



To: Matt Morgan
Assistant Superintendent of Support Services

From: Kristine Johnston
Director of Purchasing

Date: March 31, 2017

Re: Instructional Materials - Textbooks, E-books, Workbooks and Teacher Materials
Annual Contract #17-03-5286

The following bids were received and opened at 3:00 p.m., Wednesday, March 8, 2017 as advertised and specified in documents concerning **Annual Contract #17-03-5286 Instructional Materials - Textbooks, E-books, Workbooks and Teacher Materials**. The bids received are located on pages 2-5.

Award contracts to each of the vendors listed at the discount noted.

Funding: Instructional Materials Allotment

Estimated Expenditure: \$8,000,000.00

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Line 1 Discounts Offered/Books and Publications - Textbooks, New

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
ACE Educational Supplies	33
Adventures of Arnie Armadillo	0
Avanti Enterprises, Inc.	11.5
B.E. Publishing	5
Benchmark Education Company, LLC	0
Bolchazy-Carducci Publishers	0
BrainPOP, LLC	0
Cambridge University Press	0
CareerSafe Online	0
Cengage Learning, Inc.	0
Charter Textbooks, Walker Bookstore	0-80
Chicken Soup for the Soul, LLC	0
CompleteBook	10-50
Crystal Children & Teacher Supply	10
Davidson Titles, Inc.	0
Davis Publications, Inc.	0
DynaStudy, Inc.	0
Educational Sales Company	0
EMC Publishing, LLC	0
Express Booksellers	0-40
Finding My Way Books	20
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	0-35
Frog Street Press, Inc.	0
Goodheart-Willcox Publisher	25
Gryphon House Publishing	20
Harper Arrington	0
Heinemann	0
Houghton Mifflin Harcourt Publishing Company	0
iTutoring.com, Inc.	0
J. Appleseed	0-30
Kagan Publishing	0
KAMICO Instructional Media, Inc.	0
Keystone Books & Media	5-40
Lakeshore Learning Materials	5
Learning A-Z, LLC	0
Mackin Educational Resources	0-7
Macmillan Learning, LLC, dba MPS, c/o Bedford Freeman and Worth Publishing Group	0
Marco Products, Inc.	0-15
McGraw-Hill School Education, LLC	0
Mentoring Minds, L.P.	0
NCS Pearson, Inc.	0
Newmark Learning	0
ORIGO Education, Inc.	0
Pacific Learning, Inc.	0
Perfection Learning Corporation	0-38
Perma-Bound Books	0
Pro-Ed, Inc.	0
QEP Professional Books	0-30
Really Good Stuff	0
Really Great Reading Company	0
Scholastic Library Publishing, Inc.	0
SEL For Prevention	30
State Standards Publishing	25
Steps to Literacy	25
Summit K12 Holdings, Inc.	0
Teacher Created Materials	0
Teacher's Discovery	0
Textbook Agency	10-50
Textbook Warehouse	10
The Child's World, Inc.	30
The Library Store, Inc.	0
Triumph Learning, LLC	2
Vista Higher Learning	0
Voyager Sopris Learning, Inc.	0
W.W. Norton & Company	0
Wiley	0
William H. Sadlier	0
Zaner-Bloser, Inc.	0

Line 2 Discounts Offered/Books and Publications - Textbooks, Used

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Avanti Enterprises, Inc.	11.5
Bolchazy-Carducci Publishers	0
BrainPOP, LLC	0
Cambridge University Press	0
CareerSafe Online	0
Charter Textbooks, Walker Bookstore	0-80
Chicken Soup for the Soul, LLC	0
CompleteBook	0
Crystal Children & Teacher Supply	10
Educational Sales Company	15
EMC Publishing, LLC	0
Finding My Way Books	0
Follett School Solutions, Inc.	5
Frog Street Press, Inc.	0
Harper Arrington	0
Houghton Mifflin Harcourt Publishing Company	0
iTutoring.com, Inc.	0
Kagan Publishing	0
Keystone Books & Media	5-40
Macmillan Learning, LLC, dba MPS, c/o Bedford Freeman and Worth Publishing Group	0
Really Great Reading Company	0
Steps to Literacy	25
Summit K12 Holdings, Inc.	0
Teacher Created Materials	0
Textbook Agency	10-90
Textbook Warehouse	10
Vista Higher Learning	0
W.W. Norton & Company	0
Wiley	0

Discounts Offered/Books and Publications - Workbooks and Supplemental or

Line 3 Teaching Materials

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
ABDO	0
Abrams Learning Trends	0
ACE Educational Supplies	33
ACP Direct	0
Alive Studios, LLC	0
Avanti Enterprises, Inc.	5.5
B.E. Publishing	5
Bearport Publishing Company, Inc.	25
Benchmark Education Company, LLC	0
Bolchazy-Carducci Publishers	0
BrainPOP, LLC	0
Cambridge University Press	0
CareerSafe Online	0
Cengage Learning, Inc.	0
Charter Textbooks, Walker Bookstore	0-80
Chicken Soup for the Soul, LLC	0
CompleteBook	10-50
Crystal Children & Teacher Supply	10
Davidson Titles, Inc.	0
Davis Publications, Inc.	0
Delaney Educational Enterprises, Inc.	10-25
DynaStudy, Inc.	0
ECS Learning Systems, Inc.	0-20
Educational Sales Company	0
EMC Publishing, LLC	0
Express Booksellers	0-40
Finding My Way Books	20
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	0-35
Frog Street Press, Inc.	0
Goodheart-Willcox Publisher	25
Gryphon House Publishing	20
Harper Arrington	0
Health Edco	8
Heinemann	0

Discounts Offered/Books and Publications - Workbooks and Supplemental or**Line 3 Teaching Materials (continued)**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Houghton Mifflin Harcourt Publishing Company	0
Istation	0
iTutoring.com, Inc.	0
Kagan Publishing	0
KAMICO Instructional Media, Inc.	0
Keystone Books & Media	5-40
Lakeshore Learning Materials	5
Learning ZoneXpress	10
Lone Star Learning	0
Mackin Educational Resources	0-7
Macmillan Learning, LLC, dba MPS, c/o Bedford Freeman and Worth Publishing Group	0
Marco Products, Inc.	0-15
Mastery Education	0
McGraw-Hill School Education, LLC	0
Mentoring Minds, L.P.	0
NCS Pearson, Inc.	0
Newmark Learning	0
ORIGO Education, Inc.	0
Pacific Learning, Inc.	0
Perfection Learning Corporation	0-38
Perma-Bound Books	0
Pro-Ed, Inc.	0
RALLY! Education	0
Really Good Stuff	0
Really Great Reading Company	0
Remedia Publications	10
Rourke Educational Media, LLC	0
Scholastic Library Publishing, Inc.	0
School Mate	0
SEL For Prevention	30
Sirius Education Solutions	0
Steps to Literacy	25
Summit K12 Holdings, Inc.	0
Teacher Created Materials	0
Teacher Heaven, Inc.	10
Teacher's Discovery	0
Textbook Agency	35-75
Textbook Warehouse	10
The Library Store, Inc.	0
The Walking Classroom Institute	0
Triumph Learning, LLC	2
Vista Higher Learning	0
Voyager Sopris Learning, Inc.	0
W.W. Norton & Company	0
Wiley	0
William H. Sadlier	0
World Book, Inc.	0
Zaner-Bloser, Inc.	0

Line 4 Discounts Offered/Books and Publications - Digital Textbooks and Workbooks

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Avanti Enterprises, Inc.	5.5
B.E. Publishing	5
Bearport Publishing Company, Inc.	25
Benchmark Education Company, LLC	0
Bibliotheca	0
Bolchazy-Carducci Publishers	0
BrainPOP, LLC	0
Cambridge University Press	0
CareerSafe Online	0
Cengage Learning, Inc.	0
Charter Textbooks, Walker Bookstore	0-80
Chicken Soup for the Soul, LLC	0
CompleteBook	0-30
Crystal Children & Teacher Supply	10
Davidson Titles, Inc.	0
Davis Publications, Inc.	0
DynaStudy, Inc.	0

Line 4 Discounts Offered/Books and Publications - Digital Textbooks and Workbooks (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Educational Sales Company	0
EMC Publishing, LLC	0
ExploreLearning, LLC	0
Express Booksellers	0
Finding My Way Books	0
Follett School Solutions, Inc.	0
Frog Street Press, Inc.	0
Goodheart-Willcox Publisher	25
Gryphon House Publishing	20
Harper Arrington	0
Heinemann	0
Houghton Mifflin Harcourt Publishing Company	0
Istation	0
iTutoring.com, Inc.	0
Kagan Publishing	0
Keystone Books & Media	5-40
Lakeshore Learning Materials	5
Learning A-Z, LLC	0
Learning ZoneXpress	10
Lone Star Learning	0
Mackin Educational Resources	0-3
Macmillan Learning, LLC, dba MPS, c/o Bedford Freeman and Worth Publishing Group	0
Mastery Education	0
McGraw-Hill School Education, LLC	0
Mentoring Minds, L.P.	0
NCS Pearson, Inc.	0
Newmark Learning	0
ORIGO Education, Inc.	0
Pacific Learning, Inc.	0
Perfection Learning Corporation	0-38
Perma-Bound Books	0
Pro-Ed, Inc.	0
RALLY! Education	0
Really Great Reading Company	0
Rourke Educational Media, LLC	0
Scholastic Library Publishing, Inc.	0
SEL For Prevention	30
State Standards Publishing	0
Steps to Literacy	25
Summit K12 Holdings, Inc.	0
Teacher Created Materials	0
Teacher's Discovery	0
Textbook Warehouse	10
The Child's World, Inc.	30
The Walking Classroom Institute	0
Triumph Learning, LLC	2
Vista Higher Learning	0
Voyager Sopris Learning, Inc.	0
W.W. Norton & Company	0
Wiley	0
William H. Sadlier	0
World Book, Inc.	0
Zaner-Bloser, Inc.	0