



To: Matt Morgan
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: October 5, 2017

Re: Charter Bus and Travel Services
Annual Contract #17-11-8140R-RFP

The following solicitations were received and opened at 3:00 p.m., Wednesday, September 13, 2017 as advertised and specified in documents concerning **Annual Contract #17-11-8140R-RFP Charter Bus and Travel Services**. The solicitations received are located on page 2.

Recommendation: A&D Transportation Services, LLC
Finesse Transportation, Inc.
GBJ, Inc. AFC Transportation
Kerrville Bus/Coach USA
Perform America - Texas, LLC
Royal Carriages Limousines & Charters
Tour-RIFIC of Texas
Western Motorcoach, Inc.

Funding: Activity Funds, M & O Funds

Estimated Expenditure: \$400,000.00

Contract Term: November 1, 2017 - October 31, 2018

Renewal Terms: 2 years

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		A&D Transportation Services, LLC	Finesse Transportation, Inc.	GBJ, Inc. AFC Transportation	Kerrville Bus/Coach USA	Perform America - Texas, LLC	Royal Carriages Limousines & Charters	Tour-RIFIC of Texas	Western Motorcoach, Inc.
Item	Descriptions	Pricing	Pricing	Pricing	Pricing	Pricing	Pricing	Pricing	Pricing
23.0	Hourly price/rate for 54/56 passenger, with air-conditioning, self-contained restrooms, reclining seats, DVD's and monitors, for departure from CFISD and return to CFISD.								
23.1	The first five (5) hours:	\$ 550.00	\$ 450.00	Sun-Thurs is \$425 Fri-Sat is \$500	\$ 505.00	\$ 600.00	\$ 575.00	\$ 585.00	\$ 500.00
23.2	Each additional hour:	\$ 110.00	\$ 90.00	Sun-Thurs is \$85 Fri-Sat is \$100	\$ 101.00	\$ 125.00	\$ 115.00	\$ 115.00	\$ 100.00
23.3	Cancellation Rates:								
23.3a	Cancellation of the trip within four (4) hours of scheduled pick-up time	75% of price	50% of rate	100% unless weather related	\$ 505.00	Full price of charter	\$ 575.00	Full price of charter	100% of quoted price
23.3b	Cancellation of the trip within twenty-four (24) hours of scheduled pick-up time	50% of price	20% of rate	100% unless weather related	\$ 303.00	Full price of charter	\$ 575.00	case-by-case	20% of quoted price
23.4	Minimum charge (if any):	\$ 550.00	\$ 450.00	no bid	\$ 505.00	Not Applicable	Not Applicable	Not Applicable	no bid
23.5	Driver relief (if trip exceeds ten (10) hours/day driving according to DOT regulations):	Included in price	\$ 150.00	\$250 or \$500	Starting at \$350 depending on final destination	\$250 - \$300 (varies by bus company)	May vary due to itinerary	Depends on length of trip and location	\$ 150.00
23.6	Mileage charge over and above the hourly charge:	\$4.25 per mile	\$3.75 per mile	\$ 3.65	\$ 4.00	Not Applicable	\$ 3.50	Priced by hour, miles, or day, whichever is greater	\$ 3.35
23.6a	When does this apply?	To calculate trip when more than 5 hours	Additional stop added	Mileage exceeds time charge	When mile rate is greater than time	Not Applicable	Will depend on itinerary and also when the trip is out of town or state	When actual miles exceed hourly rate	Trip by trip basis
23.7	Describe deductions allowed if A/C does not work properly:	20% off price	Case-by-case	Case-by-case	\$ 150.00	Will negotiate with bus company for deductions	20%	Case-by-case	3%
24.0	Overnight price/rate for 54/56 passenger, with air-conditioning, self-contained restrooms, reclining seats, DVD's and monitors, for departure from CFISD and return to CFISD.								
24.1	Rate per day:	\$ 1,600.00	case-by-case	\$ 1,200.00	\$ 2,576.00	\$ 1,450.00	\$ 1,380.00	\$ 1,440.00	\$ 1,200.00
24.2	Cancellation Rates:								
24.2a	Cancellation of the trip within four (4) hours of scheduled pick-up time	100% of price	50% of rate	100% unless weather related	\$ 505.00	Full price of charter	Full price	Full price of charter	100% of quoted price
24.2b	Cancellation of the trip within twenty-four (24) hours of scheduled pick-up time	75% of price	20% of rate	100% unless weather related	\$ 303.00	Full price of charter	Full price	case-by-case	20% of quoted price
24.3	Driver relief (if trip exceeds ten (10) hours/day driving according to DOT regulations):	Included in price	\$150.00 case-by-case	\$250 or \$500	Starting at \$350 depending on final destination	\$250 - \$300 (varies by bus company)	May vary due to itinerary	Depends on length of trip and location	\$ 150.00
24.4	Mileage charge over and above the daily rate:	\$4.25 per mile	\$3.75 per mile	\$ 3.65	\$ 4.00	Not Applicable	\$ 3.50	Priced by hour, miles, or day, whichever is greater	3.35
24.4a	When does this apply?	To calculate trip when more than 5 hours	Add additional stop after charter's departure	Mileage exceeds time charge	When mile rate is greater than time	Not Applicable	When traveling out of the city or state	When actual miles exceed hourly rate	Trip by trip basis
24.5	Describe deductions allowed if A/C does not work properly:	20\$ off price	Case-by-case	Case-by-case	\$ 150.00	Will negotiate with bus company for deductions	20%	case-by-case	3%
25.0	Alternate pricing structure (include overnight trips, daily rate, mileage vs. hours, etc.):	Overnight trips depends on destination and number of days. Flat rate of \$1,600 each way plus mileage rate	Price is quoted based on the charter's location. Hourly rate is \$90 five hour minimum for charters under 150 miles			Price based on complete travel package which may include bus, airfare, hotel, attractions, meals, etc.	Price may vary due to itineraries and availability of vehicles	Bus are priced on hours or miles or days and pricing varies depending on company used. Overnight trips require single rooms for drivers	Price will vary depending on each trip. Discounts for larger orders.

Note: No State debarment or Federal Exclusion was found on the above listed bus services providers.