



To: Matt Morgan
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: August 31, 2017

Re: HVAC Parts and Supplies
Annual Contract #17-10-6520

The following bids were received and opened at 3:30 p.m., Wednesday, August 16, 2017 as advertised and specified in documents concerning **Annual Contract #17-10-6520 HVAC Parts and Supplies**. The bids received are located on pages 2-4.

- ^a **Primary award.**
- ^b **Secondary award.**
- ^c **Tertiary award.**
- ^d **Does not meet District specifications.**

Recommendation: **Applied Industrial Technologies**
 Baker Distributing Ice Design (Watsco, Inc.)
 CAPP
 CP Distributors, LLP Control Products
 Hunton Distribution
 Interline Brands, Inc. (Supplyworks)
 Johnson Supply Company
 Johnstone Supply
 Lone Star Pump Repair & Company
 Nuemman, LLC
 Oslin Nation Co. (BABTEX)
 VariCraft Power Systems, Inc.

Funding: **M & O Funds**

Estimated Expenditure: **\$150,000.00**

Initial Contract Term: October 1, 2017 - September 30, 2018

Renewal Term: 2 years

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Line 1 Percentage off of Capacitors Dayton

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Johnson Supply Company	55 ^d (Mars Products)
CAPP	15 ^a (Cost + 15%)
Baker Distributing Ice Design (Watsco, Inc.)	10 ^d (Hartland)
Nuemman, LLC	0

Line 2 Percentage off of Filter Core, Dryer Liquid, Dryer Suction Sporlan

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Johnson Supply Company	55 ^a
CAPP	15 ^b (Cost + 15%)
Baker Distributing Ice Design (Watsco, Inc.)	10 ^c
Nuemman, LLC	0

Line 3 Percentage off of Pulleys, Single Groove Browning

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Johnson Supply Company	55 ^a
Johnstone Supply	45 ^b
Applied Industrial Technologies	35.1 ^c
CAPP	15 (Cost + 15%)
Lone Star Pump Repair & Company	10
Nuemman, LLC	0
VariCraft Power Systems, Inc.	0 Browning has many different disc. for their sheaves

Line 4 Percentage off of Pump Parts, VSC and VSCS Series Bell and Gossett

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Johnson Supply Company	55 ^a
CAPP	52 ^b
Johnstone Supply	45 ^c
Lone Star Pump Repair & Company	20
Oslin Nation Co. (BABTEX)	10
Nuemman, LLC	0

Line 5 Percentage off of Pump Parts Taco

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
CAPP	52 ^a
Johnstone Supply	45 ^b
Lone Star Pump Repair & Company	20 ^c
Oslin Nation Co. (BABTEX)	10
Nuemman, LLC	0

Line 6 Percentage off of Pump Parts Paco

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
CAPP	25 ^a
Lone Star Pump Repair & Company	20 ^b
Oslin Nation Co. (BABTEX)	10 ^c
Nuemman, LLC	0

Line 7 Percentage off of Pump Parts Armstrong

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
CAPP	25 ^a
Lone Star Pump Repair & Company	20 ^b
Oslin Nation Co. (BABTEX)	10 ^c
Nuemman, LLC	0

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Line 8 Percentage off of Valves, Water and Air Vent Hoffman

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
CAPP	52 ^a
Johnson Supply Company	50 ^b
Lone Star Pump Repair & Company	20 ^c
Oslin Nation Co. (BABTEX)	10
Nuemman, LLC	0

Line 9 Percentage off of Copper Fittings Mueller

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Johnson Supply Company	50 ^a
Johnstone Supply	45 ^b
CAPP	15 ^c (Cost + 15%)
Baker Distributing Ice Design (Watsco, Inc.)	0
Nuemman, LLC	0

Line 10 Percentage off of York Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Johnstone Supply	45 ^a
CAPP	15 ^b (Cost + 15%)
Nuemman, LLC	0 ^c

Line 11 Percentage off of Carrier Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
CAPP	15 ^a (Cost + 15%)
Nuemman, LLC	0 ^b

Line 12 Percentage off of Trane Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Hunton Distribution	20 ^a
CAPP	15 ^b (Cost + 15%)
Nuemman, LLC	0 ^c

Line 13 Percent off of Refrigerant 150 Viscosity Airtron

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Nuemman, LLC	0

Line 14 Percentage off of Vacuum Pump Oil Nu Calgon

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Johnson Supply Company	55 ^a
Johnstone Supply	45 ^b
Baker Distributing Ice Design (Watsco, Inc.)	15 ^c
CAPP	15 ^c (Cost + 15%)
Nuemman, LLC	0

Line 15 Percentage off of Compressor Oil, Grade 30 Grade 100 Mobil Rarus

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Nuemman, LLC	0

Line 16 Percentage off of Synthetic Machine Oil, ISO 150 Lubriplate

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Applied Industrial Technologies	34.1 ^a
Nuemman, LLC	0 ^b

Line 17 Percentage off of Non-Synthetic Machine Oil, ISO 220 Lubriplate

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Applied Industrial Technologies	34.1 ^a
Nuemman, LLC	0 ^b
VariCraft Power Systems, Inc.	0 ^c

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Line 18 Percentage off of Honeywell Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>CAPP</u>	<u>63</u> ^a
<u>CP Distributors, LLP Control Products</u>	<u>57</u> ^b
<u>Johnson Supply Company</u>	<u>55</u> ^c
Johnstone Supply	45
Oslin Nation Co. (BABTEX)	10
Baker Distributing Ice Design (Watsco, Inc.)	10
Nuemman, LLC	0

Line 19 Percentage off of Belimo Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>CAPP</u>	<u>63</u> ^a
<u>CP Distributors, LLP Control Products</u>	<u>60</u> ^b
<u>Oslin Nation Co. (BABTEX)</u>	<u>10</u> ^c
Nuemman, LLC	0

Line 20 Percentage off of Johnson Controls Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>CAPP</u>	<u>63</u> ^a
<u>CP Distributors, LLP Control Products</u>	<u>55</u> ^b
<u>Johnson Supply Company</u>	<u>55</u> ^b
<u>Johnstone Supply</u>	<u>45</u> ^c
Baker Distributing Ice Design (Watsco, Inc.)	10
Nuemman, LLC	0

Line 21 Percentage off of Siemens Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>CAPP</u>	<u>63</u> ^a
<u>CP Distributors, LLP Control Products</u>	<u>55</u> ^b
<u>Oslin Nation Co. (BABTEX)</u>	<u>10</u> ^c
Nuemman, LLC	0

Line 22 Percentage off any other Manufacturers

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>CAPP</u>	<u>69.5</u> Siemens
<u>CAPP</u>	<u>61</u> Johnson Control
<u>CAPP</u>	<u>37</u> Ash Croft
<u>CAPP</u>	<u>35</u> Watts
<u>CAPP</u>	<u>32</u> Asco
<u>CP Distributors, LLP Control Products</u>	<u>57</u> Barber-Coleman
<u>CP Distributors, LLP Control Products</u>	<u>57</u> Invensy's
<u>CP Distributors, LLP Control Products</u>	<u>57</u> Schneider Electric
<u>CP Distributors, LLP Control Products</u>	<u>57</u> Robertshaw
<u>Interline Brands, Inc. (Supplyworks)</u>	<u>15</u> current list www.supplyworks.com
Nuemman, LLC	0