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**To:** Matt Morgan  
Assistant Superintendent of Support Services

**From:** Kristine Johnston  
Director of Purchasing

**Date:** February 3, 2017

**Re:** Special Education Equipment and Supplies  
Annual Contract #17-01-5070

The following bids were received and opened at 4:00 p.m., Wednesday, January 18, 2017 as advertised and specified in documents concerning **Annual Contract #17-01-5070 Special Education Equipment and Supplies**. The bids received are located on pages 2-6.

Award contracts to each of the vendors listed at the discount noted.

**Funding:** Activity Funds, Grant Funds, M & O Funds

**Estimated Expenditure:** \$500,000.00

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**Line 1 Discount for Purchases in the amount of \$0.00 - \$100.00**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A2Z Educational Supplies	15
AbleNet, Inc.	0
AccuCut, LLC	0-30
ACE Educational Supplies	33
AFP Industries, Inc.	12
Attainment Company, Inc.	5
Audio Resource Group	25
Box Cars and One-Eyed Jacks	0
Ceramic Store of Houston	0-45
Christal Vision	4
CompleteBook	10-50
Crisis Prevention Institute	0
Different Roads to Learning, Inc.	0-5
DynaStudy, Inc.	0
DynaVox Systems LLC	0
EAI Education	15
Earlychildhood LLC	18
Educators Depot, Inc.	10
Enabling Devices	0
ETA hand2mind	15
Express Booksellers	0-40
Failure Free Reading	0
Fastenation, Inc.	0
Free Spirit Publishing, Inc.	0
Gopher Sport	0-10
Great American Mobility	10
Great Ideas for Teaching	0
Hameray Publishing Group, Inc.	0
Handwriting Without Tears	0
Hertz Furniture, Inc.	0
HIMS, Inc.	0
Kamico Instructional Media, Inc.	0
Keytec, Inc.	0
Lakeshore Learning Materials	5
Learning Resources	10
Lexia Learning Systems, LLC	0
Max L. Cowen's Student Stores	0
Maxi Aids, Inc.	10
Medco Supply Company	0-18
Medicaleshop, Inc.	0
Mentoring Minds, L.P.	0
Monarch Teaching Technologies	0
Nasco	15
National Seating and Mobility, Inc.	10
NCS Pearson, Inc., through its Clinical Assessment Business	0
Office Depot	0
Oriental Trading Company	5
Patterson Medical Supply, Inc.	10
Perfection Learning Corporation	0-38
PlayopolisToys	0
Positive Promotions	5
Prentke Romich Company	0
Pro-Ed, Inc.	0
Psychological Assessment Resources, Inc.	0
Quill Corporation	15
RALLY! Education	0
Realityworks, Inc.	0
Really Good Stuff	0
Remedia Publications	10
Reynolds Manufacturing Corp.	10
Rifton Equipment	25
S&S Worldwide, Inc.	0-18
Saddleback Educational Publishing, Inc.	20
Saltillo Corporation	5
Scholastic, Inc.	0
School Health Corporation	0-13
School Mate	0
School Specialty	12-35
Southpaw Enterprises, Inc.	0
Special Needs Computer Solutions	0-5
Speech Corner, LLC	0

**Line 1 Discount for Purchases in the amount of \$0.00 - \$100.00 (continued)**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Super Duper Publications	0
Teacher Created Materials	0
Teacher Heaven, Inc.	10
The Markerboard People	0
The Master Teacher, Inc.	0-5
Therapro, Inc.	0
Therapy Shoppe® Inc.	0
TouchMath	0
Waterford Research Institute	0
Webb's Uniforms	0
Wood Etc. Co.	0
Zaner-Bloser, Inc.	0

**Line 2 Discount for Purchases in the amount of \$101.00 - \$500.00**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A2Z Educational Supplies	15
AbleNet, Inc.	0
AccuCut, LLC	0-30
ACE Educational Supplies	33
AFP Industries, Inc.	12
Attainment Company, Inc.	5
Audio Resource Group	25
Box Cars and One-Eyed Jacks	0
Ceramic Store of Houston	0-45
Christal Vision	4
CompleteBook	10-50
Crisis Prevention Institute	0
Different Roads to Learning, Inc.	0-5
DynaStudy, Inc.	0
DynaVox Systems LLC	0
EAI Education	15
Earlychildhood LLC	18
Educators Depot, Inc.	10
Enabling Devices	0
ETA hand2mind	15
Express Booksellers	0-40
Failure Free Reading	0
Fastenation, Inc.	7
Free Spirit Publishing, Inc.	0
Gopher Sport	0-10
Great American Mobility	10
Great Ideas for Teaching	0
Hameray Publishing Group, Inc.	0
Handwriting Without Tears	0
Hertz Furniture, Inc.	0
HIMS, Inc.	0
Kamico Instructional Media, Inc.	0
Keytec, Inc.	0
Lakeshore Learning Materials	5
Learning Resources	10
Lexia Learning Systems, LLC	0
Max L. Cowen's Student Stores	2
Maxi Aids, Inc.	10
Medco Supply Company	0-18
Medcaleshop, Inc.	0
Mentoring Minds, L.P.	0
Monarch Teaching Technologies	0
Nasco	15
National Seating and Mobility, Inc.	10
NCS Pearson, Inc., through its Clinical Assessment Business	0
Office Depot	0
Oriental Trading Company	5
Patterson Medical Supply, Inc.	10
Perfection Learning Corporation	0-38
PlayopolisToys	5
Positive Promotions	5
Prentke Romich Company	0
Pro-Ed, Inc.	0
Psychological Assessment Resources, Inc.	0
Quill Corporation	15
RALLY! Education	0

**Line 2 Discount for Purchases in the amount of \$101.00 - \$500.00 (continued)**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Realityworks, Inc.	0
Really Good Stuff	0
Remedia Publications	10
Reynolds Manufacturing Corp.	10
Rifton Equipment	25
S&S Worldwide, Inc.	0-18
Saddleback Educational Publishing, Inc.	20
Saltillo Corporation	5
Scholastic, Inc.	0
School Health Corporation	0-13
School Mate	0
School Specialty	12-35
Southpaw Enterprises, Inc.	0
Special Needs Computer Solutions	5
Speech Corner, LLC	0
Super Duper Publications	0
Teacher Created Materials	0
Teacher Heaven, Inc.	10
The Markerboard People	0
The Master Teacher, Inc.	0-5
Therapro, Inc.	0
Therapy Shoppe® Inc.	0
TouchMath	0
Waterford Research Institute	0
Webb's Uniforms	0
Wood Etc. Co.	10
Zaner-Bloser, Inc.	0

**Line 3 Discount for Purchases in the amount of \$501.00 - \$1,000.00**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A2Z Educational Supplies	15
AbleNet, Inc.	0
AccuCut, LLC	0-30
ACE Educational Supplies	33
AFP Industries, Inc.	12
Attainment Company, Inc.	5
Audio Resource Group	25
Box Cars and One-Eyed Jacks	0
Ceramic Store of Houston	0-45
Christal Vision	4
CompleteBook	10-50
Crisis Prevention Institute	0
Different Roads to Learning, Inc.	0-5
DynaStudy, Inc.	0
EAI Education	15
Earlychildhood LLC	18
Educators Depot, Inc.	10
Enabling Devices	0
ETA hand2mind	15
Express Booksellers	0-40
Failure Free Reading	0
Fastenation, Inc.	10
Free Spirit Publishing, Inc.	0
Gopher Sport	0-10
Great American Mobility	10
Great Ideas for Teaching	0
Hameray Publishing Group, Inc.	0
Handwriting Without Tears	0
Hertz Furniture, Inc.	1
HIMS, Inc.	6
Kamico Instructional Media, Inc.	0
Keytec, Inc.	5
Lakeshore Learning Materials	5
Learning Resources	10
Lexia Learning Systems, LLC	0
Max L. Cowen's Student Stores	5
Maxi Aids, Inc.	10
Medco Supply Company	0-18
Medicaleshop, Inc.	0
Mentoring Minds, L.P.	0
Monarch Teaching Technologies	0

**Line 3 Discount for Purchases in the amount of \$501.00 - \$1,000.00 (continued)**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Nasco	15
National Seating and Mobility, Inc.	10
NCS Pearson, Inc., through its Clinical Assessment Business	0
Office Depot	0
Oriental Trading Company	5
Patterson Medical Supply, Inc.	10
Perfection Learning Corporation	0-38
PlayopolisToys	5
Positive Promotions	5
Prentke Romich Company	0
Pro-Ed, Inc.	0
Psychological Assessment Resources, Inc.	0
Quill Corporation	15
RALLY! Education	0
Realityworks, Inc.	0
Really Good Stuff	0
Remedia Publications	10
Reynolds Manufacturing Corp.	10
Rifton Equipment	25
S&S Worldwide, Inc.	0-18
Saddleback Educational Publishing, Inc.	20
Saltillo Corporation	5
Scholastic, Inc.	0
School Health Corporation	0-13
School Mate	0
School Specialty	12-35
Southpaw Enterprises, Inc.	0
Special Needs Computer Solutions	10
Speech Corner, LLC	0
Super Duper Publications	0
Teacher Created Materials	0
Teacher Heaven, Inc.	10
The Markerboard People	5
The Master Teacher, Inc.	0-5
Therapro, Inc.	5
Therapy Shoppe® Inc.	0
TouchMath	0
Waterford Research Institute	0
Webb's Uniforms	0
Wood Etc. Co.	20
Zaner-Bloser, Inc.	0

**Line 4 Discount for Purchases Over \$1,000.00**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A2Z Educational Supplies	15
AbleNet, Inc.	0
AccuCut, LLC	0-30
ACE Educational Supplies	33
AFP Industries, Inc.	12
Attainment Company, Inc.	5
Audio Resource Group	25
Box Cars and One-Eyed Jacks	10
Ceramic Store of Houston	0-45
Christal Vision	4
CompleteBook	10-50
Crisis Prevention Institute	0
Different Roads to Learning, Inc.	0-5
DynaStudy, Inc.	0
DynaVox Systems LLC	0
EAI Education	15
Earlychildhood LLC	18
Educators Depot, Inc.	10
Enabling Devices	0
ETA hand2mind	15
Express Booksellers	0-40
Failure Free Reading	0
Fastenation, Inc.	7
Free Spirit Publishing, Inc.	0
Gopher Sport	0-10
Great American Mobility	10
Great Ideas for Teaching	0

**Line 4 Discount for Purchases Over \$1,000.00 (continued)**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Hameray Publishing Group, Inc.	0
Handwriting Without Tears	0
Hertz Furniture, Inc.	1
HIMS, Inc.	6
Kamico Instructional Media, Inc.	0
Keytec, Inc.	5
Lakeshore Learning Materials	5
Learning Resources	10
Lexia Learning Systems, LLC	0
Max L. Cowen's Student Stores	10
Maxi Aids, Inc.	10
Medco Supply Company	0-18
Medicaleshop, Inc.	0
Mentoring Minds, L.P.	0
Monarch Teaching Technologies	0
Nasco	15
National Seating and Mobility, Inc.	10
NCS Pearson, Inc., through its Clinical Assessment Business	0
Office Depot	0
Oriental Trading Company	5
Patterson Medical Supply, Inc.	10
Perfection Learning Corporation	0-38
PlayopolisToys	10
Positive Promotions	5
Prentke Romich Company	0
Pro-Ed, Inc.	0
Psychological Assessment Resources, Inc.	0
Quill Corporation	15
RALLY! Education	0
Realityworks, Inc.	0
Really Good Stuff	0
Remedia Publications	10
Reynolds Manufacturing Corp.	10
Rifton Equipment	25
S&S Worldwide, Inc.	0-18
Saddleback Educational Publishing, Inc.	20
Saltillo Corporation	5
Scholastic, Inc.	0
School Health Corporation	0-13
School Mate	0
School Specialty	12-35
Southpaw Enterprises, Inc.	0
Special Needs Computer Solutions	10
Speech Corner, LLC	0
Super Duper Publications	0
Teacher Created Materials	0
Teacher Heaven, Inc.	10
The Markerboard People	10
The Master Teacher, Inc.	0-5
Therapro, Inc.	5
Therapy Shoppe® Inc.	0
Waterford Research Institute	0
Webb's Uniforms	0
Wood Etc. Co.	30
Zaner-Bloser, Inc.	0