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**To: Matt Morgan**  
**Assistant Superintendent of Support Services**

**From: Severin Castro**  
**Director of Purchasing**

**Date: October 5, 2017**

**Re: Cosmetology Equipment and Supplies**  
**Annual Contract #17-11-4810**

The following bids were received and opened at 3:00 p.m., Thursday, September 7, 2017 as advertised and specified in documents concerning **Annual Contract #17-11-4810 Cosmetology Equipment and Supplies**. The bids received are located on page 2.

<sup>a</sup> Award contracts to each of the vendors listed at the discount noted.

**Recommendation:** **Armstrong McCall Beauty Supply of NW Houston**  
**Business Services Solutions**  
**Marianna Industries**  
**Martinni Beauty, Inc.**  
**RDA ProMart (J Dodson 2, Inc.)**  
**Reliant Business Products, Inc.**  
**Sally Beauty (Sally Beauty Supply, LLC)**  
**ShearFIX, LLP**  
**Smockers by Bexar Mfg. Co.**  
**Techland (Bright Star Productions, Inc. / DBA Techland)**  
**Texas Cosmetology Educators (FACT Education, Inc.)**  
**The Burmax Co., Inc.**

**Funding:** **Activity Funds, Grant Funds, M & O Funds**

**Estimated Expenditure:** **\$150,000.00**

**Contract Term:** **November 1, 2017 - October 31, 2018**

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<sup>a</sup> Line 1 For purchases in the amount of \$0.00 - \$100.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Armstrong McCall Beauty Supply of NW Houston</u>	<u>0</u>
<u>Business Services Solutions</u>	<u>0</u>
<u>Marianna Industries</u>	<u>0</u>
<u>Martinni Beauty, Inc.</u>	<u>0-30</u>
<u>RDA ProMart (J Dodson 2, Inc.)</u>	<u>0</u>
<u>Reliant Business Products, Inc.</u>	<u>0</u>
<u>Sally Beauty (Sally Beauty Supply, LLC)</u>	<u>0</u>
<u>ShearFIX, LLP</u>	<u>0</u>
<u>Smockers by Bexar Mfg. Co.</u>	<u>0</u>
<u>Techland (Bright Star Productions, Inc. / DBA Techland)</u>	<u>10</u>
<u>Texas Cosmetology Educators (FACT Education, Inc.)</u>	<u>0</u>
<u>The Burmax Co., Inc.</u>	<u>0-5</u>

<sup>a</sup> Line 2 For purchases in the amount of \$101.00 - \$500.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Armstrong McCall Beauty Supply of NW Houston</u>	<u>0</u>
<u>Business Services Solutions</u>	<u>5</u>
<u>Marianna Industries</u>	<u>0</u>
<u>Martinni Beauty, Inc.</u>	<u>0-30</u>
<u>RDA ProMart (J Dodson 2, Inc.)</u>	<u>0</u>
<u>Reliant Business Products, Inc.</u>	<u>1</u>
<u>Sally Beauty (Sally Beauty Supply, LLC)</u>	<u>0</u>
<u>ShearFIX, LLP</u>	<u>0</u>
<u>Smockers by Bexar Mfg. Co.</u>	<u>0</u>
<u>Techland (Bright Star Productions, Inc. / DBA Techland)</u>	<u>10</u>
<u>Texas Cosmetology Educators (FACT Education, Inc.)</u>	<u>0</u>
<u>The Burmax Co., Inc.</u>	<u>0-5</u>

<sup>a</sup> Line 3 For purchases in the amount of \$501.00 - \$1,000.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Armstrong McCall Beauty Supply of NW Houston</u>	<u>0</u>
<u>Business Services Solutions</u>	<u>5</u>
<u>Marianna Industries</u>	<u>0</u>
<u>Martinni Beauty, Inc.</u>	<u>0-30</u>
<u>RDA ProMart (J Dodson 2, Inc.)</u>	<u>0</u>
<u>Reliant Business Products, Inc.</u>	<u>3</u>
<u>Sally Beauty (Sally Beauty Supply, LLC)</u>	<u>0</u>
<u>ShearFIX, LLP</u>	<u>0</u>
<u>Smockers by Bexar Mfg. Co.</u>	<u>0</u>
<u>Techland (Bright Star Productions, Inc. / DBA Techland)</u>	<u>10</u>
<u>Texas Cosmetology Educators (FACT Education, Inc.)</u>	<u>0</u>
<u>The Burmax Co., Inc.</u>	<u>0-5</u>

<sup>a</sup> Line 4 For purchases over \$1,000.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Armstrong McCall Beauty Supply of NW Houston</u>	<u>0</u>
<u>Business Services Solutions</u>	<u>5</u>
<u>Marianna Industries</u>	<u>0</u>
<u>Martinni Beauty, Inc.</u>	<u>0-30</u>
<u>RDA ProMart (J Dodson 2, Inc.)</u>	<u>0</u>
<u>Reliant Business Products, Inc.</u>	<u>5</u>
<u>Sally Beauty (Sally Beauty Supply, LLC)</u>	<u>0</u>
<u>ShearFIX, LLP</u>	<u>0</u>
<u>Smockers by Bexar Mfg. Co.</u>	<u>0</u>
<u>Techland (Bright Star Productions, Inc. / DBA Techland)</u>	<u>10</u>
<u>Texas Cosmetology Educators (FACT Education, Inc.)</u>	<u>0</u>
<u>The Burmax Co., Inc.</u>	<u>0-5</u>