

CYPRESS  **FAIRBANKS**
INDEPENDENT SCHOOL DISTRICT
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To: Matt Morgan
Assistant Superintendent of Support Services

From: Kristine Johnston
Director of Purchasing

Date: March 3, 2016

Re: Electrical Pump Repair Service, Parts and Equipment
Annual Contract #16-02-4862

The following bids were received and opened at 3:00 p.m., Thursday, February 18, 2016 as advertised and specified in documents concerning **Annual Contract #16-02-4862 Electrical Pump Repair Service, Parts and Equipment**. The bids received are located on page 2.

^a Primary vendor award.

^b Secondary vendor award.

^c Recommendation based on overall low bidder for the contract.

Recommendation: Coastal Pump Services, Inc.
Heights Armature Works

Funding: M & O Funds

Estimated Expenditure: \$50,000.00

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Line 1 Hourly Labor Rate for Regular Time In-shop Repair

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Coastal Pump Services, Inc.	1	Hour	\$60.00 ^a
Heights Armature Works	1	Hour	\$65.00 ^b
Reynolds Environmental Services	1	Hour	\$85.00
Cannon Industrial Services, LLC	1	Hour	\$100.00

Line 2 Hourly Labor Rate for Overtime In-shop Repair

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Coastal Pump Services, Inc.	1	Hour	\$75.00 ^a
Heights Armature Works	1	Hour	\$85.00 ^b
Reynolds Environmental Services	1	Hour	\$85.00 ^c
Cannon Industrial Services, LLC	1	Hour	\$150.00

Line 3 Hourly Labor Rate for Regular Time On-site Repair

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Coastal Pump Services, Inc.	1	Hour	\$75.00 ^a
Heights Armature Works	1	Hour	\$75.00 ^{b, c}
Reynolds Environmental Services	1	Hour	\$85.00
Cannon Industrial Services, LLC	1	Hour	\$85.00

Line 4 Hourly Labor Rate for Overtime On-site Repair

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Coastal Pump Services, Inc.	1	Hour	\$85.00 ^a
Heights Armature Works	1	Hour	\$95.00 ^b
Cannon Industrial Services, LLC	1	Hour	\$127.50
Reynolds Environmental Services	1	Hour	\$150.00

Line 5 Travel Rate (cost per hour)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Cannon Industrial Services, LLC	1	Hour	\$0.00 ^c
Coastal Pump Services, Inc.	1	Hour	\$0.00 ^a
Heights Armature Works	1	Hour	\$0.00 ^b
Reynolds Environmental Services	1	Hour	\$0.00 ^c

Line 6 Parts Pricing: Percentage Discount for Electric Pumps

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Cannon Industrial Services, LLC	0%
Coastal Pump Services, Inc.	18% Discount
Heights Armature Works	25% Discount
Reynolds Environmental Services	15% Mark-up

Line 7 Parts Pricing: Percentage Discount for Component Parts for Electric Pumps

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Coastal Pump Services, Inc.	18% Discount
Heights Armature Works	25% Discount
Reynolds Environmental Services	15% Mark-up

Line 8 List any additional or miscellaneous charges not addressed above

<u>SUPPLIER</u>	<u>PRICE and/or PERCENT</u>
Coastal Pump Services, Inc.	\$0.00
Heights Armature Works	\$85.00
Reynolds Environmental Services	Shop machining, balance, vibration analysis Freight Charges 15% + 15%