



**To:** Matt Morgan  
Assistant Superintendent of Support Services

**From:** Severin Castro  
Director of Purchasing

**Date:** December 1, 2017

**Re:** Health Science Equipment and Supplies  
Annual Contract #18-01-4310

The following bids were received and opened at 3:00 p.m., Wednesday, October 25, 2017 as advertised and specified in documents concerning **Annual Contract #18-01-4310 Health Science Equipment and Supplies**. The bids received are located on pages 2-3.

<sup>a</sup> Award contracts to each of the vendors listed at the discount noted.

**Recommendation:** Altex Electronics, LTD  
Aquarium World by Anything Fishy (AFAB Associates, Inc.)  
DrumFIT USA  
Fastenation, Inc.  
Fisher Science Education Business Unit (Fisher Scientific Co., LLC)  
Frey Scientific  
Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)  
Gopher Sport (The Prophet Corporation)  
Henry Schein, Inc.  
Lakeshore Learning Materials (Lakeshore Equipment Company)  
Maxi Aids, Inc.  
Medco Supply Company (Patterson Medical Supply, Inc.)  
Mobile Industrial Safety Supplies  
Moore Medical, LLC  
Nasco (Nasco Education, LLC)  
Nueman (Nueman, LLC)  
Realityworks, Inc.  
Sargent-Welch/VWR (VWR International, LLC)  
School Health Corporation  
School Kids Healthcare (Emergency Medical Products, Inc.)  
School Outfitters (Schoolhouse Outfitters)  
School Specialty  
Technical Laboratory Systems, Inc.

**Funding:** Activity Funds, M & O Funds

**Estimated Expenditure:** \$70,000.00

**Contract Term:** January 1, 2018 - December 31, 2018

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<sup>a</sup> Line 1 \$0.00 - \$100.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Altex Electronics, LTD</u>	<u>0</u>
<u>Aquarium World by Anything Fishy (AFAB Associates, Inc.)</u>	<u>0</u>
<u>DrumFIT USA</u>	<u>0</u>
<u>Fastenation, Inc.</u>	<u>0</u>
<u>Fisher Science Education Business Unit (Fisher Scientific Co., LLC)</u>	<u>0-30</u>
<u>Frey Scientific</u>	<u>0-33</u>
<u>Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)</u>	<u>25</u>
<u>Gopher Sport (The Prophet Corporation)</u>	<u>0-10</u>
<u>Henry Schein, Inc.</u>	<u>0-18</u>
<u>Lakeshore Learning Materials (Lakeshore Equipment Company)</u>	<u>5</u>
<u>Maxi Aids, Inc.</u>	<u>10</u>
<u>Medco Supply Company (Patterson Medical Supply, Inc.)</u>	<u>0-18</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0</u>
<u>Moore Medical, LLC</u>	<u>0-18</u>
<u>Nasco (Nasco Education, LLC)</u>	<u>0-10</u>
<u>Nuemman (Nuemman, LLC)</u>	<u>0</u>
<u>Realityworks, Inc.</u>	<u>0</u>
<u>Sargent-Welch/VWR (VWR International, LLC)</u>	<u>0-33</u>
<u>School Health Corporation</u>	<u>13</u>
<u>School Kids Healthcare (Emergency Medical Products, Inc.)</u>	<u>20</u>
<u>School Outfitters (Schoolhouse Outfitters)</u>	<u>2</u>
<u>School Specialty</u>	<u>0-35</u>
<u>Technical Laboratory Systems, Inc.</u>	<u>0</u>

<sup>a</sup> Line 2 \$101.00 - \$500.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Altex Electronics, LTD</u>	<u>5</u>
<u>Aquarium World by Anything Fishy (AFAB Associates, Inc.)</u>	<u>0</u>
<u>DrumFIT USA</u>	<u>0</u>
<u>Fastenation, Inc.</u>	<u>7</u>
<u>Fisher Science Education Business Unit (Fisher Scientific Co., LLC)</u>	<u>0-30</u>
<u>Frey Scientific</u>	<u>0-33</u>
<u>Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)</u>	<u>25</u>
<u>Gopher Sport (The Prophet Corporation)</u>	<u>0-10</u>
<u>Henry Schein, Inc.</u>	<u>0-18</u>
<u>Lakeshore Learning Materials (Lakeshore Equipment Company)</u>	<u>5</u>
<u>Maxi Aids, Inc.</u>	<u>10</u>
<u>Medco Supply Company (Patterson Medical Supply, Inc.)</u>	<u>0-18</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0</u>
<u>Moore Medical, LLC</u>	<u>0-18</u>
<u>Nasco (Nasco Education, LLC)</u>	<u>0-10</u>
<u>Nuemman (Nuemman, LLC)</u>	<u>0</u>
<u>Realityworks, Inc.</u>	<u>0</u>
<u>Sargent-Welch/VWR (VWR International, LLC)</u>	<u>0-33</u>
<u>School Health Corporation</u>	<u>13</u>
<u>School Kids Healthcare (Emergency Medical Products, Inc.)</u>	<u>20</u>
<u>School Outfitters (Schoolhouse Outfitters)</u>	<u>2</u>
<u>School Specialty</u>	<u>0-35</u>
<u>Technical Laboratory Systems, Inc.</u>	<u>0</u>

<sup>a</sup> Line 3 \$501.00 - \$1,000.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Altex Electronics, LTD</u>	<u>10</u>
<u>Aquarium World by Anything Fishy (AFAB Associates, Inc.)</u>	<u>0</u>
<u>DrumFIT USA</u>	<u>0</u>
<u>Fastenation, Inc.</u>	<u>10</u>
<u>Fisher Science Education Business Unit (Fisher Scientific Co., LLC)</u>	<u>0-30</u>
<u>Frey Scientific</u>	<u>0-33</u>
<u>Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)</u>	<u>25</u>
<u>Gopher Sport (The Prophet Corporation)</u>	<u>0-10</u>
<u>Henry Schein, Inc.</u>	<u>0-18</u>
<u>Lakeshore Learning Materials (Lakeshore Equipment Company)</u>	<u>5</u>
<u>Maxi Aids, Inc.</u>	<u>10</u>
<u>Medco Supply Company (Patterson Medical Supply, Inc.)</u>	<u>18</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0</u>
<u>Moore Medical, LLC</u>	<u>0-18</u>
<u>Nasco (Nasco Education, LLC)</u>	<u>0-10</u>
<u>Nuemman (Nuemman, LLC)</u>	<u>0</u>
<u>Realityworks, Inc.</u>	<u>0</u>
<u>Sargent-Welch/VWR (VWR International, LLC)</u>	<u>0-33</u>
<u>School Health Corporation</u>	<u>13</u>
<u>School Kids Healthcare (Emergency Medical Products, Inc.)</u>	<u>20</u>
<u>School Outfitters (Schoolhouse Outfitters)</u>	<u>2</u>
<u>School Specialty</u>	<u>0-35</u>
<u>Technical Laboratory Systems, Inc.</u>	<u>0</u>

<sup>a</sup> Line 4 Over \$1,000.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Altex Electronics, LTD</u>	<u>10</u>
<u>Aquarium World by Anything Fishy (AFAB Associates, Inc.)</u>	<u>0</u>
<u>DrumFIT USA</u>	<u>30</u>
<u>Fastenation, Inc.</u>	<u>7</u>
<u>Fisher Science Education Business Unit (Fisher Scientific Co., LLC)</u>	<u>0-30</u>
<u>Frey Scientific</u>	<u>0-33</u>
<u>Goodheart-Willcox Publisher (The Goodheart-Willcox Company, Inc.)</u>	<u>25</u>
<u>Gopher Sport (The Prophet Corporation)</u>	<u>0-10</u>
<u>Henry Schein, Inc.</u>	<u>0-18</u>
<u>Lakeshore Learning Materials (Lakeshore Equipment Company)</u>	<u>5</u>
<u>Maxi Aids, Inc.</u>	<u>10</u>
<u>Medco Supply Company (Patterson Medical Supply, Inc.)</u>	<u>0-18</u>
<u>Mobile Industrial Safety Supplies</u>	<u>0</u>
<u>Moore Medical, LLC</u>	<u>0-18</u>
<u>Nasco (Nasco Education, LLC)</u>	<u>0-10</u>
<u>Nuemman (Nuemman, LLC)</u>	<u>0</u>
<u>Realityworks, Inc.</u>	<u>0</u>
<u>Sargent-Welch/VWR (VWR International, LLC)</u>	<u>0-33</u>
<u>School Health Corporation</u>	<u>13</u>
<u>School Kids Healthcare (Emergency Medical Products, Inc.)</u>	<u>20</u>
<u>School Outfitters (Schoolhouse Outfitters)</u>	<u>2</u>
<u>School Specialty</u>	<u>0-35</u>
<u>Technical Laboratory Systems, Inc.</u>	<u>0</u>