

CYPRESS FAIRBANKS

INDEPENDENT SCHOOL DISTRICT

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To: Matt Morgan
Assistant Superintendent of Support Services

From: Darin Crawford
Food Service Director

Date: June 16, 2016

Re: Beverages
Annual Contract #16-02-4867

The following bids were received and opened at 1:00 p.m. on Friday, April 15, 2016, as advertised and specified in documents concerning **Annual Contract #16-02-4867 Beverages**. The bids received are located on pages 2-3.

- ^a Previous product performance unacceptable.
- ^b Does not meet District specifications
- ^c Overall best value based on user department evaluation.

Recommendation:	Apple & Eve, LLC Coca-Cola Refreshments Jake's Finer Foods Kikkoman Sales USA, Inc.	Pepsi Beverages Company The American Bottling Company The Masters Distribution Systems Company
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Funding: Food Service Funds

Estimated Expenditure: \$644,748.00

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Line 1 Beverage - Carbonated, Cans - 12 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Coca-Cola Refreshments	Variety of Coca-Cola Brands	16,000	Case	\$6.96	\$0.290
The American Bottling Company	Variety of Dr Pepper Brands	16,000	Case	\$8.00	\$0.330
Pepsi Beverages Company	Variety of Pepsi Brands	16,000	Case	\$8.14	\$0.340
[ALT1] The American Bottling Company	Variety of Snapple Brands	16,000	Case	\$9.60	\$0.400

Line 2 Beverage - Isotonic, Low-Calorie - 12 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Coca-Cola Refreshments	PowerAde Grape Zero	20,000	Case	\$9.15	\$0.381 ^a
The Masters Distribution Systems Company	Gatorade G2	20,000	Case	\$10.35	\$0.431
Labatt Food Service	Gatorade G2	20,000	Case	\$10.50	\$0.438
Pepsi Beverages Company	Gatorade G2	20,000	Case	\$11.03	\$0.460
[ALT2] ASPIRE Natural Sports Drinks	ASPIRE	20,000	Case	\$8.04	\$0.670
[ALT1] ASPIRE Natural Sports Drinks	ASPIRE	20,000	Case	\$8.88	\$0.740
[ALT3] ASPIRE Natural Sports Drinks	ASPIRE	20,000	Case	\$9.48	\$0.740

Line 3 Beverage - 100% Juice - 11.5 oz Canned

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Coca-Cola Refreshments	Minute Maid Juice	5,000	Case	\$6.96	\$0.290 ^b
Whitlock Packaging	Juice Bowl	5,000	Case	\$10.50	\$0.437 ^c
The American Bottling Company	Snapple	5,000	Case	\$10.60	\$0.440
Tree Top, Inc.	Tree Top Apple Juice	5,000	Case	\$10.78	\$0.449
Sunny DeLight Beverage Company	Very Fine	5,000	Case	\$11.37	\$0.474
[ALT1] Tree Top, Inc.	Tree Top Apple Grape Juice	5,000	Case	\$12.34	\$0.514

Line 4 0843 - Beverage - 100% Fruit/Vegetable Juice, Boxes - 4.23 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Whitlock Packaging	Juice Bowl	300	Case	\$8.75	\$0.198 ^c
Apple & Eve, LLC	Apple & Eve Fruitables	300	Case	\$8.00	\$0.200
The Masters Distribution Systems Company	Juice Bowl	300	Case	\$9.95	\$0.226
Pepsi Beverages Company	Fruit Shoot	300	Case	\$15.75	\$0.660

Line 5 Beverage - Fruit Juice, 100% - 6 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Jake's Finer Foods	Juicy Juice	1,200	Case	\$7.50	\$0.234 ^c
[ALT1] Apple & Eve, LLC	Apple & Eve	1,200	Case	\$8.64	\$0.240
Whitlock Packaging	Juice Bowl	1,200	Case	\$10.45	\$0.261
Apple & Eve, LLC	Apple & Eve Fruitables	1,200	Case	\$10.08	\$0.280
The Masters Distribution Systems Company	Juice Bowl	1,200	Case	\$11.36	\$0.284
Pepsi Beverages Company	Fruit Shoot	1,200	Case	\$15.75	\$0.660

Line 6 0850 - Beverage - Soymilk, Enriched, Plain - 8.25 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Kikkoman Sales USA, Inc.	Kikkoman Pearl 06183	6,000	Case	\$13.35	\$0.556
[ALT1] Labatt Food Service	Kikkoman Pearl 06183	6,000	Case	\$16.20	\$0.675

Line 7 Beverage - Sparkling Water, Flavored - Cans and/or Bottles

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
Coca-Cola Refreshments	Variety of Coca-Cola Brands	1,000	Case	\$6.75	\$0.281 ^b
Braun Beef Co., Inc.	Sparkling Ice - Cans	1,000	Case	\$9.79	\$0.408 ^c
[ALT 1] Jake's Finer Foods	Sparkling Ice - Cans	1,000	Case	\$10.11	\$0.421 ^c
Apple & Eve, LLC	Switch	1,000	Case	\$11.50	\$0.480 ^b
Sunny DeLight Beverage Company	Fruit 2 0	1,000	Case	\$6.98	\$0.582 ^c
The American Bottling Company	Fruit 2 0	1,000	Case	\$8.50	\$0.660 ^c
Jake's Finer Foods	Sparkling Ice - Bottles	1,000	Case	\$8.94	\$0.745
[ALT1] Braun Beef Co., Inc.	Sparkling Ice - Bottles	1,000	Case	\$8.96	\$0.746
Labatt Food Service	Sparkling Ice - Bottles	1,000	Case	\$11.23	\$0.935
The Masters Distribution Systems Company	Sparkling Ice - Bottles	1,000	Case	\$11.75	\$0.979
[ALT1] The American Bottling Company	Bai Bubbles	1,000	Case	\$17.30	\$1.440

Line 8 8084 - Water, Bottled - 8 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
The Masters Distribution Systems Company	Nestle Pure Life	8,000	Case	\$6.31	\$0.131
[ALT1] Labatt Food Service	Niagara	8,000	Case	\$6.90	\$0.144
Pepsi Beverages Company	Aquafina	8,000	Case	\$6.32	\$0.260
Coca-Cola Refreshments	Dasani	8,000	Case	\$6.90	\$0.288

Line 9 5210D - Water, Bottled, Spring - 16 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
The American Bottling Company	Deja Blue	10,000	Case	\$4.74	\$0.190 ^b
Jake's Finer Foods	Ozarka	10,000	Case	\$5.00	\$0.208
Vistar PFG	Ozarka	10,000	Case	\$5.28	\$0.220
Coca-Cola Refreshments	Dasani	10,000	Case	\$5.55	\$0.231
The Masters Distribution Systems Company	Ozarka	10,000	Case	\$5.65	\$0.235
[ALT1] Labatt Food Service	Niagara	10,000	Case	\$6.17	\$0.257

Line 10 8512 - Water, Bottled - 20 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>EACH PRICE</u>
The Masters Distribution Systems Company	Nestle Pure Life	15,000	Case	\$3.99	\$0.166 ^b
The American Bottling Company	Deja Blue	15,000	Case	\$4.74	\$0.190
[ALT1] Labatt Food Service	Niagara	15,000	Case	\$6.16	\$0.257
Pepsi Beverages Company	Aquafina	15,000	Case	\$7.66	\$0.320
Coca-Cola Refreshments	Dasani	15,000	Case	\$7.75	\$0.323