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**To:** Matt Morgan  
Assistant Superintendent of Support Services

**From:** Severin Castro  
Director of Purchasing

**Date:** March 1, 2018

**Re:** Internet and Related Services for Network Core (ISC)  
Annual Contract #18-03-7161R-RFP

The following bids were received and opened at 3:00 p.m., Tuesday, January 9, 2018 as advertised and specified in documents concerning **Annual Contract #18-03-7161R-RFP Internet and Related Services for Network Core (ISC)**. The bids received are located on page 3.

**Recommendation:** Interfacing Company of Texas

**Funding:** M & O Funds

**Estimated Expenditure:** \$106,560.00

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To: Frankie Jackson, Chief Technology Officer

From: Paula Ross, Director of Networks Infrastructure and Communications

CC: David Deitsch, ECN Manager  
Kim Bowlin, Technology Acquisitions Project Specialist  
Michelle Campos, Technology Software Specialist

Re: Internet and Related Services for Network Core (ISC) #18-03-7161R-RFP

The purpose of the Internet Port and Related Services RFP is to identify a vendor that could assist the Cypress-Fairbanks Independent School District (the District or CFISD) with Internet and Related Services at the District's Data Center 3 located in the Instructional Support Center (ISC) at 10300 Jones Road, Houston, Texas 77065.

Prior to the 2014 Bond, the District had one Internet network bandwidth connection with a speed of 1.2 Gigabit Per Second (Gbps) or 1 billion bits per second, at Data Center 3, ISC. The District upgraded to 4 Gbps in 2014. Then in 2015, the District increased the bandwidth to 8 Gbps at Data Center 4, Cyrus One, and at Data Center 3, ISC. Currently, the District has two 8 Gbps connections: one at ISC and one at CyrusOne.

The recommendation of the bid evaluation committee is to award services for section 2.1 Internet Services at Data Center 3, ISC to Interfacing Company of Texas (ICTX). ICTX provided the best value to the District offering 12 Gbps at a significant savings over what the District is currently paying for 8 Gbps of service. Under the new contract, the District will save \$2310 a month combining to a savings of \$55,440 (24 month contract). The District's current Internet service provider at Data Center 3 is ICTX. The current ICTX contract expires in June 2018. This award to ICTX would be a continuation of services under this new contract pricing.

Additionally, this increase of 4 Gbps of service will greatly benefit students and staff who are dependent on Internet services for instruction. Students currently use the Internet to gain access to their textbooks, teacher provided materials and instructional content. Additionally, increasing our bandwidth will provide complete fail over service (if services were lost at Data Center 4, CyrusOne). ICTX offers the District the scalability on the port to 20 Gbps. This provides the District with visionary opportunities for future expansion and technology innovation. Over the course of the contract, the District will be able to scale the service as needed to accommodate additional devices or users.

Last year in April 2017, the District awarded a contract to Fibernet for Internet services at Data Center 3, ISC. The District elected not to award a contract to Fibernet and instead exercised an optional renewal in its existing contract with ICTX. Doing this saved the district \$7,800 this fiscal year and allowed the District to solicit proposals for service this year. This resulted in a total cost savings of \$71,540 over the non-executed Fibernet contract.

A handwritten signature in black ink that reads "Paula K. Ross". The signature is written in a cursive style with a large, looped "P" and "R".

Paula K. Ross

**Bid Evaluation Template**

**RFP Close Date:** Jan. 9, 2018  
**Service description:** Internet and Related Services for Network Core (ISC)  
**Funding Year:** 2018-2019  
**School Name:** Cypress-Fairbanks ISD

Factor(s)	Total Pts.						
		<b>AT&amp;T</b>	<b>Comcast Business Communications, LLC</b>	<b>Interfacing Company of Texas</b>	<b>Learn</b>	<b>Phonoscope</b>	<b>PS Lightwave</b>
<i>SPIN</i>		<b>143001192</b>	<b>143003990</b>	<b>143009090</b>	<b>143033768</b>	<b>143008740</b>	<b>143035542</b>
<i>Date bid was received</i>		<b>01/09/2018; 1:28PM</b>	<b>01/09/2018; 1:20PM</b>	<b>01/09/2018; 1:43PM</b>	<b>01/09/2018; 1:59pm</b>	<b>01/09/2018; 2:17PM</b>	<b>01/09/2018;12:45PM</b>

Price of eligible service/product	23	14.7	12.8	<b>23.0</b>	5.7	19.5	9.5
Reputation of vendor and of vendor's service/product	10	10.0	10.0	<b>10.0</b>	10.0	10.0	10.0
Quality of vendor's service/product	20	20.0	20.0	<b>20.0</b>	20.0	20.0	20.0
Service/product meets school needs	15	10.0	15.0	<b>15.0</b>	15.0	15.0	15.0
Past relationship with vendor	10	5.0	0.0	<b>10.0</b>	0.0	10.0	10.0
Total long term cost to the school	22	14.1	12.2	<b>22.0</b>	5.6	18.6	9.0
<b>Total Points</b>	<b>100</b>	<b>73.8</b>	<b>70.0</b>	<b>100.0</b>	<b>56.3</b>	<b>93.1</b>	<b>73.5</b>

<b>Winning Bidder:</b>	Interfacing Company of Texas
<b>Signature of person evaluating:</b>	
<b>Printed Name of person evaluating:</b>	Paula Ross, David Deitsch, Michelle Campos, Kim Bowlin: Cypress-Fairbanks ISD; Ed Gifford, Polly Gifford: EPS (Technical Consultants)
<b>Date of evaluation:</b>	1/9/2018- 02/06/2018