

FINE ARTS SUPPLIES															
Date: January 14, 2020															
To: Building Principals, Building Secretaries, Fine Arts Department Coordinators															
From: Director of Purchasing															
Re: Fine Arts Supplies Renewal Contract #18-12-4500RFP-2 January 1, 2020 - December 31, 2020 Contract #18-12-4500RFP Effective Dates: December 11, 2018 - December 31, 2019 Renewal: 2 year District Contacts: Fine Arts Dept./Mary Running 281-897-4117 Purchasing Contact: Kay Alarcon, Buyer 281-897-4386															
1-MUSIC - Instrument Accessories (cases, mouthpieces, reeds, bows, rosin, etc.)															
CONTRACTED SUPPLIER NAME	SUPPLIER CONTACT	SUPPLIER PHONE	SUPPLIER CONTACT EMAIL	SUPPLIER WEBSITE	Woodwinds and Brass	Percussion	Strings	Piano	Miscellaneous Instrument Accessories	CONTRACT NUMBER					
BRBM Publishing LLC dba Sweet Pipes	Billy Ferguson	817-277-9922	sales@sweetpipes.com	www.sweetpipes.com	No Bid	No Bid	No Bid	No Bid	10%	18-12-4500RFP					
Bocal Majority Bassoon Camp, LLC	Jennifer Auerbach	940-206-4527	jennifer@bocalmajority.com	www.bocalmajoritystore.com	No Bid	No Bid	No Bid	No Bid	10%	18-12-4500RFP					
Cochran & Cochran Ent. Inc. dba Fort Bend Music Center	Betty Tinney	281-494-5885	betty@fbendmusic.com	www.fortbendmusiccenter.com	10%	10%	10%	10%	10%	18-12-4500RFP					
Fishburn Violin Shop	Dean Fishburn	281-290-4580	dfishburn@fishburnviolin.com	www.fishburnviolin.com	No Bid	No Bid	10%	No Bid	10%	18-12-4500RFP					
Fleming Instrument Repair	Ed Fleming	713-426-3663	fleminginstr@stcaibal.net	www.FlemingRepair.com	20%	20%	No Bid	No Bid	20%	18-12-4500RFP					
Full Compass Systems	Heather Woodruff	800-356-5844 ext. 1158	heathr@fullcompass.com	www.fullcompass.com	No Bid	10%	No Bid	No Bid	10%	18-12-4500RFP					
Katy Violin Shop	Frank Li	281-755-4169	katyviolinshop@gmail.com	www.katyviolinshop.com	No Bid	No Bid	15%	No Bid	15%	18-12-4500RFP					
Melhart Music Center	Lori Melhart	956-682-6147	lmelhart@melhart.com	www.melhart.com	No Bid	30%	30%	No Bid	30%	18-12-4500RFP					
Romeo Music	Julie Romero	214-673-6002	julie@romomusic.net	www.romomusic.net	No Bid	No Bid	No Bid	5%	5%	18-12-4500RFP					
School Specialty, Inc.	Ana Valladares	281-213-3996	Ana.Valladares@schoolspecialty.com	www.schoolspecialty.com	No Bid	No Bid	No Bid	No Bid	14%	18-12-4500RFP					
Shar Products Company	Paula Leshkevich	866-742-7261	schools@sharmusic.com	www.sharmusic.com	No Bid	No Bid	10%	No Bid	10%	18-12-4500RFP					
2-MUSIC - Technology Hardware/Electronics (tuners, metronomes, music scanners, sound systems, etc.)															
CONTRACTED SUPPLIER NAME	SUPPLIER CONTACT	SUPPLIER PHONE	SUPPLIER CONTACT EMAIL	SUPPLIER WEBSITE	Tuners	Metronomes	Audio-Visual Equipment	Miscellaneous Technology/Electronic Supplies	CONTRACT NUMBER						
Bocal Majority Bassoon Camp, LLC	Jennifer Auerbach	940-206-4527	jennifer@bocalmajority.com	www.bocalmajoritystore.com	10%	10%	No Bid	No Bid	18-12-4500RFP						
Cochran & Cochran Ent. Inc. dba Fort Bend Music Center	Betty Tinney	281-494-5885	betty@fbendmusic.com	www.fortbendmusiccenter.com	10%	10%	No Bid	No Bid	18-12-4500RFP						
Fishburn Violin Shop	Dean Fishburn	281-290-4580	dfishburn@fishburnviolin.com	www.fishburnviolin.com	10%	10%	No Bid	No Bid	18-12-4500RFP						
Fleming Instrument Repair	Ed Fleming	713-426-3663	fleminginstr@stcaibal.net	www.FlemingRepair.com	20%	20%	No Bid	No Bid	18-12-4500RFP						
Full Compass Systems	Heather Woodruff	800-356-5844 ext. 1158	heathr@fullcompass.com	www.fullcompass.com	10%	10%	No Bid	10%	18-12-4500RFP						
Katy Violin Shop	Frank Li	281-755-4169	katyviolinshop@gmail.com	www.katyviolinshop.com	15%	15%	No Bid	No Bid	18-12-4500RFP						
Romeo Music	Julie Romero	214-673-6002	julie@romomusic.net	www.romomusic.net	10%	10%	No Bid	10%	18-12-4500RFP						
School Specialty, Inc.	Ana Valladares	281-213-3996	Ana.Valladares@schoolspecialty.com	www.schoolspecialty.com	No Bid	No Bid	10%	14%	18-12-4500RFP						
3-MUSIC - Furniture (stands, chairs, risers, acoustical shells, podiums, storage cabinets, storage racks, etc.)															
CONTRACTED SUPPLIER NAME	SUPPLIER CONTACT	SUPPLIER PHONE	SUPPLIER CONTACT EMAIL	SUPPLIER WEBSITE	Stands-Manhasset	Chairs-Wenger	Risers-Wenger	Acoustical Shells-Wenger	Podiums-Wenger	Storage Cabinets-Wenger	Instrument Storage Racks-Wenger	Instrument Storage Racks-manufacturers other than Wenger	Miscellaneous Music Furniture	CONTRACT NUMBER	
Cochran & Cochran Ent. Inc. dba Fort Bend Music Center	Betty Tinney	281-494-5885	betty@fbendmusic.com	www.fortbendmusiccenter.com	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	18-12-4500RFP	
Fishburn Violin Shop	Dean Fishburn	281-290-4580	dfishburn@fishburnviolin.com	www.fishburnviolin.com	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	18-12-4500RFP	
Fleming Instrument Repair	Ed Fleming	713-426-3663	fleminginstr@stcaibal.net	www.FlemingRepair.com	20%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	18-12-4500RFP	
Full Compass Systems	Heather Woodruff	800-356-5844 ext. 1158	heathr@fullcompass.com	www.fullcompass.com	10%	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	18-12-4500RFP	
Katy Violin Shop	Frank Li	281-755-4169	katyviolinshop@gmail.com	www.katyviolinshop.com	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	18-12-4500RFP	
School Specialty, Inc.	Ana Valladares	281-213-3996	Ana.Valladares@schoolspecialty.com	www.schoolspecialty.com	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	18-12-4500RFP	
Wenger Corporation	Jodi Tutthill	507-774-8182	jodi.tutthill@wengercorp.com	www.wengercorp.com	No Bid	5%	5%	5%	5%	5%	5%	No Bid	5%	18-12-4500RFP	
4-MUSIC - Sheet Music															
CONTRACTED SUPPLIER NAME	SUPPLIER CONTACT	SUPPLIER PHONE	SUPPLIER CONTACT EMAIL	SUPPLIER WEBSITE	Band	Choir	Orchestra	Miscellaneous Sheet Music	CONTRACT NUMBER						
AMC Music, LLC	Martha Palmer	713-802-2900	marthapalmer@amcmusic.net	www.amcmusic.net	No Bid	10%	No Bid	10%	18-12-4500RFP						
Katy Violin Shop	Frank Li	281-755-4169	katyviolinshop@gmail.com	www.katyviolinshop.com	No Bid	No Bid	20%	15%	18-12-4500RFP						
Luck's Music Library	Melissa Luck	248-583-1820	mluck@luckmusic.com	www.luckmusic.com	No Bid	No Bid	10%	10%	18-12-4500RFP						
Shar Products Company	Paula Leshkevich	866-742-7261	schools@sharmusic.com	www.sharmusic.com	No Bid	No Bid	10%	No Bid	18-12-4500RFP						
Woodwind & Brasswind, Inc.	Gregory Spretiack	800-346-4448	schools@wbbw.com	www.wbbw.com	10%	10%	10%	10%	18-12-4500RFP						
5-MUSIC - Uniforms/Costumes															
CONTRACTED SUPPLIER NAME	SUPPLIER CONTACT	SUPPLIER PHONE	SUPPLIER CONTACT EMAIL	SUPPLIER WEBSITE	Marching Band Uniforms	Concert Uniforms	Costumes	CONTRACT NUMBER							
Discount Dance, LLC	Brenly Elston	800-328-7107	belston@discountdance.com	www.discountdance.com	No Bid	20%	20%	18-12-4500RFP							
Norcostco, Inc.	Larry Danforth	281-755-4169	larry.danforth@norcostco.com/texas@norcostco.com	www.norcostco.com	No Bid	No Bid	5%	18-12-4500RFP							
R T Golden, Inc. dba Filly's Career Apparel	Paul Therrien	713-962-9128	prtherrien@comcast.net	www.FillysCareerApparel.com	No Bid	25%	No Bid	18-12-4500RFP							
6-THEATRE															
CONTRACTED SUPPLIER NAME	SUPPLIER CONTACT	SUPPLIER PHONE	SUPPLIER CONTACT EMAIL	SUPPLIER WEBSITE	Costumes and Stage Make-up Supplies	Scenic and Prop Supplies	Painted Canvas One Act Play Set	Audio-Visual Equipment	Lighting Systems (fixed/mounted and portable)	Miscellaneous Theatre Supplies	CONTRACT NUMBER				
Costumes by Dusty, Inc.	Jennifer Adame	817-548-5767	costumes@costumesbydusty.com	www.costumesbydusty.com	10%	No Bid	No Bid	No Bid	No Bid	No Bid	18-12-4500RFP				
Cupcake Quilts, LLC	Kelly Fontenot	281-528-2929	kellyf@cupcakequilts.com	www.cupcakequilts.com	25%	25%	No Bid	No Bid	No Bid	No Bid	18-12-4500RFP				
Discount Dance, LLC	Brenly Elston	800-328-7107	belston@discountdance.com	www.discountdance.com	20%	No Bid	No Bid	No Bid	No Bid	No Bid	18-12-4500RFP				
Full Compass Systems	Heather Woodruff	800-356-5844 ext. 1158	heathr@fullcompass.com	www.fullcompass.com	No Bid	10%	No Bid	10%	10%	10%	18-12-4500RFP				
Performing Arts Supply Co.	Victoria Bosquez	713-681-8688	victoria@performingartssupply.com/accounting@performingartssupply.com	www.PerformingArtsSupply.com	0%	0%	0%	0%	0%	0%	18-12-4500RFP				
Romeo Music	Julie Romero	214-673-6002	julie@romomusic.net	www.romomusic.net	No Bid	No Bid	No Bid	5%	5%	5%	18-12-4500RFP				
School Specialty, Inc.	Ana Valladares	281-213-3996	Ana.Valladares@schoolspecialty.com	www.schoolspecialty.com	No Bid	14%	No Bid	14%	No Bid	14%	18-12-4500RFP				
StageLight, Inc.	Jerome Dunn	813-942-0555	sales@stageight.com	www.stageight.com	No Bid	No Bid	No Bid	11%	11%	11%	18-12-4500RFP				
Techland Houston	Eric Campbell	832-518-5583	sales@TechlandHouston.com	www.TechlandHouston.com	20%	20%	No Bid	20%	20%	20%	18-12-4500RFP				
7-DANCE - Uniforms/Costumes															
CONTRACTED SUPPLIER NAME	SUPPLIER CONTACT	SUPPLIER PHONE	SUPPLIER CONTACT EMAIL	SUPPLIER WEBSITE	Marching Band Uniforms	Concert Uniforms	CONTRACT NUMBER								
Champion Powered by GTM Sportswear	Lindsay Banks	800-336-4486	mhk-ar@hanes.com	www.gtm sportswear.com	20%	20%	18-12-4500RFP								
Discount Dance, LLC	Brenly Elston	800-328-7107	belston@discountdance.com	www.discountdance.com	20%	20%	18-12-4500RFP								
8-DANCE - Dance and Guard Accessories															
CONTRACTED SUPPLIER NAME	SUPPLIER CONTACT	SUPPLIER PHONE	SUPPLIER CONTACT EMAIL	SUPPLIER WEBSITE	Miscellaneous Props and Equipment	CONTRACT NUMBER									
Champion Powered by GTM Sportswear	Lindsay Banks	800-336-4486	mhk-ar@hanes.com	www.gtm sportswear.com	10%	18-12-4500RFP									
Cupcake Quilts, LLC	Kelly Fontenot	281-528-2929	kellyf@cupcakequilts.com	www.cupcakequilts.com	25%	18-12-4500RFP									
StageLight, Inc.	Jerome Dunn	813-942-0555	sales@stageight.com	www.stageight.com	7%	18-12-4500RFP									
9-VISUAL ARTS															
CONTRACTED SUPPLIER NAME	SUPPLIER CONTACT	SUPPLIER PHONE	SUPPLIER CONTACT EMAIL	SUPPLIER WEBSITE	Art Room Furniture	Art Room and Kilm Room Storage	Kilm and Related Furniture-Vendors have to be able to service the Kilns	Photography Equipment and Supplies	Drying Racks	Ceramic Equipment and Supplies	Miscellaneous Visual Art Supplies	CONTRACT NUMBER			
Blick Art Materials, LLC	Heather Havens	800-704-7744	RegionQuotes@dickblick.com	www.dickblick.com	0%	0%	No Bid	20%	0%	20%	20%	18-12-4500RFP			
Cupcake Quilts, LLC	Kelly Fontenot	281-528-2929	kellyf@cupcakequilts.com	www.cupcakequilts.com	25%	25%	No Bid	No Bid	No Bid	No Bid	25%	18-12-4500RFP			
Nasco	Justin Jeffrey	800-558-9595	quotes@nasco.com	www.nasco.com	20%	20%	No Bid	20%	20%	20%	20%	18-12-4500RFP			
School Specialty Inc	Ana Valladares	281-213-3996	Ana.Valladares@schoolspecialty.com	www.schoolspecialty.com	14%	14%	No Bid	14%	14%	14%	14%	18-12-4500RFP			
*COOPERATIVE VENDORS (if not on the list, please contact Purchasing)															
SUPPLIER NAME	CFSD CONTRACT NUMBER	COOPERATIVE CONTRACT NUMBER													
Fort Bend Music Center	19-07-1010	Buyboard 539-17													
Fred J Miller Inc	19-07-1010	Buyboard 539-17													
JW Pepper & Son Inc	19-07-1025	CTPA													
Lone Star Percussion	19-07-1025	CTPA													
Midwest Musical Imports	19-07-1025	CTPA													
Music & Arts	19-07-1010	Buyboard 539-17													
Music in Motion	19-07-1010	Buyboard 539-17													
Peripole Inc	19-07-1010	Buyboard 539-17													
Rhythm Band Instruments LLC	19-07-1010	Buyboard 539-17													
Southeastern Apparel	19-07-1010	Buyboard 581-19													
Steve Weiss Music	19-07-1010	Buyboard 539-17													
Taylor Music Inc	19-07-1010	Buyboard 539-17													

