



To: Matt Morgan
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: November 3, 2017

Re: Automotive Fuels
Annual Contract #17-12-5515R

The following bids were received and opened at 3:00 p.m., Wednesday, October 18, 2017 as advertised and specified in documents concerning Annual Contract #17-12-5515R Automotive Fuels. The bids received are located on page 2.

- ^a Primary vendor award.
- ^b Secondary vendor award.
- ^c Recommendation based on overall best value.
- ^d Bid price has been converted to specified unit price.

Recommendation: A.J. Hurt, Jr., Inc., dba Reladyne
Petroleum Traders Corporation
Mansfield Oil Company (Mansfield Oil Company of Gainesville, Inc.)
Three L, Inc.

Funding: M & O Funds

Estimated Expenditure: \$5,000,000.00

Contract Term: December 1, 2017 - November 30, 2018

Renewal Term: 2 years

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Line 1 Unleaded Regular Grade Gasoline (approximately 350,000 gallons annually)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Mansfield Oil Company (Mansfield Oil Company of Gainesville, Inc.)	1	Gallon	-\$0.0381 ^b
Petroleum Traders Corporation	1	Gallon	-\$0.0381 ^{a, c}
SC Fuels (Southern Counties Oil Co., a CA Limited Partnership)	1	Gallon	-\$0.0171
Pinnacle Petroleum, Inc.	1	Gallon	\$0.0028
Sun Coast Resources, Inc.	1	Gallon	\$0.0156
IPC (USA)	1	Gallon	\$0.026
TAC Energy (Truman Arnold Companies)	1	Gallon	\$0.028
Susser Petroleum Company (Susser Petroleum Company, LLC)	1	Gallon	\$1.5581

Line 2 Number (#) 2 Ultra Low Sulfur Diesel Fuel (approximately 1,600,000 gallons annually)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Petroleum Traders Corporation	1	Gallon	-\$0.0296 ^a
Mansfield Oil Company (Mansfield Oil Company of Gainesville, Inc.)	1	Gallon	-\$0.0204 ^b
SC Fuels (Southern Counties Oil Co., a CA Limited Partnership)	1	Gallon	\$0.008
Pinnacle Petroleum, Inc.	1	Gallon	\$0.0089
Sun Coast Resources, Inc.	1	Gallon	\$0.0176
IPC (USA)	1	Gallon	\$0.035
TAC Energy (Truman Arnold Companies)	1	Gallon	\$0.043
Susser Petroleum Company (Susser Petroleum Company, LLC)	1	Gallon	\$1.8003

Line 3 Delivery fee PER LOAD of Gasoline, Diesel or mixed load.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
IPC (USA)	1	Fee	\$0.00
Pinnacle Petroleum, Inc.	1	Fee	\$0.00
Susser Petroleum Company (Susser Petroleum Company, LLC)	1	Fee	\$0.00
SC Fuels (Southern Counties Oil Co., a CA Limited Partnership)	1	Fee	\$5.45 ^c
TAC Energy (Truman Arnold Companies)	1	Fee	\$6.95 ^c
Sun Coast Resources, Inc.	1	Fee	\$125.00 ^c
Petroleum Traders Corporation	1	Fee	\$224.96 ^{a, d}
Mansfield Oil Company (Mansfield Oil Company of Gainesville, Inc.)	1	Fee	\$295.00 ^b

Line 4 Additional costs or fees (excluding government mandated fees)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
SC Fuels (Southern Counties Oil Co., a CA Limited Partnership)	1	Cost/Fee	\$0.00 ^c
Susser Petroleum Company (Susser Petroleum Company, LLC)	1	Cost/Fee	\$0.00 ^c
Sun Coast Resources, Inc.	1	Cost/Fee	\$1.25 ^c (Demurrage Fee per minute after 1st hr.)
Pinnacle Petroleum, Inc.	1	Cost/Fee	\$45.00 ^c (Split and/or Pump Fee)
TAC Energy (Truman Arnold Companies)	1	Cost/Fee	\$45.00 ^c (Split Fee)
Mansfield Oil Company (Mansfield Oil Company of Gainesville, Inc.)	1	Cost/Fee	\$50.00 ^b (Split and/or Pump Fee)
[ALT] TAC Energy (Truman Arnold Companies)	1	Cost/Fee	\$60.00 ^c (Demurrage Fee, after 1st hr.)
Petroleum Traders Corporation	1	Cost/Fee	\$75.00 ^a (Demurrage Fee, after 1st hr.)
IPC (USA)	1	Cost/Fee	\$230.00 (Short loads under 5000 gal.)

Line 5 Diesel Exhaust Fluid

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
A.J. Hurt, Jr., Inc., dba Reladyne	1	Gallon	\$1.57 ^a
Three L, Inc.	1	Gallon	\$2.00 ^b
Pinnacle Petroleum, Inc.	1	Gallon	\$2.074
Petroleum Traders Corporation	1	Gallon	\$3.00
Sun Coast Resources, Inc.	1	Gallon	\$4.15