

CYPRESS  **FAIRBANKS**
INDEPENDENT SCHOOL DISTRICT
LEARN • EMPOWER • ACHIEVE • DREAM

To: Matt Morgan
Assistant Superintendent of Support Services

From: Kristine Johnston
Director of Purchasing

Date: April 8, 2016

Re: Instructional Materials - Textbooks, E-books, Workbooks, and Teacher Materials
Annual Contract #16-03-4898

The following bids were received and opened at 3:00 p.m., Monday, April 4, 2016 as advertised and specified in documents concerning **Annual Contract #16-03-4898 Instructional Materials - Textbooks, E-books, Workbooks, and Teacher Materials**. The bids received are located on pages 2-5.

Award contracts to each of the vendors listed at the discount noted.

Funding: Instructional Materials Allotment

Estimated Expenditure: \$10,000,000.00

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Line 1 Discounts Offered/Books and Publications - Textbooks, New

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
AbleNet, Inc.	0
ACE Educational Supplies	33
Avanti Enterprises, Inc.	12
B.E. Publishing	5
Barnes & Noble Booksellers, Inc.	0-25
Benchmark Education Company, LLC	0
Box Cars and One-Eyed Jacks	0
CareerSafe Online	0
Cengage Learning, Inc.	0
Charter Textbooks, Walker Bookstore	0-40
CompleteBook	5-45
Davidson Titles, Inc.	0
Davis Publications, Inc.	0
Different Roads to Learning, Inc.	5
DLB Educational Corporation	0
Earlychildhood, LLC	18
Education Plus	0
EMC Publishing, LLC	0
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	15-35
Goodheart-Willcox Publisher	25
Great Ideas for Teaching	0
Heinemann	0
Houghton Mifflin Harcourt Publishing Company	0
J. Appleseed	30
Jarrett Publishing Company	0
Kagan Publishing	0
KAMICO Instructional Media, Inc.	0
KP Mathematics	0
Lakeshore Learning Materials	5
Macmillan Learning LLC, dba MPS, c/o Bedford Freeman and Worth Publishing Group	0
Marco Products, Inc.	0-15
McGraw-Hill School Education, LLC	0
Mentoring Minds, L.P.	0
Newmark Learning	0
Norwood House Press, Inc.	0
Oxford University Press	20
Pacific Learning, Inc.	0
Pearson Education, Inc., PA Scott Foresman, Prentice Hall, Pearson Digital Learning, Longman	0
Perfection Learning Corporation	0-40
Perma-Bound Books	0
Pieces of Learning, Inc.	0
Plank Road Publishing	0
Pro-Ed, Inc.	0-10
RALLY! Education	0
Really Good Stuff	0
Rosen Classroom	0
Saddleback Educational Publishing, Inc.	20
Santillana USA Publishing Co., Inc.	10
Southwest Book Company	0-30
Steps to Literacy	25
SureScore, Inc.	0
Teacher Created Materials	0
Teacher's Discovery	0
Textbook Warehouse	10
The Child's World, Inc.	30
The College Board	0
The Library Store, Inc.	15
TouchMath	0
Treetop Publishing, Inc.	0
Triumph Learning, LLC	2
Virtual Village Classroom	0
Vista Higher Learning	0
W.W. Norton & Company	0
Wayside Publishing	20
William H. Sadlier	0

Line 2 Discounts Offered/Books and Publications - Textbooks, Used

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Avanti Enterprises, Inc.	0.5
B.E. Publishing	5
CareerSafe Online	0
Charter Textbooks, Walker Bookstore	0-80
CompleteBook	0
Davis Publications, Inc.	0
Education Plus	0
EMC Publishing, LLC	0
Follett School Solutions, Inc.	5
Great Ideas for Teaching	0
Houghton Mifflin Harcourt Publishing Company	0
Jarrett Publishing Company	0
Kagan Publishing	0
KP Mathematics	0
Oxford University Press	0
Pieces of Learning, Inc.	0
Plank Road Publishing	0
RALLY! Education	0
Saddleback Educational Publishing, Inc.	0
SureScore, Inc.	0
Teacher Created Materials	0
Teacher's Discovery	0
Textbook Warehouse	30
Treetop Publishing, Inc.	0
Virtual Village Classroom	0
Vista Higher Learning	0
W.W. Norton & Company	0
William H. Sadler	0

Line 3 Discounts Offered/Books and Publications - Workbooks and Supplemental or Teaching Materials

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
ABDO	30
AbleNet, Inc.	0
Abrams Learning Trends	0
ACE Educational Supplies	33
Alive Studios, LLC	0
Avanti Enterprises, Inc.	0.5
B.E. Publishing	5
Barnes & Noble Booksellers, Inc.	0-25
Benchmark Education Company, LLC	0
Box Cars and One-Eyed Jacks	0
CareerSafe Online	0
Carlex	0
Cengage Learning, Inc.	0
Cerebellum Corporation	10-20
Charter Textbooks, Walker Bookstore	0-80
CompleteBook	5-45
Davidson Titles, Inc.	0
Davis Publications, Inc.	0
Delaney Educational Enterprises, Inc.	25
Different Roads to Learning, Inc.	5
DLB Educational Corporation	0
DynaStudy, Inc.	0
Earlychildhood, LLC	18
Education Plus	0
EMC Publishing, LLC	0
Evan-Moor Educational Publishers	5
Fastenation Inc.	5
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	15-35
Goodheart-Willcox Publisher	25
Great Ideas for Teaching	0
Heinemann	0
Houghton Mifflin Harcourt Publishing Company	0
Istation	0
Jarrett Publishing Company	0
Kagan Publishing	0
KAMICO Instructional Media, Inc.	0
KP Mathematics	0

Line 3 Discounts Offered/Books and Publications - Workbooks and Supplemental or Teaching Materials (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Lakeshore Learning Materials	5
Learning ZoneXpress	10
Lone Star Learning	0
Macmillan Learning LLC, dba MPS, c/o Bedford Freeman and Worth Publishing Group	0
Marco Products, Inc.	0-15
McGraw-Hill School Education, LLC	0
Mentoring Minds, L.P.	0
Music in Motion, Inc.	6
Newmark Learning	0
Oxford University Press	20
Pacific Learning, Inc.	0
Pearson Education, Inc., PA Scott Foresman, Prentice Hall, Pearson Digital Learning, Longman	0
Peoples Education	0
Perfection Learning Corporation	0-40
Perma-Bound Books	0
Pieces of Learning, Inc.	0
Plank Road Publishing	0
Pro-Ed, Inc.	0-10
Raindrop Book USA	0-5
RALLY! Education	0
Really Good Stuff	0
Rosen Classroom	0
Saddleback Educational Publishing, Inc.	20
Santillana USA Publishing Co., Inc.	10
Sirius Education Solutions	0-30
Steps to Literacy	25
SureScore, Inc.	0
Teacher Created Materials	0
Teacher Heaven, Inc.	10
Teacher's Discovery	0
Techno Chaos	0
Textbook Warehouse	10
The Child's World, Inc.	30
The College Board	0
The Library Store, Inc.	10
TouchMath	0
Treetop Publishing, Inc.	0-15
Triumph Learning, LLC	2
Virtual Village Classroom	0
Vista Higher Learning	0
W.W. Norton & Company	0
Wayside Publishing	20
William H. Sadler	0
Zulli Method	0

Line 4 Discounts Offered/Books and Publications - Digital Textbooks and Workbooks

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Abrams Learning Trends	0
Avanti Enterprises, Inc.	0.5
B.E. Publishing	5
Benchmark Education Company, LLC	0
CareerSafe Online	0
Carlex	0
Cengage Learning, Inc.	0
Charter Textbooks, Walker Bookstore	0-40
CompleteBook	0-30
Davis Publications, Inc.	0
Different Roads to Learning, Inc.	5
DLB Educational Corporation	0
DynaStudy, Inc.	0
Education Plus	0
EMC Publishing, LLC	0
Follett School Solutions, Inc.	0
Goodheart-Willcox Publisher	25
Great Ideas for Teaching	0
Heinemann	0
Houghton Mifflin Harcourt Publishing Company	0
Jarrett Publishing Company	0
Kagan Publishing	0

Line 4 Discounts Offered/Books and Publications - Digital Textbooks and Workbooks (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Lakeshore Learning Materials	5
Learning ZoneXpress	10
Lone Star Learning	0
Macmillan Learning LLC, dba MPS, c/o Bedford Freeman and Worth Publishing Group	0
McGraw-Hill School Education, LLC	0
Mentoring Minds, L.P.	0
Norwood House Press, Inc.	25
OverDrive, Inc.	0
Oxford University Press	20
Pearson Education, Inc., PA Scott Foresman, Prentice Hall, Pearson Digital Learning, Longman	0
Peoples Education	0
Perfection Learning Corporation	0-40
Perma-Bound Books	0
Pieces of Learning, Inc.	0
Plank Road Publishing	0
Pro-Ed, Inc.	0-10
RALLY! Education	0
Really Good Stuff	0
Reasoning Mind, Inc.	33
Rosen Classroom	0
Saddleback Educational Publishing, Inc.	0
Santillana USA Publishing Co., Inc.	10
SureScore, Inc.	0
Teacher Created Materials	0
Teacher's Discovery	0
Techno Chaos	0
Textbook Warehouse	0
The Child's World, Inc.	30
The College Board	0
TouchMath	0
Treetop Publishing, Inc.	0
Triumph Learning, LLC	2
Virtual Village Classroom	0
Vista Higher Learning	0
W.W. Norton & Company	0
Wayside Publishing	20
William H. Sadlier	0
Zulli Method	0