



To: Matt Morgan
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: March 1, 2018

Re: Lit Fiber Service for Internet Transport
Annual Contract #18-03-7005R-RFP

The following bids were received and opened at 3:00 p.m., Wednesday, January 10, 2018 as advertised and specified in documents concerning **Annual Contract #18-03-7005R-RFP Lit Fiber Service for Internet Transport**. The bids received are located on page 3.

Recommendation: PS Lightwave

Funding: M & O Funds

Estimated Expenditure: \$192,300.00

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To: Frankie Jackson, Chief Technology Officer

From: Paula Ross, Director of Networks Infrastructure and Communications

CC: David Deitsch, ECN Manager
Kim Bowlin, Technology Acquisitions Project Specialist
Michelle Campos, Technology Software Specialist

Re: Lit Fiber Service for Internet Transport #18-03-7005R-RFP

The purpose of the Lit Fiber Service for Internet Transport RFP is to identify a vendor that could provide Cypress-Fairbanks Independent School District (the District or CFISD) with fiber-based connectivity from ISC and CyrusOne to Internet and Cloud Service Providers with 10 Gb Ethernet services with options and scale. The District considers this service as a foundational component of the overall Internet Infrastructure Systems to support the growing bandwidth and access needs. This service enables CFISD to connect to highly peered Tier 1 Service providers and is the foundation to developing a peering strategy. This peering strategy will provide alternative routes and additional access to content providers including, but not limited to, Google, Amazon, Microsoft and Apple. This peering strategy is part of an overall solution to secure Net Neutrality and high-quality Internet access for the District.

The recommendation of the bid evaluation committee is to award services to PS Lightwave. The committee evaluated proposals from four vendors and scored PS Lightwave's offering at 100 points. PS Lightwave provided the best value to the District.

Respectfully,

A handwritten signature in black ink that reads "Paula K. Ross". The signature is written in a cursive, flowing style.

Paula K. Ross

Bid Evaluation Template

RFP Close Date: Jan. 10, 2018
Service description: Lit Fiber Service for Internet Transport
Funding Year: 2018-2019
School Name: Cypress-Fairbanks ISD

Factor(s)	Total Pts.				
		AT&T	Interfacing Company of Texas	Phonoscope	PS Lightwave
<i>SPIN</i>		143004662	143009090	143008740	143035542
<i>Date bid was received</i>		1/10/2018 12:52	1/10/2018 13:56	1/10/2018 14:57	1/10/2018 11:54
Price of eligible service/product	23	18.0	22.9	10.1	23.0
Reputation of vendor and of vendor's service/product	10	10	10	10	10
Quality of vendor's service/product	20	15	15	15	20
Service/product meets school needs	15	10	10	10	15
Past relationship with vendor	10	10	10	10	10
Total long term cost to the school	22	5.1	11.0	7.9	22.0
Total Points	100	68.2	78.9	62.9	100.0

Winning Bidder:		10Gbe Point to Point- \$79,900.00
	PS Lightwave	10Gbe Point to Multi-Point- \$112,400.00
Signature of person evaluating:		
Printed Name of person evaluating:	Paula Ross, David Deitsch, Michelle Campos, Kim Bowlin: Cypress-Fairbanks ISD; Ed Gifford, Polly Gifford: EPS (technical consultants)	
Date of evaluation:	1/10/2018 - 2/7/2018	

Distict may excersise option if needed during the four year contract.