

CYPRESS  **FAIRBANKS**
INDEPENDENT SCHOOL DISTRICT
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To: Matt Morgan
Assistant Superintendent of Support Services

From: Darin Crawford
Food Service Director

Date: June 16, 2016

Re: Milk and Juice
Annual Contract #16-02-4864RFP

The following bids were received and opened at 1:00 p.m. on Friday, April 15, 2016, as advertised and specified in documents concerning **Annual Contract #16-02-4864RFP Milk and Juice**. The bids received are located on pages 2-4.

- ^a All or none award based on best value to the District.
- ^b Does not meet District specifications.
- ^c No Award.

Recommendation: Oak Farms Dairy

Funding: Food Service Funds

Estimated Expenditure: \$3,760,929.62

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Line 1 Butter Milk, Non-Fat, Non-Flavored - Packed 5 gallon

<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Hiland Dairy Foods	Hiland Dairy Item #9041	2,000	EA	18.1100	\$18.11 ^a

Line 2 Butter Milk, Low-Fat 1/2%, Non-Flavored - Packed 5 gallon

<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Hiland Dairy Foods	Hiland Dairy Item # 1462	2,000	EA	14.67	\$1.63

Line 3 Butter Milk, Low-Fat 1%, Non-Flavored - Packed 5 gallon

<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy	Oak Farms 23694	2,000	EA	12.99	\$12.99
Borden Dairy Company	Borden 15483	2,000	EA	15.50	\$15.50
Hiland Dairy Foods	Hiland Dairy Item # 9041	2,000	EA	18.1100	\$18.11

Line 4 Cottage Cheese, Low Fat - 5# - Packed 5 lbs per case

<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy	Meadow Gold 49912	500	EA	19.96	\$4.99
Hiland Dairy Foods	Hiland Dairy Item # 5763	500	EA	26.00	\$6.50
Borden Dairy Company	Borden 25145	500	EA	16.50	\$8.25

Line 5 Half and Half, Ultra Pasteurized, Grade A - One Quart

<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy	Oak Farms 57377	700	Quart	20.40	\$1.70
Borden Dairy Company	Borden 25626	700	Quart	22.20	\$1.85
Hiland Dairy Foods	Hiland Dairy Item # 13557	700	Quart	53.6000	\$3.35

Line 6 Heavy Cream, Ultra Pasteurized, Grade A - One Quart

<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Borden Dairy Company	Borden 25622	500	Quart	42.00	\$3.50 ^a
Oak Farms Dairy	Oak Farms 57400	500	Quart	51.48	\$4.29
Hiland Dairy Foods	Hiland Dairy Item # 8151	500	Quart	111.84	\$6.99

Line 7 8068 - Juice, Apple - 4 oz - Packed 70 per case

<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Gordon Food Service, Inc.	Ardmore/Country Pure 42298 2:	2,258,215	EA	8.11	\$0.116 ^a
Hiland Dairy Foods	Hiland Dairy Item # 9504	2,258,215	EA	9.7500	\$0.13 ^a
Oak Farms Dairy	Oak Farms 23107	2,258,215	EA	9.61	\$0.1373
Borden Dairy Company	Borden 32020	2,258,215	EA	10.35	\$0.138
Labatt Food Service (Alt 1)	Ardmore #42298	2,258,215	EA	10.23	\$0.1461

Line 8 8069 - Juice, Orange - 4 oz - Packed 70 per case

<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Hiland Dairy Foods	Hiland Dairy Item # 9508	2,439,953	EA	9.7500	\$0.13 ^a
Gordon Food Service, Inc.	ARDMORE/ COUNTRY PURE 42:	2,439,953	EA	9.58	\$0.137 ^a
Oak Farms Dairy	Oak Farms 23106	2,439,953	EA	9.61	\$0.1373
Borden Dairy Company	Borden 31968	2,439,953	EA	10.50	\$0.14
Labatt Food Service	Ardmore #42297	2,439,953	EA	11.71	\$0.1673

Line 9 8011 - Milk, 1% White - 1/2 Pint - Packed 50 per case**FIRM**

<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy	Oak Farms 23100	2,728,681	EA	11.48	\$0.2295
Hiland Dairy Foods	Hiland Dairy Item # 9171	2,728,681	EA	12.4000	\$0.248
Borden Dairy Company	Borden 15409	2,728,681	EA	13.22	\$0.2644

Line 10 8011 - Milk, 1% White - 1/2 Pint - Packed 50 per case**ESCALATING**

<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy	Oak Farms 23100	2,728,681	EA	10.98	\$0.2195
Hiland Dairy Foods	Hiland Dairy Item # 9171	2,728,681	EA	11.65	\$0.233
Borden Dairy Company	Borden 15409	2,728,681	EA	12.57	\$0.2514

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Line 11 8019 - Milk, Non-Fat Chocolate - 1/2 Pint - Packed 50 per case		FIRM				
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>	
Oak Farms Dairy	Oak Farms 48116	10,193,317	EA	11.48	\$0.2295	
Hiland Dairy Foods	Hiland Dairy Item # 9178	10,193,317	EA	12.4000	\$0.248	
Borden Dairy Company	Borden 16405	10,193,317	EA	13.22	\$0.2644	
Line 12 8019 - Milk, Non-Fat Chocolate - 1/2 Pint - Packed 50 per case		ESCALATING				
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>	
Oak Farms Dairy	Oak Farms 48116	10,193,317	EA	10.98	\$0.2195	
Hiland Dairy Foods	Hiland Dairy Item # 9178	10,193,317	EA	11.6500	\$0.233	
Borden Dairy Company	Borden 16405	10,193,317	EA	12.57	\$0.2514	
Line 13 8030 - Milk, Non-Fat Strawberry - 1/2 Pint - Packed 50 per case		FIRM				
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>	
Oak Farms Dairy	Oak Farms 48143	18,100	EA	11.48	\$0.2295	
Hiland Dairy Foods	Hiland Dairy Item # 9177	18,100	EA	12.4000	\$0.248	
Borden Dairy Company	Borden 16407	18,100	EA	13.22	\$0.2644	
Line 14 8030 - Milk, Non-Fat Strawberry - 1/2 Pint - Packed 50 per case		ESCALATING				
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>	
Oak Farms Dairy	Oak Farms 48143	18,100	EA	10.98	\$0.2195	
Hiland Dairy Foods	Hiland Dairy Item # 9177	18,100	EA	11.6500	\$0.233	
Borden Dairy Company	Borden 16407	18,100	EA	12.57	\$0.2514	
Line 15 8040 - Milk, Whole - 1/2 Pint - Packed 50 per case		FIRM				
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>	
Oak Farms Dairy	Oak Farms 23098	1,000	EA	11.98	\$0.2395	
Hiland Dairy Foods	Hiland Dairy Item # 9165	1,000	EA	12.4000	\$0.248	
Borden Dairy Company	Borden 12787	1,000	EA	13.72	\$0.2744	
Line 16 8040 - Milk, Whole - 1/2 Pint - Packed 50 per case		ESCALATING				
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>	
Oak Farms Dairy	Oak Farms 23098	1,000	EA	11.48	\$0.2295	
Hiland Dairy Foods	Hiland Dairy Item # 9165	1,000	EA	11.6500	\$0.233	
Borden Dairy Company	Borden 12787	1,000	EA	13.07	\$0.2614	
Line 17 8011 - Milk, 1% White - 11 Ounce PET - Packed 40 per case		FIRM				
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>	
Oak Farms Dairy (Alt 1)	Oak Farms 52131	294,961	EA	14.88	\$0.2975 ^b	
Oak Farms Dairy	Oak Farms 52131	294,961	EA	14.88	\$0.2975 ^b	
Borden Dairy Company	Borden 15274	294,961	EA	16.80	\$0.42	
Hiland Dairy Foods	Hiland Dairy Item # 26177	294,961	EA	9.0000	\$0.45	
Line 18 8011 - Milk, 1% White - 11 Ounce PET - Packed 40 per case		ESCALATING				
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>	
Oak Farms Dairy (Alt 1)	Oak Farms 52131	294,961	EA	14.38	\$0.2875 ^b	
Borden Dairy Company	Borden 15274	294,961	EA	15.60	\$0.39	
Hiland Dairy Foods	Hiland Dairy Item # 26177	294,961	EA	8.7000	\$0.435	
Line 19 8019 - Milk, Non-Fat Chocolate - 11 Ounce PET - Packed 50 per case		FIRM				
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>	
Oak Farms Dairy (Alt 1)	Oak Farms 50675	10,193,317	EA	14.88	\$0.2975 ^b	
Borden Dairy Company	Borden 16352	10,193,317	EA	16.80	\$0.42	
Hiland Dairy Foods	Hiland Dairy Item # 26178	10,193,317	EA	9.0000	\$0.45	
Line 20 8019 - Milk, Non-Fat Chocolate - 11 Ounce PET - Packed 50 per case		ESCALATING				
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>	
Oak Farms Dairy (Alt 1)	Oak Farms 50675	10,193,317	EA	14.38	\$0.2875 ^b	
Borden Dairy Company	Borden 16352	10,193,317	EA	15.60	\$0.39	
Hiland Dairy Foods	Hiland Dairy Item # 26178	10,193,317	EA	8.7000	\$0.435	

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Line 21 8030 - Milk, Non-Fat Strawberry - 11 Ounce PET - Packed 50 per case				FIRM	
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy (Alt 1)	Oak Farms 50686	18,100	EA	14.88	\$0.2975 ^b
Borden Dairy Company	Borden 16353	18,100	EA	16.80	\$0.42
Hiland Dairy Foods	Hiland Dairy Item # 26179	18,100	EA	9.000	\$0.45
Line 22 8030 - Milk, Non-Fat Strawberry - 11 Ounce PET - Packed 50 per case				ESCALATING	
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy (Alt 1)	Oak Farms 50686	18,100	EA	14.38	\$0.2875 ^b
Borden Dairy Company	Borden 16353	18,100	EA	15.60	\$0.39
Hiland Dairy Foods	Hiland Dairy Item # 26179	18,100	EA	8.7000	\$0.435
Line 23 Milk, Non-Fat, Non-Flavored - 1/2 Gallon - Packed 4 per case					
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy (Alt 1)	Oak Farms 51791	400	EA	11.61	\$1.29
Borden Dairy Company	Poinsettia Skim 12134	400	EA	16.20	\$1.80
Hiland Dairy Foods	Hiland Dairy Item # 1433	400	EA	17.9100	\$1.99
Line 24 Milk, Whole - 1/2 Gallon - Packed 4 per case					
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy (Alt 1)	Oak Farms 52094	400	EA	13.41	\$1.49
Borden Dairy Company	Borden 25083	400	EA	16.20	\$1.80
Hiland Dairy Foods	Hiland Dairy Item # 1111	400	EA	17.9100	\$1.99
Line 25 Sour Cream, Non Fat - 5# - Packed 5 lbs per case					
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Borden Dairy Company	Wholesome Farms	1,582	EA	16.59	\$8.25 ^a
Line 26 8014 - Sour Cream, Low Fat - 5# - Packed 5 lbs per case					
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy (Alt 1)	FIELDCREST 36241	1,582	EA	10.38	\$5.19 ^b
Hiland Dairy Foods	Hiland Dairy Item # 9224	1,582	EA	24.0000	\$6.00 ^a
Borden Dairy Company	Daisy Code TBD	1,582	EA	29.00	\$7.25 ^a
Line 27 Sour Cream, Non Fat - 32# - Packed 32 lbs per case					
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Borden Dairy Company (Alt 1)	Borden 21996	1,000	EA	38.50	\$38.50 ^b
Line 28 Sour Cream, Low Fat - 32# - Packed 32 lbs per case					
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy	D Star 53681	1,000	EA	39.00	\$39.00 ^b
Hiland Dairy Foods	Hiland Dairy Item # 9223	1,000	EA	39.47	\$39.47 ^a
Line 29 8022 - Yogurt, Flavored - 4 oz - Packed 48 per case					
<u>NAME</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>CASE PRICE</u>	<u>UNIT PRICE</u>
Oak Farms Dairy	YOPLAIT 53346 53347	993,882	EA	12.96	\$0.27
Gordon Food Service, Inc.	UPSTATE FRM/ DOT	993,882	EA	13.83	\$0.288
Borden Dairy Company	Yoplait Trix, 29832	993,882	EA	14.88	\$0.31
Hiland Dairy Foods	Hiland Dairy Item # 15693	993,882	EA	16.3200	\$0.34