



To: Matt Morgan
Assistant Superintendent of Support Services

From: Kristine Johnston
Director of Purchasing

Date: February 3, 2017

Re: Processed Produce
Annual Contract #17-01-5101RFP

The following bids were received and opened at 1:00 p.m. on Monday, January 30, 2017, as advertised and specified in documents concerning **Annual Contract #17-01-5101RFP Processed Produce**. The bids received are located on pages 2-6.

- ^a All or none based on best value to the District.
- ^b Primary vendor award.
- ^c Secondary vendor award.
- ^d Recommendation based on the 2nd lowest bidder for the section.

Recommendation: Brothers Produce, Inc.
Hardies Fruit and Vegetable

Funding: Food Service Funds

Estimated Expenditure: \$617,535.25

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Line 1 Apples, Green, Diced 5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Brothers Produce, Inc.	165	CS	\$11.90	\$2.38 ^a
<u>Hardies Fruit and Vegetable</u>	165	CS	<u>\$12.90</u>	<u>\$2.58</u>
Labatt Food Service	165	CS	\$12.94	\$2.588

Line 2 Apples, Red, Diced 5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Brothers Produce, Inc.	165	CS	\$11.90	\$2.38 ^a
<u>Hardies Fruit and Vegetable</u>	165	CS	<u>\$12.90</u>	<u>\$2.58</u>
Labatt Food Service	165	CS	\$12.94	\$2.588

Line 3 0991 - Apples, Sliced - Snack Pack, Prefer red apples, 100/2 oz

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER PACK</u>
Brothers Produce, Inc.	9,000	CS	\$22.75	\$0.2275 ^a
<u>Hardies Fruit and Vegetable</u>	9,000	CS	<u>\$22.90</u>	<u>\$0.229</u>
Labatt Food Service	9,000	CS	\$27.24	\$0.2724

Line 4 0604 - Broccoli Florets 5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	30	CS	\$6.75	\$1.35 ^a
Brothers Produce, Inc.	30	CS	\$7.30	\$1.46 ^a
<u>Hardies Fruit and Vegetable</u>	30	CS	<u>\$8.75</u>	<u>\$1.75</u>
Brothers Produce, Inc. (Alt 1)	50	CS	\$4.40	\$1.466

Line 5 Broccoli Slaw 4/3#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
<u>Hardies Fruit and Vegetable</u>	175	CS	<u>\$15.00</u>	<u>\$1.25</u>
Brothers Produce, Inc.	175	CS	\$15.05	\$1.2542
Labatt Food Service	175	CS	\$18.82	\$1.5683

Line 6 0621 - Cabbage, 3-Way, Chopped 5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	600	CS	\$3.82	\$0.764 ^a
Brothers Produce, Inc.	600	CS	\$5.00	\$1.00 ^a
<u>Hardies Fruit and Vegetable</u>	600	CS	<u>\$5.00</u>	<u>\$1.00</u>

Line 7 VFCC1 - Cabbage, Chopped 1-2 inch 4/5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	20	CS	\$12.94	\$0.647 ^a
<u>Hardies Fruit and Vegetable</u>	20	CS	<u>\$15.75</u>	<u>\$0.7875</u>
Brothers Produce, Inc.	20	CS	\$16.00	\$0.80

Line 8 10071 - Cabbage, Red, Shredded 2/5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Brothers Produce, Inc.	45	CS	\$11.00	\$1.10 ^a
<u>Hardies Fruit and Vegetable</u>	45	CS	<u>\$12.00</u>	<u>\$1.20</u>
Labatt Food Service	45	CS	\$12.94	\$1.294

Line 9 1874 - Cabbage Slaw, Fine Shred 4/5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	65	CS	\$13.82	\$0.691 ^a
<u>Hardies Fruit and Vegetable</u>	65	CS	<u>\$15.75</u>	<u>\$0.7875</u>
Brothers Produce, Inc.	65	CS	\$16.00	\$0.80

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Line 10 Cantaloupe, Fresh Cut 5# Case

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	1,650	CS	\$10.88	\$2.176 ^a
Hardies Fruit and Vegetable	1,650	CS	\$11.65	\$2.33
Brothers Produce, Inc.	1,650	CS	\$11.75	\$2.35

Line 11 0623 - Carrots, Matchstick/Julienne 4/5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	800	CS	\$16.18	\$0.809 ^a
Hardies Fruit and Vegetable	800	CS	\$16.75	\$0.8375
Brothers Produce, Inc.	800	CS	\$17.00	\$0.85

Line 12 0609 - Carrots, Peeled, Slim - Snack Packs 72/3 oz

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER PACK</u>
Hardies Fruit and Vegetable	1,500	CS	\$18.25	\$0.2535
Labatt Food Service	1,080	CS	\$22.06	\$0.2206
Brothers Produce, Inc. (Alt 1)	1,080	CS	\$21.90	\$0.219

Line 13 1112 - Cauliflower Florettes 4/3#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	16	CS	\$18.53	\$1.5442 ^a
Hardies Fruit and Vegetable	16	CS	\$20.50	\$1.7083
Brothers Produce, Inc.	16	CS	\$21.00	\$1.75

Line 14 1169 - Eggs, Whole, Boiled 20#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	60	CS	\$36.33	\$1.8165 ^a
Brothers Produce, Inc.	60	CS	\$50.00	\$2.50 ^a
Hardies Fruit and Vegetable	60	CS	\$53.00	\$2.65

Line 15 0697 - Fruit Mix, Processed - Cantaloupe (40%), Honeydew (40%) and Red Grapes (20%) 5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	4,900	CS	\$10.88	\$2.176 ^a
Hardies Fruit and Vegetable	4,900	CS	\$12.15	\$2.43
Brothers Produce, Inc.	4,900	CS	\$12.25	\$2.45

Line 16 Garlic, Peeled 5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Hardies Fruit and Vegetable	100	JAR	\$14.75	\$2.95
Brothers Produce, Inc.	100	JAR	\$16.50	\$3.30
Labatt Food Service	100	JAR	\$19.88	\$3.976

Line 17 0595 - Grapefruit Segments 4/1 Gallon

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER GALLON</u>
Hardies Fruit and Vegetable	150	CS	\$36.25	\$9.0625
Brothers Produce, Inc.	150	CS	\$44.00	\$11.00
Labatt Food Service	150	CS	\$67.89	\$16.9725

Line 18 1250 - Grapes, Red, Seedless - Snack Pack 150/2 oz

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER PACK</u>
Hardies Fruit and Vegetable	400	CS	\$49.00	\$0.3267
Labatt Food Service	600	CS	\$50.59	\$0.5059
Brothers Produce, Inc. (Alt 1)	600	CS	\$46.00	\$0.46

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Line 19 1221 - Juice Lime ½ Gallon, Packed 9 each per case

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER ½ GALLON</u>
Hardies Fruit and Vegetable	20	CS	\$46.00	\$5.1111
Brothers Produce, Inc.	20	CS	\$47.00	\$5.2222
Labatt Food Service	20	CS	\$52.16	\$5.7956

Line 20 1115 - Juice Lemon ½ Gallon, Packed 9 each per case

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER ½ GALLON</u>
Brothers Produce, Inc.	20	CS	\$45.00	\$5.00 ^a
Hardies Fruit and Vegetable	20	CS	\$46.00	\$5.1111
Labatt Food Service	20	CS	\$49.32	\$5.48

Line 21 Lettuce, Iceberg, Shredded 1/8", 5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Hardies Fruit and Vegetable	330	CS	\$3.50	\$0.70
Brothers Produce, Inc.	330	CS	\$3.60	\$0.72
Labatt Food Service	330	CS	\$4.29	\$0.858

Line 22 0662 - Lettuce, Romaine - Chopped, Tran-Sliced, 6/2#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Brothers Produce, Inc.	7,900	CS	\$15.12	\$1.26 ^a
Hardies Fruit and Vegetable	7,900	CS	\$15.75	\$1.3125
Labatt Food Service	7,900	CS	\$17.24	\$1.4367

Line 23 1283 - Mushrooms, Sliced, 10#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Hardies Fruit and Vegetable	100	CS	\$15.90	\$1.59
Brothers Produce, Inc.	100	CS	\$16.00	\$1.60
Labatt Food Service	100	CS	\$17.35	\$1.735

Line 24 4090 - Onions, Red, Diced, 4/5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	35	CS	\$26.61	\$1.3305 ^a
Brothers Produce, Inc.	35	CS	\$28.50	\$1.425 ^a
Hardies Fruit and Vegetable	35	CS	\$28.50	\$1.425

Line 25 0593 - Onions, Yellow, Sliced, 4/5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	60	CS	\$18.65	\$0.9325 ^a
Brothers Produce, Inc.	60	CS	\$21.25	\$1.0625 ^a
Hardies Fruit and Vegetable	60	CS	\$23.00	\$1.15

Line 26 1403 - Pepper, Bell, Green, Diced 3/8", Packed, 4/5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	90	CS	\$28.06	\$1.403 ^a
Brothers Produce, Inc.	90	CS	\$34.75	\$1.7375 ^a
Hardies Fruit and Vegetable	90	CS	\$41.75	\$2.0875

Line 27 1411 - Pepper, Bell, Green, Slivered ¼", Packed 4/5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	10	CS	\$28.95	\$1.4475 ^a
Brothers Produce, Inc.	10	CS	\$34.75	\$1.7375 ^a
Hardies Fruit and Vegetable	10	CS	\$41.75	\$2.0875

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Line 28 1462 - Pepper, Bell, Red, Slivered 1/4", Packed 4/5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	10	CS	\$52.94	\$2.647 ^a
Hardies Fruit and Vegetable	10	CS	\$56.00	\$2.80
Brothers Produce, Inc.	10	CS	\$56.50	\$2.825

Line 29 OB12 - Pepper, Jalapeno, Diced 4/5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	90	CS	\$25.88	\$1.294 ^a
Hardies Fruit and Vegetable	90	CS	\$31.25	\$1.5625
Brothers Produce, Inc.	90	CS	\$31.50	\$1.575

Line 30 0664 - Pineapple, Chunks, Processed 5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Hardies Fruit and Vegetable	6,600	CS	\$11.95	\$2.39
Labatt Food Service	6,600	CS	\$12.00	\$2.40
Brothers Produce, Inc.	6,600	CS	\$12.50	\$2.50

Line 31 0614 - Spinach, Flat Leaf, Baby/Tween 4/2.5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Hardies Fruit and Vegetable	1,200	CS	\$14.15	\$1.415
Brothers Produce, Inc.	1,200	CS	\$14.25	\$1.425
Labatt Food Service	1,200	CS	\$19.59	\$1.959

Line 32 Spring Mix, Mesclun 4/3#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	300	CS	\$22.82	\$1.9017 ^a
Hardies Fruit and Vegetable	300	CS	\$23.00	\$1.9167
Brothers Produce, Inc.	300	CS	\$23.05	\$1.9208

Line 33 Tomatoes, Diced 5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	660	CS	\$9.12	\$1.824 ^a
Hardies Fruit and Vegetable	660	CS	\$11.90	\$2.38
Brothers Produce, Inc.	660	CS	\$12.00	\$2.40

Line 34 1731 - Tomato, Sliced 4/5#

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	8	CS	\$32.12	\$1.606 ^a
Brothers Produce, Inc.	8	CS	\$40.00	\$2.00 ^a
Hardies Fruit and Vegetable	8	CS	\$40.00	\$2.00

Line 35 Fixed Fee Per Case, Fixed price to deliver per case for the contract period

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardies Fruit and Vegetable	1	CS	\$1.65 ^b
Brothers Produce, Inc.	1	CS	\$1.70 ^c
Labatt Food Service	1	CS	\$1.75

Line 36 Fixed Fee Per 1/2 Case, Fixed price to deliver per 1/2 case for the contract period

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardies Fruit and Vegetable	1	1/2 CS	\$0.85 ^b
Brothers Produce, Inc.	1	1/2 CS	\$0.90 ^c
Labatt Food Service	1	1/2 CS	\$0.90 ^d

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Line 37 Fixed Fee Schedule - \$.01-\$.25, Fixed price to deliver per lb, per each, or per package

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardies Fruit and Vegetable	1	Fee	\$0.08 ^b
Brothers Produce, Inc.	1	Fee	\$0.10 ^c
Labatt Food Service	1	Fee	\$0.10 ^d

Line 38 Fixed Fee Schedule - \$.26-\$.50, Fixed price to deliver per lb, per each, or per package

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardies Fruit and Vegetable	1	Fee	\$0.12 ^b
Brothers Produce, Inc.	1	Fee	\$0.15 ^c
Labatt Food Service	1	Fee	\$0.15 ^d

Line 39 Fixed Fee Schedule - \$.51-\$.75, Fixed price to deliver per lb, per each, or per package

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardies Fruit and Vegetable	1	Fee	\$0.20 ^b
Brothers Produce, Inc.	1	Fee	\$0.25 ^c
Labatt Food Service	1	Fee	\$0.25 ^d

Line 40 Fixed Fee Schedule - \$.76-\$1.00, Fixed price to deliver per lb, per each, or per package

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardies Fruit and Vegetable	1	Fee	\$0.40 ^b
Brothers Produce, Inc.	1	Fee	\$0.50 ^c
Labatt Food Service	1	Fee	\$0.50 ^d

Line 41 Fixed Fee Schedule - \$1.01-\$4.00, Fixed price to deliver per lb, per each, or per package

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardies Fruit and Vegetable	1	Fee	\$0.60 ^b
Brothers Produce, Inc.	1	Fee	\$0.65 ^c
Labatt Food Service	1	Fee	\$0.70

Line 42 Fixed Fee Schedule - \$4.01-\$6.00, Fixed price to deliver per lb, per each, or per package

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>price</u>
Hardies Fruit and Vegetable	1	Fee	\$0.85 ^b
Brothers Produce, Inc.	1	Fee	\$0.90 ^c
Labatt Food Service	1	Fee	\$0.90 ^d