



To: Matt Morgan
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: February 2, 2018

Re: Special Education Equipment and Supplies
Contract #18-03-4830

The following bids were received and opened at 3:00 p.m., Wednesday, January 10, 2018 as advertised and specified in documents concerning **Contract #18-03-4830 Special Education Equipment and Supplies**. The bids received are located on pages 2-6.

Award contracts to each of the vendors listed at the discount noted.

Funding: Activity Funds, Grant Funds, M & O Funds

Estimated Expenditure: \$360,000.00

Contract Term: March 1, 2018 - February 28, 2019

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Line 1 Discount for Purchases in the amount of \$0.00 - \$100.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A2Z Educational Supplies	10
AbleNet, Inc. (Deb Hovseth)	0
ACE Educational Supplies	33
Achieve3000, Inc.	0
Alert Services, Inc.	15
Alive Studios, LLC	0
Altex Electronics, Ltd.	0
ATech Training, Inc.	0
Attainment Company, Inc.	5
Augmentative Communication Consultants, Inc.	1
Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	20
Box Cars and One-Eyed Jacks	0
Brainchild Corp.	0
Butler Business Products, LLC	20
Ceramic Store of Houston	0
Congress Network Corporation	0
Constructive Playthings	15
DLB Books, Inc.	0
EAI Education (Eric Armin, Inc.)	15
Earlychildhood, LLC (Discount School Supply)	18
Econocrafts	18
Education Associates	0
Educators Depot, Inc.	10
ETA hand2mind (hand2mind, Inc.)	15
ExploreLearning, LLC	0
Express Booksellers (Express Booksellers, LLC)	25
Failure Free Reading (JFL Enterprises, Inc.)	10
Fastenation, Inc.	0
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	0
Gopher Sport (The Prophet Corporation)	10
Great American Mobility (Great American Scooter Co. of Humble, LLC)	10
Great Ideas for Teaching	0
Heinemann (Greenwood Publishing)	0
Independent Living Aids (Abilitize, LLC)	5
KAMICO Instructional Media, Inc.	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Learning A-Z, LLC	0
Lexia Learning Systems, LLC	10
Maxi Aids, Inc.	10
McGraw-Hill School Education, LLC	0
Medco Supply Company (Patterson Medical Supply, Inc.)	18
Medicaleshop, Inc.	0
Mentoring Minds, L.P.	0
Merc Medical Supply Co.	0
Monarch Teaching Technologies	0
Multi-Health Systems, Inc.	0
Nasco (Nasco Education, LLC)	15
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	0
Okapi Educational Publishing	0
Oticon, Inc.	5
Perfection Learning Corporation	5
Playopolis Toys	0
Prentke Romich Company	0
PRO-ED, Inc.	0
Pyramid School Products (Pyramid Paper Company)	10
RALLY! Education	0
Really Good Stuff	3
Reynolds Manufacturing Corp.	10
Rifton Equipment (CP, LLC)	25
S&S Worldwide, Inc.	20
Saltillo Corporation	5
Scholastic, Inc.	25
School Health Corporation	13
School Mate (Morris Printing Group)	0
School Outfitters (Schoolhouse Outfitters)	2
School Specialty	35

Line 1 Discount for Purchases in the amount of \$0.00 - \$100.00 (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Special Needs Computer Solutions	0
Teacher Heaven, Inc.	10
TFH USA Ltd.	7
The Markerboard People	0
The Master Teacher, Inc.	5
The Walking Classroom Institute	0
Therapro, Inc.	0
Therapy Shoppe®, Inc.	0
Tobii Dynavox, LLC	0
TouchMath (Innovative Learning Concepts, Inc.)	0
Voyager Sopris Learning, Inc.	0
Wood Etc. Co.	15
Youthlight, Inc.	0

Line 2 Discount for Purchases in the amount of \$101.00 - \$500.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A2Z Educational Supplies	15
AbleNet, Inc. (Deb Hovseth)	0
ACE Educational Supplies	33
Achieve3000, Inc.	0
Alert Services, Inc.	20
Alive Studios, LLC	0
Altex Electronics, Ltd.	3
ATech Training, Inc.	0
Attainment Company, Inc.	5
Augmentative Communication Consultants, Inc.	2
Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	20
Box Cars and One-Eyed Jacks	0
Brainchild Corp.	0
Butler Business Products, LLC	20
Ceramic Store of Houston	0
Congress Network Corporation	0
Constructive Playthings	15
DLB Books, Inc.	0
EAI Education (Eric Armin, Inc.)	15
Earlychildhood, LLC (Discount School Supply)	18
Econocrafts	18
Education Associates	0
Educators Depot, Inc.	10
ETA hand2mind (hand2mind, Inc.)	15
ExploreLearning, LLC	0
Express Booksellers (Express Booksellers, LLC)	25
Failure Free Reading (JFL Enterprises, Inc.)	10
Fastenation, Inc.	7
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	0
Gopher Sport (The Prophet Corporation)	10
Great American Mobility (Great American Scooter Co. of Humble, LLC)	10
Great Ideas for Teaching	0
Heinemann (Greenwood Publishing)	0
Independent Living Aids (Abilitize, LLC)	5
KAMICO Instructional Media, Inc.	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Learning A-Z, LLC	0
Lexia Learning Systems, LLC	10
Maxi Aids, Inc.	10
McGraw-Hill School Education, LLC	0
Medco Supply Company (Patterson Medical Supply, Inc.)	18
Medicaleshop, Inc.	0
Mentoring Minds, L.P.	0
Merc Medical Supply Co.	5
Monarch Teaching Technologies	0
Multi-Health Systems, Inc.	0
Nasco (Nasco Education, LLC)	15
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	0
Okapi Educational Publishing	0
Oticon, Inc.	15

Line 2 Discount for Purchases in the amount of \$101.00 - \$500.00 (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Perfection Learning Corporation	5
Playopolis Toys	0
Prentke Romich Company	0
PRO-ED, Inc.	0
Pyramid School Products (Pyramid Paper Company)	11
RALLY! Education	0
Really Good Stuff	3
Reynolds Manufacturing Corp.	10
Rifton Equipment (CP, LLC)	25
S&S Worldwide, Inc.	20
Saltillo Corporation	5
Scholastic, Inc.	25
School Health Corporation	13
School Mate (Morris Printing Group)	0
School Outfitters (Schoolhouse Outfitters)	2
School Specialty	35
Special Needs Computer Solutions	0
Teacher Heaven, Inc.	10
TFH USA Ltd.	7
The Markerboard People	0
The Master Teacher, Inc.	5
The Walking Classroom Institute	0
Therapro, Inc.	0
Therapy Shoppe®, Inc.	0
Tobii Dynavox, LLC	0
TouchMath (Innovative Learning Concepts, Inc.)	0
Voyager Sopris Learning, Inc.	0
Wood Etc. Co.	20
Youthlight, Inc.	0

Line 3 Discount for Purchases in the amount of \$501.00 - \$1,000.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A2Z Educational Supplies	15
AbleNet, Inc. (Deb Hovseth)	0
ACE Educational Supplies	33
Achieve3000, Inc.	0
Alert Services, Inc.	20
Alive Studios, LLC	0
Altex Electronics, Ltd.	5
ATech Training, Inc.	0
Attainment Company, Inc.	5
Augmentative Communication Consultants, Inc.	2
Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	20
Box Cars and One-Eyed Jacks	0
Brainchild Corp.	0
Butler Business Products, LLC	20
Ceramic Store of Houston	0
Congress Network Corporation	0
Constructive Playthings	15
DLB Books, Inc.	0
EAI Education (Eric Armin, Inc.)	15
Earlychildhood, LLC (Discount School Supply)	18
Econocrafts	18
Education Associates	0
Educators Depot, Inc.	10
ETA hand2mind (hand2mind, Inc.)	15
ExploreLearning, LLC	0
Express Booksellers (Express Booksellers, LLC)	25
Failure Free Reading (JFL Enterprises, Inc.)	10
Fastenation, Inc.	10
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	0
Gopher Sport (The Prophet Corporation)	10
Great American Mobility (Great American Scooter Co. of Humble, LLC)	10
Great Ideas for Teaching	0
Heinemann (Greenwood Publishing)	0
Independent Living Aids (Abilitize, LLC)	5

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Line 3 Discount for Purchases in the amount of \$501.00 - \$1,000.00 (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
KAMICO Instructional Media, Inc.	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Learning A-Z, LLC	0
Lexia Learning Systems, LLC	10
Maxi Aids, Inc.	10
McGraw-Hill School Education, LLC	0
Medco Supply Company (Patterson Medical Supply, Inc.)	18
Medicaleshop, Inc.	0
Mentoring Minds, L.P.	0
Merc Medical Supply Co.	10
Monarch Teaching Technologies	0
Multi-Health Systems, Inc.	0
Nasco (Nasco Education, LLC)	15
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	0
Okapi Educational Publishing	0
Oticon, Inc.	27
Perfection Learning Corporation	5
Playopolis Toys	5
Prentke Romich Company	0
PRO-ED, Inc.	0
Pyramid School Products (Pyramid Paper Company)	12
RALLY! Education	0
Really Good Stuff	3
Reynolds Manufacturing Corp.	10
Rifton Equipment (CP, LLC)	25
S&S Worldwide, Inc.	20
Saltillo Corporation	5
Scholastic, Inc.	25
School Health Corporation	13
School Mate (Morris Printing Group)	0
School Outfitters (Schoolhouse Outfitters)	2
School Specialty	35
Special Needs Computer Solutions	0
Teacher Heaven, Inc.	10
TFH USA Ltd.	7
The Markerboard People	0
The Master Teacher, Inc.	5
The Walking Classroom Institute	0
Therapro, Inc.	0
Therapy Shoppe®, Inc.	0
Tobii Dynavox, LLC	0
TouchMath (Innovative Learning Concepts, Inc.)	0
Voyager Sopris Learning, Inc.	0
Wood Etc. Co.	25
Youthlight, Inc.	0

Line 4 Discount for Purchases Over \$1,000.00

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A2Z Educational Supplies	15
AbleNet, Inc. (Deb Hovseth)	0
ACE Educational Supplies	33
Achieve3000, Inc.	0
Alert Services, Inc.	22
Alive Studios, LLC	0
Altex Electronics, Ltd.	5
ATech Training, Inc.	0
Attainment Company, Inc.	5
Augmentative Communication Consultants, Inc.	3
Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	20
Box Cars and One-Eyed Jacks	10
Brainchild Corp.	0
Butler Business Products, LLC	20
Ceramic Store of Houston	0
Congress Network Corporation	0
Constructive Playthings	15
DLB Books, Inc.	0
EAI Education (Eric Armin, Inc.)	15

Line 4 Discount for Purchases Over \$1,000.00 (continued)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Earlychildhood, LLC (Discount School Supply)	18
Econocrafts	18
Education Associates	0
Educators Depot, Inc.	10
ETA hand2mind (hand2mind, Inc.)	15
ExploreLearning, LLC	0
Express Booksellers (Express Booksellers, LLC)	25
Failure Free Reading (JFL Enterprises, Inc.)	10
Fastenation, Inc.	7
Follett School Solutions, Inc.	0
Free Spirit Publishing, Inc.	0
Gopher Sport (The Prophet Corporation)	10
Great American Mobility (Great American Scooter Co. of Humble, LLC)	10
Great Ideas for Teaching	0
Heinemann (Greenwood Publishing)	0
Independent Living Aids (Abilitize, LLC)	5
KAMICO Instructional Media, Inc.	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Learning A-Z, LLC	0
Lexia Learning Systems, LLC	10
Maxi Aids, Inc.	12
McGraw-Hill School Education, LLC	0
Medco Supply Company (Patterson Medical Supply, Inc.)	18
Medicaleshop, Inc.	0
Mentoring Minds, L.P.	0
Merc Medical Supply Co.	15
Monarch Teaching Technologies	19
Multi-Health Systems, Inc.	5
Nasco (Nasco Education, LLC)	15
NCS Pearson, Inc., through its Clinical Assessment business (NCS Pearson, Inc.)	0
Okapi Educational Publishing	0
Oticon, Inc.	10
Perfection Learning Corporation	5
Playopolis Toys	10
Prentke Romich Company	0
PRO-ED, Inc.	0
Pyramid School Products (Pyramid Paper Company)	13
RALLY! Education	0
Really Good Stuff	3
Reynolds Manufacturing Corp.	10
Rifton Equipment (CP, LLC)	25
S&S Worldwide, Inc.	20
Saltillo Corporation	5
Scholastic, Inc.	25
School Health Corporation	13
School Mate (Morris Printing Group)	0
School Outfitters (Schoolhouse Outfitters)	2
School Specialty	35
Special Needs Computer Solutions	0
Teacher Heaven, Inc.	10
TFH USA Ltd.	5
The Markerboard People	10
The Master Teacher, Inc.	5
The Walking Classroom Institute	0
Therapro, Inc.	0
Therapy Shoppe®, Inc.	0
Tobii Dynavox, LLC	0
TouchMath (Innovative Learning Concepts, Inc.)	0
Voyager Sopris Learning, Inc.	0
Wood Etc. Co.	30
Youthlight, Inc.	0