



To: Matt Morgan
Assistant Superintendent of Support Services

From: Severin Castro
Assistant Director of Purchasing

Date: May 5, 2017

Re: Fertilizer and Pesticides
Annual Contract #17-03-5285

The following bids were received and opened at 3:30 p.m., Wednesday, March 8, 2017 as advertised and specified in documents concerning **Annual Contract #17-03-5285 Fertilizer and Pesticides**. The bids received are located on pages 2-4.

- ^a Primary vendor award.
- ^b Secondary vendor award.
- ^c Award to all vendors.
- ^d Bid unit of measure has been converted.
- ^e Bid price has been converted to specified unit price.

Recommendation: BWI Companies, Inc.
Excel Garden Products
Harrell's, LLC
Helena Chemical Company
Nelson Plant Food
SiteOne Landscape Supply
Target Specialty Products
Winfield Solutions, LLC

Funding: M & O Funds

Estimated Expenditure: \$70,000.00

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° Line 1 Agency Price Item, Barricade 4FL, Herbicide, 40.7%/59.3%

SUPPLIER	QTY	UOM	PRICE
<u>BWI Companies, Inc.</u>	1	10 gal. Link Pak	<u>\$1,380.00</u>
<u>Harrell's, LLC</u>	1	10 gal. Link Pak	<u>\$1,380.00</u>
<u>Helena Chemical Company</u>	1	10 gal. Link Pak	<u>\$1,380.00</u>
<u>SiteOne Landscape Supply</u>	1	10 gal. Link Pak	<u>\$1,380.00</u>
<u>Target Specialty Products</u>	1	10 gal. Link Pak	<u>\$1,380.00</u>
<u>Winfield Solutions, LLC</u>	1	10 gal. Link Pak	<u>\$1,380.00</u>

° Line 2 Agency Price Item, Top Choice Insecticide

SUPPLIER	QTY	UOM	PRICE
<u>BWI Companies, Inc.</u>	1	50 lb. Bag	<u>\$137.50</u>
<u>Harrell's, LLC</u>	1	50 lb. Bag	<u>\$137.50</u>
<u>Helena Chemical Company</u>	1	50 lb. Bag	<u>\$137.50</u>
<u>SiteOne Landscape Supply</u>	1	50 lb. Bag	<u>\$137.50</u>
<u>Target Specialty Products</u>	1	50 lb. Bag	<u>\$137.50</u>
<u>Winfield Solutions, LLC</u>	1	50 lb. Bag	<u>\$137.50</u> °

° Line 3 Agency Price Item, Celcius Herbicide

SUPPLIER	QTY	UOM	PRICE
<u>BWI Companies, Inc.</u>	1	10 oz. Bottle	<u>\$98.12</u>
<u>Harrell's, LLC</u>	1	10 oz. Bottle	<u>\$98.12</u>
<u>Helena Chemical Company</u>	1	10 oz. Bottle	<u>\$98.12</u>
<u>SiteOne Landscape Supply</u>	1	10 oz. Bottle	<u>\$98.12</u>
<u>Target Specialty Products</u>	1	10 oz. Bottle	<u>\$98.12</u>
<u>Winfield Solutions, LLC</u>	1	10 oz. Bottle	<u>\$98.12</u>

° Line 4 Fertilizer, Blend 21-0-0-24(S) 100% Ammonium Sulfate

SUPPLIER	QTY	UOM	PERCENT OFF
<u>BWI Companies, Inc.</u>	1	50 lb. Bag	<u>8%</u>
<u>Excel Garden Products</u>	1	50 lb. Bag	<u>20%</u>
<u>Harrell's, LLC</u>	1	50 lb. Bag	<u>10%</u>
<u>Helena Chemical Company</u>	1	50 lb. Bag	<u>6.75%</u>
<u>SiteOne Landscape Supply</u>	1	50 lb. Bag	<u>8.53%</u>
<u>Target Specialty Products</u>	1	50 lb. Bag	<u>19%</u>
<u>Winfield Solutions, LLC</u>	1	50 lb. Bag	<u>5%</u>

° Line 5 Fertilizer, Blend 15-5-10 50% polyon-44.5 2%FE

SUPPLIER	QTY	UOM	PERCENT OFF
<u>Excel Garden Products</u>	1	50 lb. Bag	<u>20%</u>
<u>Harrell's, LLC</u>	1	50 lb. Bag	<u>12.60%</u>
<u>SiteOne Landscape Supply</u>	1	50 lb. Bag	<u>11.15%</u>

° Line 6 Fertilizer, Blend 22-2-10 50% polyon-44.5 2%FE

SUPPLIER	QTY	UOM	PERCENT OFF
<u>Excel Garden Products</u>	1	50 lb. Bag	<u>20%</u>
<u>Harrell's, LLC</u>	1	50 lb. Bag	<u>14.97%</u>
<u>Nelson Plant Food</u>	1	50 lb. Bag	<u>20%</u>
<u>SiteOne Landscape Supply</u>	1	50 lb. Bag	<u>18.71%</u>

Herbicide, 41%/59%: Water-soluble mixture to be applied as a foliage spray for control or destruction of most herbaceous plants

Line 7

SUPPLIER	QTY	UOM	PRICE
<u>Target Specialty Products</u>	1	30 gal. Drum	<u>\$295.20</u> ^a
<u>Harrell's, LLC</u>	1	30 gal. Drum	<u>\$364.50</u> ^b
Helena Chemical Company	1	30 gal. Drum	\$480.00
SiteOne Landscape Supply	1	30 gal. Drum	\$499.99

Line 8 Herbicide, 75%/25%: Water-soluble mixture for control of nutsedge

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
SiteOne Landscape Supply	1	1.25 oz. Bottle	\$70.49 ^{a, d}
Helena Chemical Company	1	1.25 oz. Bottle	\$72.00 ^{b, d}
Target Specialty Products	1	1.25 oz. Bottle	\$72.50 ^d
BWI Companies, Inc.	1	1.25 oz. Bottle	\$78.12 ^d
Winfield Solutions, LLC	1	1.25 oz. Bottle	\$79.26 ^d
Harrell's, LLC	1	1.25 oz. Bottle	\$79.50 ^d

Line 9 Herbicide, 75%/25%: For control of certain broad leaf weeds and goosegrass in Bermuda Turf

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Target Specialty Products	1	5 lb. Container	\$361.50 ^a
BWI Companies, Inc.	1	5 lb. Container	\$362.18 ^b
Helena Chemical Company	1	5 lb. Container	\$369.50
Harrell's, LLC	1	5 lb. Container	\$392.89
Winfield Solutions, LLC	1	5 lb. Container	\$401.25
SiteOne Landscape Supply	1	5 lb. Container	\$421.41

Line 10 Herbicide, 80%: Surfactant

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
BWI Companies, Inc.	1	2.5 gal. Container	\$19.00 ^{a, d, e}
Winfield Solutions, LLC	1	2.5 gal. Container	\$40.63 ^b
SiteOne Landscape Supply	1	2.5 gal. Container	\$49.58

Insecticide, .088%/99.12%: Granule bait used to destroy ant mounds by acting as part of the ant food chain that eventually is carried to the queen

Line 11

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Excel Garden Products	1	25 lb. Bag	\$131.00 ^a
Target Specialty Products	1	25 lb. Bag	\$138.00 ^b
BWI Companies, Inc.	1	25 lb. Bag	\$290.00
Target Specialty Products	1	25 lb. Bag	\$297.75
Winfield Solutions, LLC	1	25 lb. Bag	\$304.25
SiteOne Landscape Supply	1	25 lb. Bag	\$311.58

Insecticide, 0.1%/99.9%: Granule bait used to destroy ant mounds by acting as a juvenile growth hormone ingested by the worker ants

Line 12

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Helena Chemical Company	1	12 lb. Bag	\$120.00 ^{a, e}
BWI Companies, Inc.	1	12 lb. Bag	\$123.84 ^{b, e}
Target Specialty Products	1	12 lb. Bag	\$139.00
SiteOne Landscape Supply	1	12 lb. Bag	\$175.85
Winfield Solutions, LLC	1	12 lb. Bag	\$281.98

Line 13 Insecticide, 0.129%: For spot control of wasp nests

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
[ALT] Target Specialty Products	1	Can	\$3.25 ^a
SiteOne Landscape Supply	1	Can	\$4.34 ^b
Target Specialty Products	1	Can	\$7.22
Helena Chemical Company	1	Can	\$7.40
Winfield Solutions, LLC	1	Can	\$7.45

Line 14 Marking Chalk, 100%, Chalk for marking baseball fields, football fields, etc. □

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Excel Garden Products	1	50 lb. Bag	\$5.80 ^a
SiteOne Landscape Supply	1	50 lb. Bag	\$6.55 ^b
Winfield Solutions, LLC	1	50 lb. Bag	\$7.00
Helena Chemical Company	1	50 lb. Bag	\$7.25
[ALT] BWI Companies, Inc.	1	50 lb. Bag	\$8.30

Line 15 Turf Marker, Colorant for herbicide application, application rate of ¼ to ¾ ounce per 1,000 square ft.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>SiteOne Landscape Supply</u>	1	2.5 gal. Container	<u>\$42.80</u> ^a
<u>Target Specialty Products</u>	1	2.5 gal. Container	<u>\$46.00</u> ^b
[ALT] BWI Companies, Inc.	1	2.5 gal. Container	\$70.00
Harrell's, LLC	1	2.5 gal. Container	\$73.74
Helena Chemical Company	1	2.5 gal. Container	\$75.00 ^e
Winfield Solutions, LLC	1	2.5 gal. Container	\$83.75