-5.

^a Bid price has been converted to specified unit price.

Recommendation: This is a multi-award recommendation of several vendors for each section to establish a list of qualified vendors from which quotes for specific printing projects will be awarded on an "as needed" basis. Quotations will be requested from the following vendors, as indicated on pages 2-5.

Funding: Activity Funds, M & O Funds

Estimated Expenditure: \$350,000.00

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Line 1 Miscellaneous Printing Services - Percent Discount

SUPPLIER	PERCENT DISCOUNT
<u>Absolute Color</u>	<u>0</u>
<u>Brunswick Press, Inc.</u>	<u>0</u>
<u>Greater Dallas Press</u>	<u>0</u>
<u>Mayer Enterprises dba BCT</u>	<u>20</u>
<u>Rydin Decal</u>	<u>0</u>
<u>The Document Group</u>	<u>0</u>
<u>The Print Center @ Region 4</u>	<u>0</u>
<u>Walker Group, LLC</u>	<u>0</u>
<u>Weldon, Williams & Lick, Inc.</u>	<u>0</u>

General Bindery/Finishing, Program – 20 signatures 11" x 17" on 80# gloss text plus covers.

Line 2 Vendor shall collate, fold, saddle stitch and trim. (Qty 250)

SUPPLIER	QTY	UOM	PRICE
<u>The Print Center @ Region 4</u>	250	EACH	<u>\$0.60</u>
<u>Absolute Color</u>	250	EACH	<u>\$0.70</u>
<u>Mayer Enterprises dba BCT</u>	250	EACH	<u>\$1.00</u> ^a
<u>Professional Dataforms</u>	250	EACH	<u>\$1.10</u>
<u>Airline Graphics</u>	250	EACH	<u>\$1.34</u> ^a
<u>Scardino Printing 1929, LLC</u>	250	EACH	<u>\$1.72</u>
<u>Brunswick Press, Inc.</u>	250	EACH	<u>\$1.98</u>
<u>The Document Group</u>	250	EACH	<u>\$14.28</u>

General Bindery/Finishing, Program – 20 signatures 11" x 17" on 80# gloss text plus covers.

Line 3 Vendor shall collate, fold, saddle stitch and trim. (Qty 500)

SUPPLIER	QTY	UOM	PRICE
<u>Absolute Color</u>	500	EACH	<u>\$0.47</u>
<u>Mayer Enterprises dba BCT</u>	500	EACH	<u>\$0.60</u> ^a
<u>The Print Center @ Region 4</u>	500	EACH	<u>\$0.60</u>
<u>Airline Graphics</u>	500	EACH	<u>\$0.67</u> ^a
<u>Professional Dataforms</u>	500	EACH	<u>\$0.75</u>
<u>Scardino Printing 1929, LLC</u>	500	EACH	<u>\$1.01</u>
<u>Brunswick Press, Inc.</u>	500	EACH	<u>\$1.21</u>
<u>The Document Group</u>	500	EACH	<u>\$12.60</u>

General Bindery/Finishing, Program – 20 signatures 11" x 17" on 80# gloss text plus covers.

Line 4 Vendor shall collate, fold, saddle stitch and trim. (Qty 1,000)

SUPPLIER	QTY	UOM	PRICE
<u>Absolute Color</u>	1,000	EACH	<u>\$0.30</u>
<u>Mayer Enterprises dba BCT</u>	1,000	EACH	<u>\$0.375</u> ^a
<u>Airline Graphics</u>	1,000	EACH	<u>\$0.425</u> ^a
<u>Professional Dataforms</u>	1,000	EACH	<u>\$0.475</u>
<u>The Print Center @ Region 4</u>	1,000	EACH	<u>\$0.60</u>
<u>Scardino Printing 1929, LLC</u>	1,000	EACH	<u>\$0.69</u>
<u>Brunswick Press, Inc.</u>	1,000	EACH	<u>\$0.82</u>
<u>The Document Group</u>	1,000	EACH	<u>\$8.40</u>

General Bindery/Finishing, Tabs – 250 sets, 5 to a bank = 1 set, printed on 9" x 11" white 110# index.

Line 5 (Qty 250)

SUPPLIER	QTY	UOM	PRICE
<u>Airline Graphics</u>	250	EACH	<u>\$0.175</u> ^a
<u>Brunswick Press, Inc.</u>	250	EACH	<u>\$0.30</u>
<u>Scardino Printing 1929, LLC</u>	250	EACH	<u>\$0.35</u>
<u>Professional Dataforms</u>	250	EACH	<u>\$0.513</u>
<u>Absolute Color</u>	250	EACH	<u>\$5.24</u>

General Bindery/Finishing, Tabs – 500 sets, 5 to a bank = 1 set, printed on 9" x 11" white 110# index.

Line 6 (Qty 500)

SUPPLIER	QTY	UOM	PRICE
<u>Airline Graphics</u>	500	EACH	<u>\$0.175</u> ^a
<u>Brunswick Press, Inc.</u>	500	EACH	<u>\$0.22</u>
<u>Scardino Printing 1929, LLC</u>	500	EACH	<u>\$0.27</u>
<u>Professional Dataforms</u>	500	EACH	<u>\$0.359</u>
<u>Absolute Color</u>	500	EACH	<u>\$4.97</u>

General Bindery/Finishing, Tabs – 1,000 sets, 5 to a bank = 1 set, printed on 9" x 11" white 110# index. (Qty 1,000)

Line 7

SUPPLIER	QTY	UOM	PRICE
<u>Brunswick Press, Inc.</u>	1,000	EACH	<u>\$0.15</u>
<u>Airline Graphics</u>	1,000	EACH	<u>\$0.175</u> ^a
<u>Scardino Printing 1929, LLC</u>	1,000	EACH	<u>\$0.22</u>
<u>Professional Dataforms</u>	1,000	EACH	<u>\$0.245</u>
<u>Absolute Color</u>	1,000	EACH	<u>\$4.71</u>

General Bindery/Finishing, Tickets - Supplied 4 up to be numbered in one location and perforated for stub and cut to singles (finished size 8½" x 2¾").

Line 8

SUPPLIER	QTY	UOM	PRICE
<u>Mayer Enterprises dba BCT</u>	1,500	EACH	<u>\$0.0267</u> ^a
<u>Airline Graphics</u>	1,500	EACH	<u>\$0.03</u> ^a
<u>Scardino Printing 1929, LLC</u>	1,500	EACH	<u>\$0.067</u>
<u>Absolute Color</u>	1,500	EACH	<u>\$0.075</u>
<u>Brunswick Press, Inc.</u>	1,500	EACH	<u>\$0.10</u>
<u>Professional Dataforms</u>	1,500	EACH	<u>\$0.1166</u>

Line 9 Web Printing Services, Handbook – 88 page, self cover, on newsprint

SUPPLIER	QTY	UOM	PRICE
<u>Scardino Printing 1929, LLC</u>	150,000	EACH	<u>\$0.19</u>
<u>Signature Offset</u>	150,000	EACH	<u>\$0.1903</u>
<u>Greater Dallas Press</u>	150,000	EACH	<u>\$0.2219</u>
<u>Professional Dataforms</u>	150,000	EACH	<u>\$0.3518</u>

Labels/Pressure Sensitive Services, Circular label - 2½" round (Qty 250), 250 per roll – permanent adhesive

Line 10

SUPPLIER	QTY	UOM	PRICE
<u>Professional Dataforms</u>	250	ROLLS	<u>\$3.12</u>
<u>Brunswick Press, Inc.</u>	250	ROLLS	<u>\$4.20</u>
<u>Absolute Color</u>	250	ROLLS	<u>\$4.43</u>
<u>The Print Center @ Region 4</u>	250	ROLLS	<u>\$10.15</u>
<u>Scardino Printing 1929, LLC</u>	250	ROLLS	<u>\$11.86</u>

Labels/Pressure Sensitive Services, Circular label - 2½" round (Qty 500), 250 per roll – permanent adhesive

Line 11

SUPPLIER	QTY	UOM	PRICE
<u>Professional Dataforms</u>	500	ROLLS	<u>\$2.58</u>
<u>Brunswick Press, Inc.</u>	500	ROLLS	<u>\$4.72</u>
<u>Absolute Color</u>	500	ROLLS	<u>\$7.77</u>
<u>The Print Center @ Region 4</u>	500	ROLLS	<u>\$8.25</u>
<u>Scardino Printing 1929, LLC</u>	500	ROLLS	<u>\$8.32</u>
<u>Mayer Enterprises dba BCT</u>	500	ROLLS	<u>\$52.00</u>

Labels/Pressure Sensitive Services, Circular label - 2½" round (Qty 1000), 250 per roll – permanent adhesive

Line 12

SUPPLIER	QTY	UOM	PRICE
<u>Professional Dataforms</u>	1,000	ROLLS	<u>\$2.35</u>
<u>Brunswick Press, Inc.</u>	1,000	ROLLS	<u>\$4.695</u>
<u>Scardino Printing 1929, LLC</u>	1,000	ROLLS	<u>\$5.713</u>
<u>The Print Center @ Region 4</u>	1,000	ROLLS	<u>\$6.25</u>
<u>Absolute Color</u>	1,000	ROLLS	<u>\$14.97</u>
<u>Mayer Enterprises dba BCT</u>	1,000	ROLLS	<u>\$65.00</u>

Line 13 Forms Services, Snapout – 7" x 8½" Detached (Qty 500)

SUPPLIER	QTY	UOM	PRICE
<u>Airline Graphics</u>	500	BOOKS	<u>\$1.38</u> ^a
<u>Walker Group, LLC</u>	500	BOOKS	<u>\$2.52</u>
<u>Absolute Color</u>	500	BOOKS	<u>\$2.99</u>
<u>Brunswick Press, Inc.</u>	500	BOOKS	<u>\$3.24</u>
<u>Professional Dataforms</u>	500	BOOKS	<u>\$3.43</u>
<u>The Print Center @ Region 4</u>	500	BOOKS	<u>\$7.60</u>

Line 14 Forms Services, Snapout – 7" x 8½" Detached (Qty 1,000)

SUPPLIER	QTY	UOM	PRICE
<u>Scardino Printing 1929, LLC</u>	1,000	BOOKS	<u>\$0.3382</u>
<u>Airline Graphics</u>	1,000	BOOKS	<u>\$1.36</u> ^a
<u>Walker Group, LLC</u>	1,000	BOOKS	<u>\$2.30</u>
<u>Brunswick Press, Inc.</u>	1,000	BOOKS	<u>\$2.63</u>
<u>Professional Dataforms</u>	1,000	BOOKS	<u>\$2.72</u>
<u>Absolute Color</u>	1,000	BOOKS	<u>\$2.82</u>
<u>The Print Center @ Region 4</u>	1,000	BOOKS	<u>\$7.60</u>

Line 15 Forms Services, Snapout – 7" x 8½" Detached (Qty 1,500)

SUPPLIER	QTY	UOM	PRICE
<u>Scardino Printing 1929, LLC</u>	1,500	BOOKS	<u>\$0.3308</u>
<u>Airline Graphics</u>	1,500	BOOKS	<u>\$1.3533</u> ^a
<u>Walker Group, LLC</u>	1,500	BOOKS	<u>\$2.23</u>
<u>Brunswick Press, Inc.</u>	1,500	BOOKS	<u>\$2.48</u>
<u>Professional Dataforms</u>	1,500	BOOKS	<u>\$2.53</u>
<u>Absolute Color</u>	1,500	BOOKS	<u>\$2.76</u>
<u>The Print Center @ Region 4</u>	1,500	BOOKS	<u>\$7.60</u>

Line 16 Envelopes Services, Message - 10" x 13"

SUPPLIER	QTY	UOM	PRICE
<u>Airline Graphics</u>	15,000	EACH	<u>\$0.1639</u> ^a
<u>Walker Group, LLC</u>	15,000	EACH	<u>\$0.17</u>
<u>Scardino Printing 1929, LLC</u>	15,000	EACH	<u>\$0.2812</u>
<u>Brunswick Press, Inc.</u>	15,000	EACH	<u>\$0.31</u>
<u>Professional Dataforms</u>	15,000	EACH	<u>\$0.352</u>

Line 17 Envelopes Services, 6" x 9"

SUPPLIER	QTY	UOM	PRICE
<u>Professional Dataforms</u>	25,000	EACH	<u>\$0.093</u>
<u>Walker Group, LLC</u>	25,000	EACH	<u>\$0.107</u>
<u>Scardino Printing 1929, LLC</u>	25,000	EACH	<u>\$0.113</u>
<u>Airline Graphics</u>	25,000	EACH	<u>\$0.12</u> ^a
<u>Brunswick Press, Inc.</u>	25,000	EACH	<u>\$0.12</u>

Line 18 Envelopes Services, Jacket – 6-1/8" x 11½"

SUPPLIER	QTY	UOM	PRICE
<u>Professional Dataforms</u>	20,000	EACH	<u>\$0.134</u>
<u>Walker Group, LLC</u>	20,000	EACH	<u>\$0.143</u>
<u>Brunswick Press, Inc.</u>	20,000	EACH	<u>\$0.16</u>
<u>Airline Graphics</u>	20,000	EACH	<u>\$0.179</u> ^a
<u>Scardino Printing 1929, LLC</u>	20,000	EACH	<u>\$0.1929</u>

Line 19 Business Cards – 3½" x 2" (500 Qty)

SUPPLIER	QTY	UOM	PRICE
<u>Mayer Enterprises dba BCT</u>	500	EACH	<u>\$0.026</u> ^a
<u>Brunswick Press, Inc.</u>	500	EACH	<u>\$0.04</u>
<u>Scardino Printing 1929, LLC</u>	500	EACH	<u>\$0.078</u>
<u>Absolute Color</u>	500	EACH	<u>\$0.104</u>

Line 20 Business Cards – 3½" x 2" (1,000 Qty)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Mayer Enterprises dba BCT</u>	1,000	EACH	<u>\$0.016</u> ^a
<u>Brunswick Press, Inc.</u>	1,000	EACH	<u>\$0.04</u>
<u>The Print Center @ Region 4</u>	1,000	EACH	<u>\$0.06</u>
<u>Absolute Color</u>	1,000	EACH	<u>\$0.063</u>
<u>Scardino Printing 1929, LLC</u>	1,000	EACH	<u>\$0.072</u>

Line 21 Roll Tickets

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Weldon, Williams & Lick, Inc.</u>	338,000	EACH	<u>\$0.0205</u>
<u>Scardino Printing 1929, LLC</u>	338,000	EACH	<u>\$0.0236</u>
<u>Absolute Color</u>	338,000	EACH	<u>\$0.0242</u>

Line 22 Reserved Seat Tickets

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Scardino Printing 1929, LLC</u>	59,584	EACH	<u>\$0.0918</u>
<u>Weldon, Williams & Lick, Inc.</u>	59,584	EACH	<u>\$0.0946</u>
<u>Absolute Color</u>	59,584	EACH	<u>\$0.113</u>

Line 23 Foil Stamp Services

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Absolute Color</u>	10,000	EACH	<u>\$0.04</u>
<u>Mayer Enterprises dba BCT</u>	10,000	EACH	<u>\$0.0425</u> ^a
<u>Airline Graphics</u>	10,000	EACH	<u>\$0.0538</u> ^a
<u>Professional Dataforms</u>	10,000	EACH	<u>\$0.0615</u>
<u>Brunswick Press, Inc.</u>	10,000	EACH	<u>\$0.07</u>
<u>Scardino Printing 1929, LLC</u>	10,000	EACH	<u>\$0.0958</u>

Line 24 Blind Emboss Services

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Absolute Color</u>	10,000	EACH	<u>\$0.03</u>
<u>Mayer Enterprises dba BCT</u>	10,000	EACH	<u>\$0.035</u> ^a
<u>Airline Graphics</u>	10,000	EACH	<u>\$0.048</u> ^a
<u>Professional Dataforms</u>	10,000	EACH	<u>\$0.0615</u>
<u>Brunswick Press, Inc.</u>	10,000	EACH	<u>\$0.07</u>
<u>Scardino Printing 1929, LLC</u>	10,000	EACH	<u>\$0.0768</u>