

# CYPRESS FAIRBANKS

INDEPENDENT SCHOOL DISTRICT

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**From:** Kristine Johnston  
Director of Purchasing

**Date:** May 1, 2016

**Re:** Automotive Paint and Miscellaneous Supplies  
Annual Contract #16-03-4872IB

The following bids were received and opened at 3:30 p.m., Wednesday, March 23, 2016 as specified in documents concerning **Annual Contract #16-03-4872IB Automotive Paint and Miscellaneous Supplies**. The bids received are located on page 2-3.

- <sup>a</sup> Primary vendor award.
- <sup>b</sup> Secondary vendor award.
- <sup>c</sup> Does not meet District specifications.
- <sup>d</sup> Recommendation based on overall best value to the District.

**Recommendation:** Kape Enterprises  
Tasco Auto Color

**Funding:** M & O Funds

**Estimated Expenditure:** \$25,000.00

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**Line 1 Automotive Paint - Percentage Discount from Price List**

| <u>SUPPLIER</u>                      | <u>Percent Off</u>             |
|--------------------------------------|--------------------------------|
| <b><u>Kape Enterprises</u></b>       | <b><u>30%</u></b> <sup>a</sup> |
| O'Reilly Auto Parts                  | 41%                            |
| Sherwin-Williams Automotive Finishes | 50%                            |
| <b><u>Tasco Auto Color</u></b>       | <b><u>25%</u></b> <sup>b</sup> |

NOTE: Line Items 2 through 8, Sample Pricing for Evaluation Purposes

**Line 2 Automotive Paint and Solvents, Black**

| <u>SUPPLIER</u>                | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>                        |
|--------------------------------|------------|------------|-------------------------------------|
| <b><u>Kape Enterprises</u></b> | 1          | Gallon     | <b><u>\$103.07</u></b> <sup>a</sup> |
| <b><u>Tasco Auto Color</u></b> | 1          | Gallon     | <b><u>\$218.16</u></b> <sup>b</sup> |

**Line 3 Automotive Paint and Solvents, White**

| <u>SUPPLIER</u>                | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>                        |
|--------------------------------|------------|------------|-------------------------------------|
| <b><u>Kape Enterprises</u></b> | 1          | Gallon     | <b><u>\$103.07</u></b> <sup>a</sup> |
| <b><u>Tasco Auto Color</u></b> | 1          | Gallon     | <b><u>\$300.06</u></b> <sup>b</sup> |

**Line 4 Automotive Paint and Solvents, Slate Gray**

| <u>SUPPLIER</u>                | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>                        |
|--------------------------------|------------|------------|-------------------------------------|
| <b><u>Kape Enterprises</u></b> | 1          | Gallon     | <b><u>\$103.07</u></b> <sup>a</sup> |
| <b><u>Tasco Auto Color</u></b> | 1          | Gallon     | <b><u>\$300.06</u></b> <sup>b</sup> |

**Line 5 Automotive Paint and Solvents, Blue Bird Yellow**

| <u>SUPPLIER</u>                | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>                        |
|--------------------------------|------------|------------|-------------------------------------|
| <b><u>Kape Enterprises</u></b> | 1          | Gallon     | <b><u>\$125.72</u></b> <sup>a</sup> |
| <b><u>Tasco Auto Color</u></b> | 1          | Gallon     | <b><u>\$426.27</u></b> <sup>b</sup> |

**Line 6 Automotive Paint and Solvents, Epoxy Primer**

| <u>SUPPLIER</u>                | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>                        |
|--------------------------------|------------|------------|-------------------------------------|
| <b><u>Kape Enterprises</u></b> | 1          | Gallon     | <b><u>\$66.15</u></b> <sup>a</sup>  |
| <b><u>Tasco Auto Color</u></b> | 1          | Gallon     | <b><u>\$158.17</u></b> <sup>b</sup> |

**Line 7 Automotive Paint and Solvents, Primer/Primer Sealer**

| <u>SUPPLIER</u>                | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>                        |
|--------------------------------|------------|------------|-------------------------------------|
| <b><u>Kape Enterprises</u></b> | 1          | Gallon     | <b><u>\$59.60</u></b> <sup>a</sup>  |
| <b><u>Tasco Auto Color</u></b> | 1          | Gallon     | <b><u>\$150.22</u></b> <sup>b</sup> |

**Line 8 Automotive Paint and Solvents, Clean Up Solvent**

| <u>SUPPLIER</u>                | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>          |
|--------------------------------|------------|------------|-----------------------|
| <b><u>Kape Enterprises</u></b> | 1          | 5-Gallon   | <b><u>\$52.50</u></b> |

**Line 9 Misc. Automotive Painting Supplies - Percentage Discount from Price List**

| <u>SUPPLIER</u>                      | <u>Percent Off</u>             |
|--------------------------------------|--------------------------------|
| <b><u>Kape Enterprises</u></b>       | <b><u>35%</u></b> <sup>a</sup> |
| O'Reilly Auto Parts                  | 41%                            |
| Sherwin-Williams Automotive Finishes | 35%                            |
| <b><u>Tasco Auto Color</u></b>       | <b><u>25%</u></b> <sup>b</sup> |

NOTE: Line Items 10 through 16, Sample Pricing for Evaluation Purposes

**Line 10 Misc. Automotive Painting Supplies, Sandpaper 400A, 50 sheets/sleeve**

| <u>SUPPLIER</u>                      | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>                       |
|--------------------------------------|------------|------------|------------------------------------|
| O'Reilly Auto Parts                  | 1          | Sleeve     | \$0.85 <sup>d</sup>                |
| <b><u>Kape Enterprises</u></b>       | 1          | Sleeve     | <b><u>\$39.82</u></b> <sup>a</sup> |
| Sherwin-Williams Automotive Finishes | 1          | Sleeve     | \$43.96 <sup>d</sup>               |
| <b><u>Tasco Auto Color</u></b>       | 1          | Sleeve     | <b><u>\$72.05</u></b> <sup>b</sup> |

**Misc. Automotive Painting Supplies, Masking Tape, Automotive Paint Quality****Line 11 3/4 in. x 60 yds., 48 rolls / case**

| <u>SUPPLIER</u>                      | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>                        |
|--------------------------------------|------------|------------|-------------------------------------|
| <b><u>Kape Enterprises</u></b>       | 1          | Case       | <b><u>\$158.19</u></b> <sup>a</sup> |
| Sherwin-Williams Automotive Finishes | 1          | Case       | \$162.24 <sup>d</sup>               |
| <b><u>Tasco Auto Color</u></b>       | 1          | Case       | <b><u>\$187.20</u></b> <sup>b</sup> |

**Misc. Automotive Painting Supplies, Masking Paper****Line 12 36 in. Log of 2 Rolls, 18 in. w x 750 ft. each**

| <u>SUPPLIER</u>                      | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>                        |
|--------------------------------------|------------|------------|-------------------------------------|
| <b><u>Kape Enterprises</u></b>       | 1          | Log        | <b><u>\$35.98</u></b> <sup>a</sup>  |
| Sherwin-Williams Automotive Finishes | 1          | Log        | \$84.76 <sup>d</sup>                |
| <b><u>Tasco Auto Color</u></b>       | 1          | Log        | <b><u>\$113.92</u></b> <sup>b</sup> |

**Line 13 Misc. Automotive Painting Supplies, Disposable Spray Guns with Bottle**

| <u>SUPPLIER</u>                      | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>                      |
|--------------------------------------|------------|------------|-----------------------------------|
| Sherwin-Williams Automotive Finishes | 1          | Each       | \$5.39 <sup>d</sup>               |
| <b><u>Kape Enterprises</u></b>       | 1          | Each       | <b><u>\$5.54</u></b> <sup>a</sup> |
| <b><u>Tasco Auto Color</u></b>       | 1          | Each       | <b><u>\$6.11</u></b> <sup>b</sup> |
| O'Reilly Auto Parts                  | 1          | Each       | \$6.69                            |

**Line 14 Misc. Automotive Painting Supplies, Body Filler**

| <u>SUPPLIER</u>                      | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>                       |
|--------------------------------------|------------|------------|------------------------------------|
| Sherwin-Williams Automotive Finishes | 1          | Gallon     | \$28.52 <sup>d</sup>               |
| <b><u>Kape Enterprises</u></b>       | 1          | Gallon     | <b><u>\$34.22</u></b> <sup>a</sup> |
| <b><u>Tasco Auto Color</u></b>       | 1          | Gallon     | <b><u>\$42.78</u></b> <sup>b</sup> |

**Line 15 Misc. Automotive Painting Supplies, Polyester Fiberglass Resin**

| <u>SUPPLIER</u>                      | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>          |
|--------------------------------------|------------|------------|-----------------------|
| Sherwin-Williams Automotive Finishes | 1          | Gallon     | \$20.88 <sup>d</sup>  |
| <b><u>Tasco Auto Color</u></b>       | 1          | Gallon     | <b><u>\$60.71</u></b> |

**Line 16 Misc. Automotive Painting Supplies, Spray Can, Black Paint 12 oz.**

| <u>SUPPLIER</u>                | <u>QTY</u> | <u>UOM</u> | <u>PRICE</u>         |
|--------------------------------|------------|------------|----------------------|
| <b><u>Kape Enterprises</u></b> | 1          | Can        | <b><u>\$5.36</u></b> |