



**To:** Matt Morgan  
Assistant Superintendent of Support Services

**From:** Kristine Johnston  
Director of Purchasing

**Date:** March 31, 2017

**Re:** Dark, Lit or Self-Provisioned Fiber Networks Expansion  
Annual Contract #17-01-5080RFP

The following bids were received and opened at 3:00 p.m. CST, Tuesday, March 14, 2017 as advertised and specified in the documents concerning **Annual Contract #17-01-5080RFP Dark, Lit or Self-Provisioned Fiber Networks Expansion**. The bids received are listed on page 3.

**Recommendation:** Phonoscope, Inc.

**Funding:** Bond Funds & M & O Funds (*Eligible for ERate Reimbursement*)

**Estimated Expenditure:** \$7,206,655.00

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To: Frankie Jackson, Chief Technology Officer

From: Paula Ross, Director of Networks Infrastructure and Communications

CC: Oscar Villar, Senior Network Specialist  
Kim Bowlin, Technology Acquisitions Project Specialist

Re: Dark, Lit or Self-Provisioned Fiber Networks Expansion  
Annual Contract No. 17-01-5080RFP

Date: March 31, 2017

The purpose of the Dark, Lit or Self-Provisioned Fiber Networks Expansion RFP was to identify a vendor that could provide the Cypress-Fairbanks Independent School District (the District) with a fiber-based network infrastructure solution for the CFISD Wide Area Network for all campuses and facilities. The original contract for the district's fiber network was awarded to Phonoscope as a fifteen year contract in 2003. Over the course of the contract, the contract has been expanded through contract addendums to cover new facilities and network improvements. That contract expires on June 30, 2018. The contract includes an option to extend up to five years, which would carry the District through 2023.

Due to the complexity of the District's network, ample time is needed to consider future growth and fiber redesign options. The intent of this RFP is to assess competitive options and innovative designs to be considered as the District expands and redundant network paths are needed.

The committee recommends awarding to Phonoscope, Inc. Phonoscope, Inc. provided the best value to the District. They have the largest privately owned fiber network and would be capable of handling the scope and breadth of this project. The District will consider detail design options and potential E-rate eligibility opportunities before the contract notice to proceed is issued.

Respectfully,

A handwritten signature in black ink that reads "Paula K. Ross".

Paula K. Ross

		AT&T	Fibernet Direct Texas	PS Lightwave	<b><u>Phonoscope, Inc.</u></b>
<b><u>Description</u></b>					
<b>Fifteen Year Estimated Expenditure</b>		\$35,027,382.86	\$15,210,000.00	Incomplete Bid \$168,220.00	<b><u>\$7,206,655.00</u></b>
<b><u>Total Points</u></b>	<b><u>100</u></b>	53.23	78.95	0.00	<b><u>100.00</u></b>
<b>Purchase Price</b>	<b>40</b>	8.23	18.95	0.00	40.00
<b>Proposer Qualifications</b>	<b>30</b>	30.00	30.00	0.00	30.00
<b>Goods and Services</b>	<b>30</b>	15.00	30.00	0.00	30.00
<b>RANK:</b>		3.00	2.00	4.00	1.00

<b>PS Lightwave</b>	No Points were awarded for price as vendor submitted an incomplete price proposal
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