



To: Matt Morgan
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: March 1, 2018

Re: Library Books, Textbooks, E-books, Publications and Media Supplies
Annual Contract #18-04-4430

The following bids were received and opened at 3:00 p.m., Wednesday, February 7, 2018 as advertised and specified in documents concerning **Annual Contract #18-04-4430 Library Books, Textbooks, E-books, Publications and Media Supplies**. The bids received are located on pages 2-9.

Award contracts to each of the vendors listed at the price and discount noted.

Funding: Activity Funds, Grant Funds, M & O Funds

Estimated Expenditure: \$2,000,000.00

Contract Term: April 1, 2018 - March 31, 2019

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Line 8 Discounts Offered/Books and Publications - Reference Books

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
A to Z Books, LLC	5-46
Avanti Enterprises, Inc.	3
B.E. Publishing	5
Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	20
Blue Willow Bookshop (VBK, Inc.)	0
Charter Textbooks, Walker Bookstore (Mark My Words, LLC)	0-80
Children's Plus, Inc.	0
Classroom Library Company (Conn Education)	25
CompleteBook (Complete Book and Media Supply, Inc.)	10-50
Delaney Educational Enterprises, Inc.	0
EDC Educational Services (Educational Development Corporation, Inc.)	0
Express Booksellers (Express Booksellers, LLC)	0-40
Follett School Solutions, Inc.	0
Gumdrop Books (Central Programs, Inc.)	0-10
Houghton Mifflin Harcourt Publishing Company	0
Ingram Library Services, Inc.	0
J. Appleseed	0
Kagan Publishing	0
Keystone Books & Media	5
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Lectorum Publications, Inc.	0
Mackin Educational Resources (Mackin Book Company)	7
Maker Maven, LLC	0
Mometrix Media, LLC	0
North Star Editions	30
Perfection Learning Corporation	0
Perma-Bound Books (Hertzberg-New Method, Inc.)	2-6
QEP Professional Books (QEP, Inc.)	0-35
Rainbow Book Company	0
Really Good Stuff	3
Sebco Books (Library Sales, Inc.)	0
Social Studies School Service	0-10
Southwest Book Company	20
Studies Weekly (American Legacy Publishing)	0
Teacher Created Materials	0
Textbook Warehouse (Textbook Warehouse, LLC)	37
The Gale Group, Inc.	0-70
World Book, Inc.	0
Youthlight, Inc.	0

Line 9 Discounts Offered/Books and Publications - Magazines and Newspapers (Paper)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Avanti Enterprises, Inc.	18
Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	20
Blue Willow Bookshop (VBK, Inc.)	0
CompleteBook (Complete Book and Media Supply, Inc.)	10-40
Cox Subscriptions, Inc. (WT Cox Subscriptions)	0-18
EBSCO Information Services (EBSCO Industries, Inc.)	2-18
EDC Educational Services (Educational Development Corporation, Inc.)	0
J. Appleseed	0
Junior Library Guild (MT Library Services, Inc.)	0
Kagan Publishing	0
Magazine Subscription Service Agency (Richard O. Emmons)	0-30
Magazine Subscriptions PTP	0-30
Maker Maven, LLC	0
Mometrix Media, LLC	0
Social Studies School Service	0-10
Studies Weekly (American Legacy Publishing)	0
Teacher Created Materials	0

Line 10 Discounts Offered/Books and Publications - Magazines and Newspapers (Online)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Avanti Enterprises, Inc.	5
Blue Willow Bookshop (VBK, Inc.)	0
CompleteBook (Complete Book and Media Supply, Inc.)	10-40
Cox Subscriptions, Inc. (WT Cox Subscriptions)	0-18
EBSCO Information Services (EBSCO Industries, Inc.)	2-18
EDC Educational Services (Educational Development Corporation, Inc.)	0
J. Appleseed	0
Junior Library Guild (MT Library Services, Inc.)	0
Kagan Publishing	0
Magazine Subscription Service Agency (Richard O. Emmons)	0
Magazine Subscriptions PTP	0-30
Maker Maven, LLC	0
Mometrix Media, LLC	0
myON, LLC	0
Studies Weekly (American Legacy Publishing)	0
Teacher Created Materials	0
Youthlight, Inc.	0

Line 11 Discounts Offered/Supplies - Audio Visual Supplies

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Avanti Enterprises, Inc.	5
Blue Willow Bookshop (VBK, Inc.)	0
CompleteBook (Complete Book and Media Supply, Inc.)	10-50
DEMCO, Inc.	0-15
EDC Educational Services (Educational Development Corporation, Inc.)	0
Findaway (Findaway World, LLC)	25
J. Appleseed	0
Kagan Publishing	0
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Maker Maven, LLC	0
Mometrix Media, LLC	0
Really Good Stuff	3
School Specialty	0-35
Studies Weekly (American Legacy Publishing)	0
Teacher Created Materials	0
The Library Store, Inc.	0-25

Line 12 Discounts Offered/Supplies - Library Supplies

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Avanti Enterprises, Inc.	7
Barnes & Noble Booksellers, Inc. (Barnes & Noble Booksellers)	0
Blue Willow Bookshop (VBK, Inc.)	0
Children's Plus, Inc.	0
CompleteBook (Complete Book and Media Supply, Inc.)	5-50
Delaney Educational Enterprises, Inc.	0
DEMCO, Inc.	0-15
EDC Educational Services (Educational Development Corporation, Inc.)	0
Findaway (Findaway World, LLC)	25
Gumdrop Books (Central Programs, Inc.)	0
J. Appleseed	0
Kagan Publishing	0
KAPCO (Kent Adhesive Products Company)	10
Lakeshore Learning Materials (Lakeshore Equipment Company)	5
Lectorum Publications, Inc.	0-20
Maker Maven, LLC	0
Mometrix Media, LLC	0
Rainbow Book Company	0
Really Good Stuff	3
School Specialty	0-35
Social Studies School Service	0-10
Studies Weekly (American Legacy Publishing)	0
Teacher Created Materials	0
The Library Store, Inc.	0-25
Youthlight, Inc.	0

Line 13 Complete processing per book and audio visual items, including bar codes and spine labels.

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
ABDO	1	EA	\$0.00
Arbordale Publishing (Arbordale Publishing, LLC)	1	EA	\$3.00
Avanti Enterprises, Inc.	1	EA	\$5.95
Bearport Publishing Company, Inc.	1	EA	\$0.00
Blue Willow Bookshop (VBK, Inc.)	1	EA	\$0.00
Bound to Stay Bound Books, Inc.	1	EA	\$0.00
Capstone (Coughlan Companies, Inc.)	1	EA	\$0.00-\$20.00
Cavendish Square Publishing, LLC	1	EA	\$0.00
Children's Plus, Inc.	1	EA	\$0.59
Crabtree Publishing	1	EA	\$0.00
Delaney Educational Enterprises, Inc.	1	EA	\$0.59
DLB Books, Inc.	1	EA	\$1.25
EDC Educational Services (Educational Development Corporation, Inc.)	1	EA	\$0.00
Enslow Publishing, LLC (Arlene Riley)	1	EA	\$0.00
Escue and Associates (LEKTRO, Inc.)	1	EA	\$0.00
Findaway (Findaway World, LLC)	1	EA	\$3.83
Follett School Solutions, Inc.	1	EA	\$0.00
Gareth Stevens Publishing and Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLP)	1	EA	\$0.00
Garrett Book Company	1	EA	\$0.00
Greenhaven Publishing, LLC (Greenhaven Press or Lucent Books or Kidhaven Press)	1	EA	\$0.00
Gumdrop Books (Central Programs, Inc.)	1	EA	\$0.79
Ingram Library Services, Inc.	1	EA	\$0.61
J. Appleseed	1	EA	\$0.00
Junior Library Guild (MT Library Services, Inc.)	1	EA	\$2.00
Kagan Publishing	1	EA	\$0.00
Keystone Books & Media	1	EA	\$0.59
Lectorum Publications, Inc.	1	EA	\$1.25
Lerner Publishing Group	1	EA	\$2.09
Mackin Educational Resources (Mackin Book Company)	1	EA	\$0.00
Maker Maven, LLC	1	EA	\$0.00
Mason Crest Publishers	1	EA	\$0.00
Mometrix Media, LLC	1	EA	\$1.00
Perma-Bound Books (Hertzberg-New Method, Inc.)	1	EA	\$0.00

Line 13 Complete processing per book and audio visual items, including bar codes and spine labels (continued)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
Rainbow Book Company	1	EA	\$0.59
Rosen Classroom (The Rosen Publishing Group, Inc.)	1	EA	\$0.00
Rourke Educational Media, LLC (Rourke Publishing, LLC)	1	EA	\$0.00
Scholastic Library Publishing, Inc.	1	EA	\$0.00
Sebco Books (Library Sales, Inc.)	1	EA	\$0.00
Studies Weekly (American Legacy Publishing)	1	EA	\$0.00
Teacher Created Materials	1	EA	\$0.00
The Child's World, Inc.	1	EA	\$0.00
The Gale Group, Inc.	1	EA	\$0.00
The Penworthy Company	1	EA	\$0.00
Weston Woods Studios, Inc	1	EA	\$0.00-\$1.60
World Book, Inc.	1	EA	\$0.35-\$17.00

Line 14 Bar Codes Only (compatible with Destiny Library Manager)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
ABDO	1	EA	\$0.00
Arbordale Publishing (Arbordale Publishing, LLC)	1	EA	\$2.00
Avanti Enterprises, Inc.	1	EA	\$5.95
Bearport Publishing Company, Inc.	1	EA	\$0.00
Blue Willow Bookshop (VBK, Inc.)	1	EA	\$0.00
Bound to Stay Bound Books, Inc.	1	EA	\$0.00
Capstone (Coughlan Companies, Inc.)	1	EA	\$0.00-\$20.00
Cavendish Square Publishing, LLC	1	EA	\$0.00
Children's Plus, Inc.	1	EA	\$0.10
Crabtree Publishing	1	EA	\$0.00
Delaney Educational Enterprises, Inc.	1	EA	\$0.10
DLB Books, Inc.	1	EA	\$0.75
EDC Educational Services (Educational Development Corporation, Inc.)	1	EA	\$0.00
Enslow Publishing, LLC (Arlene Riley)	1	EA	\$0.00
Escue and Associates (LEKTRO, Inc.)	1	EA	\$0.00
Findaway (Findaway World, LLC)	1	EA	\$0.99
Follett School Solutions, Inc.	1	EA	\$0.00
Gareth Stevens Publishing and Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLP)	1	EA	\$0.00
Garrett Book Company	1	EA	\$0.00
Greenhaven Publishing, LLC (Greenhaven Press or Lucent Books or Kidhaven Press)	1	EA	\$0.00
Gumdrop Books (Central Programs, Inc.)	1	EA	\$0.00-\$0.08
Ingram Library Services, Inc.	1	EA	\$0.18
J. Appleseed	1	EA	\$0.00
Junior Library Guild (MT Library Services, Inc.)	1	EA	\$0.60
K12Savings (Textbook Brokers, Inc.)	1	EA	\$0.07
Kagan Publishing	1	EA	\$0.00
Keystone Books & Media	1	EA	\$0.25
Lectorum Publications, Inc.	1	EA	\$0.15-\$0.25
Lerner Publishing Group	1	EA	\$0.25
Mackin Educational Resources (Mackin Book Company)	1	EA	\$0.00-\$0.10
Macmillan Learning, LLC, dba MPS, c/o Bedford Freeman and Worth Publishing Group	1	EA	\$0.00
Maker Maven, LLC	1	EA	\$0.00
Mason Crest Publishers	1	EA	\$0.00
Mometrix Media, LLC	1	EA	\$1.00
Perma-Bound Books (Hertzberg-New Method, Inc.)	1	EA	\$0.00
Rainbow Book Company	1	EA	\$0.10
Rosen Classroom (The Rosen Publishing Group, Inc.)	1	EA	\$0.00
Rourke Educational Media, LLC (Rourke Publishing, LLC)	1	EA	\$0.00
Scholastic Library Publishing, Inc.	1	EA	\$0.00
Sebco Books (Library Sales, Inc.)	1	EA	\$0.00
Studies Weekly (American Legacy Publishing)	1	EA	\$0.00
Teacher Created Materials	1	EA	\$0.00
The Child's World, Inc.	1	EA	\$0.00
The Gale Group, Inc.	1	EA	\$0.00
The Penworthy Company	1	EA	\$0.00
Townsend Press	1	EA	\$0.00
Weston Woods Studios, Inc	1	EA	\$1.00
World Book, Inc.	1	EA	\$0.15-\$17.00

Line 15 Spine Labels Only

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
ABDO	1	EA	\$0.00
Arbordale Publishing (Arbordale Publishing, LLC)	1	EA	\$2.00
Avanti Enterprises, Inc.	1	EA	\$2.95
Bearport Publishing Company, Inc.	1	EA	\$0.00
Blue Willow Bookshop (VBK, Inc.)	1	EA	\$0.00
Bound to Stay Bound Books, Inc.	1	EA	\$0.00
Capstone (Coughlan Companies, Inc.)	1	EA	\$0.00-\$20.00
Cavendish Square Publishing, LLC	1	EA	\$0.00
Children's Plus, Inc.	1	EA	\$0.10
Cox Subscriptions, Inc. (WT Cox Subscriptions)	1	EA	\$0.70-\$0.75
Crabtree Publishing	1	EA	\$0.00
Delaney Educational Enterprises, Inc.	1	EA	\$0.10
DLB Books, Inc.	1	EA	\$0.75

Line 15 Spine Labels Only (continued)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
EDC Educational Services (Educational Development Corporation, Inc.)	1	EA	\$0.00
Enslow Publishing, LLC (Arlene Riley)	1	EA	\$0.00
Escue and Associates (LEKTRO, Inc.)	1	EA	\$0.00
Findaway (Findaway World, LLC)	1	EA	\$0.99
Follett School Solutions, Inc.	1	EA	\$0.00
Gareth Stevens Publishing and Gareth Stevens Classroom AND Gareth Digital (Gareth Stevens Publishing, LLP)	1	EA	\$0.00
Garrett Book Company	1	EA	\$0.00
Greenhaven Publishing, LLC (Greenhaven Press or Lucent Books or Kidhaven Press)	1	EA	\$0.00
Gumdrop Books (Central Programs, Inc.)	1	EA	\$0.00-\$0.06
Ingram Library Services, Inc.	1	EA	\$0.18
J. Appleseed	1	EA	\$0.00
Junior Library Guild (MT Library Services, Inc.)	1	EA	\$0.50
Kagan Publishing	1	EA	\$0.00
Keystone Books & Media	1	EA	\$0.10
Lectorum Publications, Inc.	1	EA	\$0.25
Lerner Publishing Group	1	EA	\$0.25
Mackin Educational Resources (Mackin Book Company)	1	EA	\$0.00
Magazine Subscriptions PTP	1	EA	\$0.00
Maker Maven, LLC	1	EA	\$0.00
Mason Crest Publishers	1	EA	\$0.00
Mometrix Media, LLC	1	EA	\$1.00
Perma-Bound Books (Hertzberg-New Method, Inc.)	1	EA	\$0.00
Rainbow Book Company	1	EA	\$0.10
Rosen Classroom (The Rosen Publishing Group, Inc.)	1	EA	\$0.00
Rourke Educational Media, LLC (Rourke Publishing, LLC)	1	EA	\$0.00
Scholastic Library Publishing, Inc.	1	EA	\$0.00
Sebco Books (Library Sales, Inc.)	1	EA	\$0.00
Studies Weekly (American Legacy Publishing)	1	EA	\$0.00
Teacher Created Materials	1	EA	\$0.00
The Child's World, Inc.	1	EA	\$0.00
The Gale Group, Inc.	1	EA	\$0.00
The Penworthy Company	1	EA	\$0.00
Weston Woods Studios, Inc	1	EA	\$0.60
World Book, Inc.	1	EA	\$0.25-\$17.00