


**CYPRESS FAIRBANKS**  
**INDEPENDENT SCHOOL DISTRICT**  
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**To:** Matt Morgan  
Assistant Superintendent of Support Services

**From:** Kristine Johnston  
Director of Purchasing

**Date:** September 1, 2016

**Re:** Playground and Outdoor Equipment  
Annual Contract #16-07-4958

The following bids were received and opened at 3:00 p.m., Monday, July 25, 2016 as advertised and specified in documents concerning **Annual Contract #16-07-4958 Playground and Outdoor Equipment**. The bids received are located on pages 2-3.

<sup>a</sup> Does not meet District specifications.

**Recommendation:**

- Adventure Playground Systems, Inc.
- All Play, Inc.
- BJ's Park & Recreation Products
- Everlast Climbing Industries
- Fun Abounds
- Hertz Furniture Systems
- Hunter Knepshield of Texas, Inc.
- Kompan, Inc.
- Kraftsman Commercial Playgrounds & Water Parks
- Lakeshore Learning Materials
- Mckenna Contracting
- Miracle Recreation Equipment Co.
- Play4Life
- Playgrounds Today, Inc.
- PlayPower LT Farmington, Inc. (formerly Little Tikes Commercial)
- T.F. Harper & Associates, LP
- The PlayWell Group
- Wade Contractors, Inc.

**Funding:** Activity Funds, Bond Funds, M & O Funds, PTO Funds

**Estimated Expenditure:** \$300,000.00

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**Line 1 Discount off of catalog list price for Playground Equipment - Includes play structures and components**

<u>SUPPLIER</u>	<u>QTY</u>	<u>PERCENT DISCOUNT</u>
<u>Adventure Playground Systems, Inc.</u>	1	12%
<u>All Play, Inc.</u>	1	3%
<u>BJ's Park &amp; Recreation Products</u>	1	10%
<u>Everlast Climbing Industries</u>	1	0%
<u>Fun Abounds</u>	1	5%
<u>Hertz Furniture Systems</u>	1	63%
<u>Hunter Knepschild of Texas, Inc.</u>	1	10%
<u>Kompan, Inc.</u>	1	15%
<u>Kraftsman Commercial Playgrounds &amp; Water Parks</u>	1	5-10%
<u>Lakeshore Learning Materials</u>	1	5%
<u>Mckenna Contracting</u>	1	8-10%
<u>Miracle Recreation Equipment Co.</u>	1	15%
<u>Playgrounds Today, Inc.</u>	1	10%
<u>PlayPower LT Farmington, Inc. (formerly Little Tikes Commercial)</u>	1	3%
<u>T.F. Harper &amp; Associates, LP</u>	1	10%
<u>The PlayWell Group</u>	1	5%
<u>Wade Contractors, Inc.</u>	1	0-20%
Wayfair, Inc.	1	10% <sup>a</sup>

**Line 2 Discount off of catalog list price for Outdoor Furniture - Includes tables, benches, trash receptacles, etc.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>PERCENT DISCOUNT</u>
<u>Adventure Playground Systems, Inc.</u>	1	12%
<u>All Play, Inc.</u>	1	3-11%
<u>BJ's Park &amp; Recreation Products</u>	1	8%
<u>Fun Abounds</u>	1	5%
<u>Hertz Furniture Systems</u>	1	47%
<u>Hunter Knepschild of Texas, Inc.</u>	1	10%
<u>Kompan, Inc.</u>	1	15%
<u>Kraftsman Commercial Playgrounds &amp; Water Parks</u>	1	5-10%
<u>Lakeshore Learning Materials</u>	1	5%
<u>Mckenna Contracting</u>	1	8%
<u>Miracle Recreation Equipment Co.</u>	1	5%
<u>Playgrounds Today, Inc.</u>	1	10%
<u>PlayPower LT Farmington, Inc. (formerly Little Tikes Commercial)</u>	1	3%
<u>T.F. Harper &amp; Associates, LP</u>	1	11%
The Library Store, Inc.	1	10% <sup>a</sup>
<u>The PlayWell Group</u>	1	5%
<u>Wade Contractors, Inc.</u>	1	0-20%
Wayfair, Inc.	1	15% <sup>a</sup>

**Line 3 Discount off of catalog list price for Shade Structures**

<u>SUPPLIER</u>	<u>QTY</u>	<u>PERCENT DISCOUNT</u>
<u>Adventure Playground Systems, Inc.</u>	1	12%
<u>All Play, Inc.</u>	1	3-6%
<u>BJ's Park &amp; Recreation Products</u>	1	5%
<u>Fun Abounds</u>	1	5%
<u>Hunter Knepschild of Texas, Inc.</u>	1	10%
<u>Kraftsman Commercial Playgrounds &amp; Water Parks</u>	1	10%
<u>Mckenna Contracting</u>	1	8%
<u>Miracle Recreation Equipment Co.</u>	1	5%
<u>Playgrounds Today, Inc.</u>	1	8%
<u>PlayPower LT Farmington, Inc. (formerly Little Tikes Commercial)</u>	1	3%
<u>T.F. Harper &amp; Associates, LP</u>	1	10%
<u>The PlayWell Group</u>	1	5%
<u>Wade Contractors, Inc.</u>	1	0-20%
Wayfair, Inc.	1	15% <sup>a</sup>

**Line 4 Discount off of catalog list price for other Outdoor Products**

<u>SUPPLIER</u>	<u>QTY</u>	<u>PERCENT DISCOUNT</u>
<u>Adventure Playground Systems, Inc.</u>	1	<u>12%</u>
<u>All Play, Inc.</u>	1	<u>3-9%</u>
<u>BJ's Park &amp; Recreation Products</u>	1	<u>10%</u>
<u>Fun Abounds</u>	1	<u>5%</u>
<u>Hunter Knepshield of Texas, Inc.</u>	1	<u>10%</u>
<u>Kraftsman Commercial Playgrounds &amp; Water Parks</u>	1	<u>5%</u>
<u>Lakeshore Learning Materials</u>	1	<u>5%</u>
<u>Mckenna Contracting</u>	1	<u>8%</u>
<u>Play4Life</u>	1	<u>15%</u>
<u>Playgrounds Today, Inc.</u>	1	<u>8%</u>
<u>PlayPower LT Farmington, Inc. (formerly Little Tikes Commercial)</u>	1	<u>0%</u>
<u>T.F. Harper &amp; Associates, LP</u>	1	<u>5%</u>
<u>The PlayWell Group</u>	1	<u>5%</u>
<u>Wade Contractors, Inc.</u>	1	<u>0-20%</u>
Wayfair, Inc.	1	15% <sup>a</sup>