



**To:** Matt Morgan  
Assistant Superintendent of Support Services

**From:** Severin Castro  
Director of Purchasing

**Date:** June 15, 2017

**Re:** Processed Produce  
Annual Contract #17-02-5272RFP

The following bids were received and opened at 1:00 p.m., Monday, April 17, 2017 as advertised and specified in documents concerning **Annual Contract #17-02-5272RFP Processed Produce**. The bids received are located on pages 2-6.

<sup>a</sup> Recommendation based on user department's evaluation of overall best value to the District.

**Recommendation:** Brothers Produce, Inc.

**Funding:** Food Service Funds

**Estimated Expenditure:** \$611,013.75

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## Processed Produce, Annual Contract #17-02-5272RFP, Page 2 of 6

**Line 1 Apples, Green, Diced 5#**

SUPPLIER	QTY	UOM	UNIT PRICE	PER POUND
<b>Brothers Produce, Inc.</b>	<b>165</b>	<b>CS</b>	<b>\$11.90</b>	<b>\$2.38</b>
Hardie's Fruit and Vegetable	165	CS	\$12.90	\$2.58
Labatt Food Service	165	CS	\$12.94	\$2.588

**Line 2 Apples, Red, Diced 5#**

SUPPLIER	QTY	UOM	UNIT PRICE	PER POUND
<b>Brothers Produce, Inc.</b>	<b>165</b>	<b>CS</b>	<b>\$11.90</b>	<b>\$2.38</b>
Hardie's Fruit and Vegetable	165	CS	\$12.90	\$2.58
Labatt Food Service	165	CS	\$12.94	\$2.588

**Line 3 0991 - Apples, Sliced - Snack Pack Prefer red apples 100/2 oz**

SUPPLIER	QTY	UOM	UNIT PRICE	PER PACK
<b>Brothers Produce, Inc.</b>	<b>9,000</b>	<b>CS</b>	<b>\$22.75</b>	<b>\$0.2275</b>
Hardie's Fruit and Vegetable	9,000	CS	\$22.90	\$0.229
Labatt Food Service	9,000	CS	\$27.24	\$0.2724

**Line 4 0604 - Broccoli Florets 5#**

SUPPLIER	QTY	UOM	UNIT PRICE	PER POUND
Labatt Food Service	30	CS	\$6.75	\$1.35 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>30</b>	<b>CS</b>	<b>\$7.30</b>	<b>\$1.46</b>
Brothers Produce, Inc. (Alt 1)	50	CS	\$4.40	\$1.4667
Hardie's Fruit and Vegetable	30	CS	\$8.75	\$1.75

**Line 5 Broccoli, Slaw 4/3#**

SUPPLIER	QTY	UOM	UNIT PRICE	PER POUND
Hardie's Fruit and Vegetable	175	CS	\$15.00	\$1.25 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>175</b>	<b>CS</b>	<b>\$15.05</b>	<b>\$1.2542</b>
Labatt Food Service	175	CS	\$18.82	\$1.5683

**Line 6 0621 - Cabbage, 3-Way, Chopped 5#**

SUPPLIER	QTY	UOM	UNIT PRICE	PER POUND
Labatt Food Service	600	CS	\$3.82	\$0.764 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>600</b>	<b>CS</b>	<b>\$5.00</b>	<b>\$1.00</b>
Hardie's Fruit and Vegetable	600	CS	\$5.00	\$1.00

**Line 7 VFCC1 - Cabbage, Chopped 1-2 inch 4/5#**

SUPPLIER	QTY	UOM	UNIT PRICE	PER POUND
Labatt Food Service	20	CS	\$12.94	\$0.647 <sup>a</sup>
Hardie's Fruit and Vegetable	20	CS	\$15.75	\$0.7875 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>20</b>	<b>CS</b>	<b>\$16.00</b>	<b>\$0.80</b>

**Line 8 10071 - Cabbage, Red, Shredded 2/5#**

SUPPLIER	QTY	UOM	UNIT PRICE	PER POUND
<b>Brothers Produce, Inc.</b>	<b>45</b>	<b>CS</b>	<b>\$11.00</b>	<b>\$1.10</b>
Hardie's Fruit and Vegetable	45	CS	\$12.00	\$1.20
Labatt Food Service	45	CS	\$12.94	\$1.294

**Line 9 1874 - Cabbage, Slaw, Fine Shred 4/5#**

SUPPLIER	QTY	UOM	UNIT PRICE	PER POUND
Labatt Food Service	65	CS	\$13.82	\$0.691 <sup>a</sup>
Hardie's Fruit and Vegetable	65	CS	\$15.75	\$0.7875 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>65</b>	<b>CS</b>	<b>\$16.00</b>	<b>\$0.80</b>

## Processed Produce, Annual Contract #17-02-5272RFP, Page 3 of 6

**Line 10 Cantaloupe, Fresh Cut 5# Case**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	1,650	CS	\$10.88	\$2.176 <sup>a</sup>
Hardie's Fruit and Vegetable	1,650	CS	\$11.65	\$2.33 <sup>a</sup>
<b><u>Brothers Produce, Inc.</u></b>	<b><u>1,650</u></b>	<b><u>CS</u></b>	<b><u>\$11.75</u></b>	<b><u>\$2.35</u></b>

**Line 11 0623 - Carrots, Matchstick/Julienne 4/5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	800	CS	\$16.18	\$0.809 <sup>a</sup>
Hardie's Fruit and Vegetable	800	CS	\$16.75	\$0.8375 <sup>a</sup>
<b><u>Brothers Produce, Inc.</u></b>	<b><u>800</u></b>	<b><u>CS</u></b>	<b><u>\$17.00</u></b>	<b><u>\$0.85</u></b>

**Line 12 0609 - Carrots, Peeled, Slim - Snack Packs 100/3 oz**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER PACK</u>
<b><u>Brothers Produce, Inc. (Alt 1)</u></b>	<b><u>1,080</u></b>	<b><u>CS</u></b>	<b><u>\$21.90</u></b>	<b><u>\$0.219</u></b>
Labatt Food Service	1,080	CS	\$22.06	\$0.2206
Hardie's Fruit and Vegetable	1,500	CS	\$18.25	\$0.2535

**Line 13 1112 - Cauliflower Florettes 4/3#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	16	CS	\$18.53	\$1.5442 <sup>a</sup>
Hardie's Fruit and Vegetable	16	CS	\$20.50	\$1.7083 <sup>a</sup>
<b><u>Brothers Produce, Inc.</u></b>	<b><u>16</u></b>	<b><u>CS</u></b>	<b><u>\$21.00</u></b>	<b><u>\$1.75</u></b>

**Line 14 1169 - Eggs, Whole, Boiled 20#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	60	CS	\$36.33	\$1.8165 <sup>a</sup>
<b><u>Brothers Produce, Inc.</u></b>	<b><u>60</u></b>	<b><u>CS</u></b>	<b><u>\$50.00</u></b>	<b><u>\$2.50</u></b>
Hardie's Fruit and Vegetable	60	CS	\$53.00	\$2.65

**Line 15 0697 - Fruit Mix, Processed - Cantaloupe , Honeydew and Red Grapes 5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	4,900	CS	\$10.88	\$2.176 <sup>a</sup>
Hardie's Fruit and Vegetable	4,900	CS	\$12.15	\$2.43 <sup>a</sup>
<b><u>Brothers Produce, Inc.</u></b>	<b><u>4,900</u></b>	<b><u>CS</u></b>	<b><u>\$12.25</u></b>	<b><u>\$2.45</u></b>

**Line 16 Garlic, Peeled 5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Hardie's Fruit and Vegetable	100	JAR	\$14.75	\$2.95 <sup>a</sup>
<b><u>Brothers Produce, Inc.</u></b>	<b><u>100</u></b>	<b><u>JAR</u></b>	<b><u>\$16.50</u></b>	<b><u>\$3.30</u></b>
Labatt Food Service	100	JAR	\$19.88	\$3.976

**Line 17 0595 - Grapefruit Segments, 4/1 Gallon**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER GALLON</u>
Hardie's Fruit and Vegetable	150	CS	\$36.25	\$9.0625 <sup>a</sup>
<b><u>Brothers Produce, Inc.</u></b>	<b><u>150</u></b>	<b><u>CS</u></b>	<b><u>\$44.00</u></b>	<b><u>\$11.00</u></b>
Labatt Food Service	150	CS	\$67.89	\$16.9725

**Line 18 1250 - Grapes, Red, Seedless - Snack Pack 100/2 oz**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER PACK</u>
<b><u>Brothers Produce, Inc. (Alt 1)</u></b>	<b><u>400</u></b>	<b><u>CS</u></b>	<b><u>\$46.00</u></b>	<b><u>\$0.46</u></b>
Hardie's Fruit and Vegetable	400	CS	\$49.00	\$0.49
Labatt Food Service	400	CS	\$50.59	\$0.5059

## Processed Produce, Annual Contract #17-02-5272RFP, Page 4 of 6

**Line 19 1221 - Juice, Lime 1/2 Gallon, Packed 9 each per case**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Hardie's Fruit and Vegetable	20	CS	\$46.00	\$5.1111 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>20</b>	<b>CS</b>	<b>\$47.00</b>	<b>\$5.2222</b>
Labatt Food Service	20	CS	\$52.16	\$5.7956

**Line 20 1115 - Juice, Lemon 1/2 Gallon, Packed 9 each per case**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
<b>Brothers Produce, Inc.</b>	<b>20</b>	<b>CS</b>	<b>\$45.00</b>	<b>\$5.00</b>
Hardie's Fruit and Vegetable	20	CS	\$46.00	\$5.1111
Labatt Food Service	20	CS	\$49.32	\$5.48

**Line 21 Lettuce, Iceberg, Shredded 1/8" 5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Hardie's Fruit and Vegetable	330	CS	\$3.50	\$0.70 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>330</b>	<b>CS</b>	<b>\$3.60</b>	<b>\$0.72</b>
Labatt Food Service	330	CS	\$4.29	\$0.858

**Line 22 0662 - Lettuce, Romaine - Chopped Tran-Sliced 6/2#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
<b>Brothers Produce, Inc.</b>	<b>7,900</b>	<b>CS</b>	<b>\$15.12</b>	<b>\$1.26</b>
Hardie's Fruit and Vegetable	7,900	CS	\$15.75	\$1.3125
Labatt Food Service	7,900	CS	\$17.24	\$1.4367

**Line 23 1283 - Mushrooms, Sliced 10#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Hardie's Fruit and Vegetable	100	CS	\$15.90	\$1.59 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>100</b>	<b>CS</b>	<b>\$16.00</b>	<b>\$1.60</b>
Labatt Food Service	100	CS	\$17.35	\$1.735

**Line 24 4090 - Onions, Red, Diced 4/5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	35	CS	\$26.61	\$1.3305 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>35</b>	<b>CS</b>	<b>\$28.50</b>	<b>\$1.425</b>
Hardie's Fruit and Vegetable	35	CS	\$28.50	\$1.425

**Line 25 0593 - Onions, Yellow, Sliced 4/5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	60	CS	\$18.65	\$0.9325 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>60</b>	<b>CS</b>	<b>\$21.25</b>	<b>\$1.0625</b>
Hardie's Fruit and Vegetable	60	CS	\$23.00	\$1.15

**Line 26 1403 - Pepper, Bell, Green, Diced 3/8", Packed 4/5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	90	CS	\$28.06	\$1.403 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>90</b>	<b>CS</b>	<b>\$34.75</b>	<b>\$1.7375</b>
Hardie's Fruit and Vegetable	90	CS	\$41.75	\$2.0875

**Line 27 1411 - Pepper, Bell, Green, Slivered 1/4", Packed 4/5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	10	CS	\$28.95	\$1.4475 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>10</b>	<b>CS</b>	<b>\$34.75</b>	<b>\$1.7375</b>
Hardie's Fruit and Vegetable	10	CS	\$41.75	\$2.0875

## Processed Produce, Annual Contract #17-02-5272RFP, Page 5 of 6

**Line 28 1462 - Pepper, Bell, Red, Slivered 1/4", Packed 4/5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	10	CS	\$52.94	\$2.647 <sup>a</sup>
Hardie's Fruit and Vegetable	10	CS	\$56.00	\$2.80 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>10</b>	<b>CS</b>	<b>\$56.50</b>	<b>\$2.825</b>

**Line 29 OB12 - Pepper, Jalapeno, Diced 4/5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	90	CS	\$25.88	\$1.294 <sup>a</sup>
Hardie's Fruit and Vegetable	90	CS	\$31.25	\$1.5625 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>90</b>	<b>CS</b>	<b>\$31.50</b>	<b>\$1.575</b>

**Line 30 0664 - Pineapple, Chunks, Processed 5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Hardie's Fruit and Vegetable	6,600	CS	\$11.95	\$2.39 <sup>a</sup>
Labatt Food Service	6,600	CS	\$12.00	\$2.40 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>6,600</b>	<b>CS</b>	<b>\$12.50</b>	<b>\$2.50</b>

**Line 31 0614 - Spinach, Flat Leaf, Baby/Tween 4/2.5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Hardie's Fruit and Vegetable	1,200	CS	\$14.15	\$1.415 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>1,200</b>	<b>CS</b>	<b>\$14.25</b>	<b>\$1.425</b>
Labatt Food Service	1,200	CS	\$19.59	\$1.959

**Line 32 Spring Mix, Mesclun 4/3#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	300	CS	\$22.82	\$1.9017 <sup>a</sup>
Hardie's Fruit and Vegetable	300	CS	\$23.00	\$1.9167 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>300</b>	<b>CS</b>	<b>\$23.05</b>	<b>\$1.9208</b>

**Line 33 Tomatoes, Diced 5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	660	CS	\$9.12	\$1.824 <sup>a</sup>
Hardie's Fruit and Vegetable	660	CS	\$11.90	\$2.38 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>660</b>	<b>CS</b>	<b>\$12.00</b>	<b>\$2.40</b>

**Line 34 1731 - Tomato, Sliced 4/5#**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Labatt Food Service	8	CS	\$32.12	\$1.606 <sup>a</sup>
<b>Brothers Produce, Inc.</b>	<b>8</b>	<b>CS</b>	<b>\$40.00</b>	<b>\$2.00</b>
Hardie's Fruit and Vegetable	8	CS	\$40.00	\$2.00

**Line 35 Fixed Fee Per Case. Fixed price to deliver per case for the contract period.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
HARDIES FRUIT AND VEGETABLE	1	Fee	\$1.65
<b>Brothers Produce, Inc.</b>	<b>1</b>	<b>Fee</b>	<b>\$1.70</b>
Labatt Food Service	1	Fee	\$1.75

**Line 36 Fixed Fee Per 1/2 Case. Fixed price to deliver per 1/2 case for the contract period.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardie's Fruit and Vegetable	1	Fee	\$0.85
Labatt Food Service	1	Fee	\$0.90
<b>Brothers Produce, Inc.</b>	<b>1</b>	<b>Fee</b>	<b>\$0.90</b>

## Processed Produce, Annual Contract #17-02-5272RFP, Page 6 of 6

**Line 37 Fixed Fee Schedule - \$.01-\$.25. Fixed price to deliver per lb, per each, or per package.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardie's Fruit and Vegetable	1	Fee	\$0.08
Labatt Food Service	1	Fee	\$0.10
<b><u>Brothers Produce, Inc.</u></b>	<b><u>1</u></b>	<b><u>Fee</u></b>	<b><u>\$0.10</u></b>

**Line 38 Fixed Fee Schedule - \$.26-\$.50. Fixed price to deliver per lb, per each, or per package.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardie's Fruit and Vegetable	1	Fee	\$0.12
Labatt Food Service	1	Fee	\$0.15
<b><u>Brothers Produce, Inc.</u></b>	<b><u>1</u></b>	<b><u>Fee</u></b>	<b><u>\$0.15</u></b>

**Line 39 Fixed Fee Schedule - \$.51-\$.75. Fixed price to deliver per lb, per each, or per package.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
HARDIES FRUIT AND VEGETABLE	1	Fee	\$0.20
Hardie's Fruit and Vegetable	1	Fee	\$0.25
<b><u>Brothers Produce, Inc.</u></b>	<b><u>1</u></b>	<b><u>Fee</u></b>	<b><u>\$0.25</u></b>

**Line 40 Fixed Fee Schedule - \$.76-\$1.00. Fixed price to deliver per lb, per each, or per package.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardie's Fruit and Vegetable	1	Fee	\$0.40
Labatt Food Service	1	Fee	\$0.50
<b><u>Brothers Produce, Inc.</u></b>	<b><u>1</u></b>	<b><u>Fee</u></b>	<b><u>\$0.50</u></b>

**Line 41 Fixed Fee Schedule - \$1.01-\$4.00. Fixed price to deliver per lb, per each, or per package.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardie's Fruit and Vegetable	1	Fee	\$0.60
<b><u>Brothers Produce, Inc.</u></b>	<b><u>1</u></b>	<b><u>Fee</u></b>	<b><u>\$0.65</u></b>
Labatt Food Service	1	Fee	\$0.70

**Line 42 Fixed Fee Schedule - \$4.01-\$6.00. Fixed price to deliver per lb, per each, or per package.**

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Hardie's Fruit and Vegetable	1	Fee	\$0.85
Labatt Food Service	1	Fee	\$0.90
<b><u>Brothers Produce, Inc.</u></b>	<b><u>1</u></b>	<b><u>Fee</u></b>	<b><u>\$0.90</u></b>