



To: Matt Morgan
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: August 31, 2017

Re: Plumbing Fixtures, Parts and Supplies
Annual Contract #17-10-6835

The following bids were received and opened at 12:00 p.m., Friday, August 18, 2017 as advertised and specified in documents concerning **Annual Contract #17-10-6835 Plumbing Fixtures, Parts and Supplies**. The bids received are located on pages 2-18.

- ^a Primary award.
- ^b Secondary award.
- ^c Tertiary award.
- ^d Quaternary award.
- ^e Discount does not offer lowest net cost to the District.
- ^f Bidding error or no sample pricing.
- ^g Cost + pricing.
- ^h Does not meet District specifications.
- ⁱ No award.
- ^j Recommendation based on overall low bidder (percentage plus pricing).
- ^k Not approved brand for requested product.

Recommendation: Apple Specialties
Best Plumbing Specialties, Inc.
C&B Wholesale Plumbing Supplies (C&B Maintenance, Inc.)
CAPP
City Supply Company, Inc.
Coburn Supply Company
Competitive Choice, Inc.
Ferguson Facilities Supply
Interline Brands, Inc. (Supplyworks)
LCR-M, dba Moore Supply Company
Nueman, LLC
Oslin Nation Co. (BABTEX)
TMS South, Inc. (Total Maintenance Solutions South, Inc.)

Funding: M & O Funds

Estimated Expenditure: \$500,000.00

Initial Contract Term: October 1, 2017 - September 30, 2018

Renewal Term: 2 years

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Line 62 Percentage off of PVC Fittings, Schedule 40

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>81</u> ^{a, j}
<u>City Supply Company, Inc.</u>	<u>80</u> ^{b, j}
<u>Coburn Supply Company</u>	<u>80</u> ^{c, j}
<u>LCR-M, dba Moore Supply Company</u>	<u>50</u> ^{d, j}
Ferguson Facilities Supply	20
Competitive Choice, Inc.	5
Mavich	0

Line 63 Percentage off of PVC Fittings, Schedule 80

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	<u>84</u> ^{d, j}
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>81</u> ^{c, j}
<u>Coburn Supply Company</u>	<u>80</u> ^{a, j}
<u>LCR-M, dba Moore Supply Company</u>	<u>50</u> ^{b, j}
Ferguson Facilities Supply	20
Competitive Choice, Inc.	5

Line 64 Percentage off of PVC Fittings, DWV

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	<u>82</u> ^{b, j}
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>76</u> ^{d, j}
<u>Coburn Supply Company</u>	<u>75</u> ^{a, j}
<u>LCR-M, dba Moore Supply Company</u>	<u>50</u> ^{c, j}
Ferguson Facilities Supply	25
Competitive Choice, Inc.	5
Mavich	0

Line 65 Percentage off of Apolloxpress Press Fittings and Valves

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>53</u> ^{b, j}
<u>Coburn Supply Company</u>	<u>52.5</u> ^{a, j}
<u>LCR-M, dba Moore Supply Company</u>	<u>50</u> ^{c, j}
<u>Ferguson Facilities Supply</u>	<u>28</u> ^{d, j}
CAPP	15
Competitive Choice, Inc.	5
Mavich	0

Line 66 Percentage off of Mueller Press Fittings and Valves

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Ferguson Facilities Supply	20 ^h
<u>Competitive Choice, Inc.</u>	<u>5</u>

Line 67 Percentage off of Viega Press Fitting and Valves

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>52.01</u> ^{a, j}
<u>City Supply Company, Inc.</u>	<u>52</u> ^{c, j}
<u>Coburn Supply Company</u>	<u>50</u> ^{b, j}
Ferguson Facilities Supply	30 ^e
<u>CAPP</u>	<u>15</u> ^{d, g, j}
Competitive Choice, Inc.	5
Mavich	0
Nuemman, LLC	0

Line 68 Percentage off of Backflow Prevention Valves and Repair Kits

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	<u>45</u> ^{a, j}
Coburn Supply Company	30 ^f
<u>Ferguson Facilities Supply</u>	<u>30</u> ^{b, j}

Line 69 Percentage off of Bronze Valves

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	58 ^{a, j}
<u>Coburn Supply Company</u>	57 ^{b, j}
Ferguson Facilities Supply	25 ^h
<u>LCR-M, dba Moore Supply Company</u>	20 ^{c, j}
Mavich	0

Line 70 Percentage off of B and K Bronze Gas Ball Valves, AGA Approved, UL Listed

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Coburn Supply Company</u>	60 ^{a, j}
<u>City Supply Company, Inc.</u>	59 ^{b, j}
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	55 ^{c, j}
Ferguson Facilities Supply	25
LCR-M, dba Moore Supply Company	20
Competitive Choice, Inc.	5

Line 71 Percentage off of Galvanized Malleable Fittings, 150# (Domestic only)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	77 ^{a, j}
<u>Coburn Supply Company</u>	75 ^{b, j}
<u>Ferguson Facilities Supply</u>	20 ^{c, j}
<u>LCR-M, dba Moore Supply Company</u>	10 ^{d, j}

Line 72 Percentage off of Galvanized Steel Nipples, Schedule 40 (Domestic Only)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	73 ^{a, j}
<u>Coburn Supply Company</u>	65 ^{b, j}
<u>Ferguson Facilities Supply</u>	20 ^{c, j}
<u>LCR-M, dba Moore Supply Company</u>	10 ^{d, j}
Competitive Choice, Inc.	5

Line 73 Percentage off of A.O. Smith Water Heater

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	18 ^{a, j}
<u>CAPP</u>	15 ^{b, g, j}
Competitive Choice, Inc.	5 ^f
<u>Nueman, LLC</u>	0 ^{c, j}

Line 74 Percentage off of Bradford White Water Heater

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Ferguson Facilities Supply</u>	20 ^{a, j}
<u>CAPP</u>	15 ^{d, g, j}
<u>Competitive Choice, Inc.</u>	5 ^{b, j}
<u>Nueman, LLC</u>	0 ^{c, j}

Line 75 Percentage off of Lochinvar Water Heater

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	53 ^{a, j}
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	40 ^{b, j}
<u>Coburn Supply Company</u>	25 ^{c, j}
Competitive Choice, Inc.	5

Line 76 Percentage off of Rheem-Ruud Water Heater

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>LCR-M, dba Moore Supply Company</u>	40 ^{a, j}
<u>CAPP</u>	15 ^{b, j}
<u>Competitive Choice, Inc.</u>	5 ^{c, j}

Line 77 Percentage off of State Water Heater

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Coburn Supply Company</u>	<u>26</u> ^{b, j}
<u>City Supply Company, Inc.</u>	<u>18</u> ^{a, j}
<u>CAPP</u>	<u>15</u> ^{c, g, j}
Competitive Choice, Inc.	0

Line 78 Percentage off of A.O. Smith Water Heater Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	<u>48</u> ^{b, j}
<u>Coburn Supply Company</u>	<u>30</u> ^{a, j}
Ferguson Facilities Supply	20 ^f
<u>CAPP</u>	<u>15</u> ^{c, g, j}
Competitive Choice, Inc.	5 ^f
<u>Nuemman, LLC</u>	<u>0</u> ^{d, j}

Line 79 Percentage off of Bradford White Water Heater Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Ferguson Facilities Supply</u>	<u>30</u> ^{c, j}
<u>CAPP</u>	<u>15</u> ^{d, g, j}
<u>Competitive Choice, Inc.</u>	<u>5</u> ^{a, j}
<u>Nuemman, LLC</u>	<u>0</u> ^{b, j}

line 80 Percentage off of Lochinvar Water Heater Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	<u>34</u> ^{a, j}
<u>Coburn Supply Company</u>	<u>25</u> ^{d, j}
<u>CAPP</u>	<u>15</u> ^{b, g, j}
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>15</u> ^{c, j}
Oslin Nation Co. (BABTEX)	10
Competitive Choice, Inc.	5
Mavich	0

Line 81 Percentage off of Rheem-Ruud Water Heater Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>LCR-M, dba Moore Supply Company</u>	<u>39</u> ^{a, j}
<u>CAPP</u>	<u>15</u> ^{b, j}
<u>Competitive Choice, Inc.</u>	<u>5</u> ^{c, j}
Mavich	0 ^h
<u>Nuemman, LLC</u>	<u>0</u> ^{d, j}

Line 82 Percentage off of State Water Heater Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	<u>46</u> ^{a, j}
<u>Coburn Supply Company</u>	<u>45</u> ^{b, j}
<u>CAPP</u>	<u>15</u> ^{c, j}
Competitive Choice, Inc.	5 ^e
<u>Ferguson Facilities Supply</u>	<u>0</u> ^{d, j}

Line 83 Percentage off of Clamp-AI Repair Couplings

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Coburn Supply Company</u>	<u>48</u> ^{a, j}
<u>Ferguson Facilities Supply</u>	<u>20</u> ^{b, j}
<u>Competitive Choice, Inc.</u>	<u>5</u> ^{c, j}

Line 84 Percentage off of Fernco Repair Couplings

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>City Supply Company, Inc.</u>	<u>80</u> ^{a, j}
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>79</u> ^{b, j}
<u>Coburn Supply Company</u>	<u>75</u> ^{c, j}
<u>LCR-M, dba Moore Supply Company</u>	<u>60</u> ^{d, j}
Ferguson Facilities Supply	25
CAPP	15
Competitive Choice, Inc.	5
Mavich	0
Nuemman, LLC	0

Line 85 Percentage off of Laars Pool Heaters

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Coburn Supply Company</u>	<u>20</u> ^{a, j}
Ferguson Facilities Supply	20 ^f
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>15</u> ^{b, j}
<u>Oslin Nation Co. (BABTEX)</u>	<u>10</u> ^{d, j}
Competitive Choice, Inc.	5 ^f
<u>City Supply Company, Inc.</u>	<u>0</u> ^{c, g, j}

Line 86 Percentage off of Laars Pool Heater Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>LCR-M, dba Moore Supply Company</u>	<u>40</u> ^{b, j}
<u>Coburn Supply Company</u>	<u>22</u> ^{c, j}
Ferguson Facilities Supply	20 ^f
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>15</u> ^{d, j}
Oslin Nation Co. (BABTEX)	10 ^e
Competitive Choice, Inc.	5 ^f
<u>City Supply Company, Inc.</u>	<u>0</u> ^{a, g, j}
Mavich	0

Line 87 Percentage off of Spartan Sewer Machines

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>10</u> ^{a, j}
<u>City Supply Company, Inc.</u>	<u>5</u> ^{b, j}
<u>Coburn Supply Company</u>	<u>5</u> ^{c, j}
<u>Competitive Choice, Inc.</u>	<u>5</u> ^{d, j}
Ferguson Facilities Supply	0
Nuemman, LLC	0

Line 88 Percentage off of Spartan Sewer Machine Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>15</u> ^{a, j}
<u>City Supply Company, Inc.</u>	<u>10</u> ^{b, j}
<u>Coburn Supply Company</u>	<u>5</u> ^{c, j}
<u>Competitive Choice, Inc.</u>	<u>5</u> ^{d, j}
Ferguson Facilities Supply	0
Nuemman, LLC	0

Lines 89 through 99 Percentage off of OTHER BRANDS, Plumbing Parts and Supplies

Various Brands

<u>BRAND</u>	<u>SUPPLIER</u>	<u>PERCENT OFF</u>
RIDGID	<u>City Supply Company, Inc.</u>	<u>10</u>
LENOX	<u>City Supply Company, Inc.</u>	<u>10</u>
ⁱ DURAVENT	City Supply Company, Inc.	67 ^k
WATERSAVER	<u>LCR-M dba Moore Supply Company</u>	<u>50</u>
RECTORSEAL	<u>LCR-M dba Moore Supply Company</u>	<u>30</u> ^a
	<u>Coburn Supply Company</u>	<u>15</u> ^b
	<u>City Supply Company, Inc.</u>	<u>0</u> ^{c, g}
OATEY	<u>LCR-M dba Moore Supply Company</u>	<u>50</u> ^a
	<u>Coburn Supply Company</u>	<u>40</u> ^b
ⁱ MATCO NORCA	City Supply Company, Inc.	59-92 ^k
INSINKERATOR	<u>LCR-M dba Moore Supply Company</u>	<u>50</u> ^a
	<u>Coburn Supply Company</u>	<u>45</u> ^b
	<u>Ferguson Facilities Supply</u>	<u>25</u> ^c
AMERIVENT	<u>LCR-M dba Moore Supply Company</u>	<u>50</u>
GENERAL WIRE	<u>LCR-M dba Moore Supply Company</u>	<u>50</u> ^a
	<u>TMS South, Inc. (Total Maintenance Solutions South, Inc.)</u>	<u>20</u> ^b
	<u>Coburn Supply Company</u>	<u>15</u> ^c

Catalogs

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Best Plumbing Specialties, Inc.</u>	<u>20</u>
CAPP	15 ^f
<u>Interline Brands, Inc. (Supplyworks)</u>	<u>15</u>

ⁱ No Award - Percentage off of OTHER BRANDS, Plumbing Parts and Supplies

<u>SUPPLIER</u>
CAPP
Competitive Choice, Inc.
Fastenal Company
Nuemman, LLC