

Line 10 Trailer Parts Price/Manufacturer's List Discount (plus or minus)

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>	<u>10%</u>
<u>Thermo King of Houston, LLC</u>	<u>0%</u>
<u>Trailer Wheel & Frame, Inc.</u>	<u>0%</u>

Line 11 Shop Hourly Rate (if required)

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>
<u>Thermo King of Houston, LLC</u>	1	Hour	<u>\$65.00</u>
<u>Sam and Sons Truck and Trailer (Olivo Enterprises, Inc., dba Sam & Sons Trailer Equipment)</u>	1	Hour	<u>\$75.00</u>
<u>Trailer Wheel & Frame, Inc.</u>	1	Hour	<u>\$95.00</u>

Shop Supp. .08% of labor