

CYPRESS  **FAIRBANKS**
INDEPENDENT SCHOOL DISTRICT
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To: Matt Morgan
Assistant Superintendent of Support Services

From: Darin Crawford
Nutrition Services Director

Date: June 6, 2018

Re: Assorted Beverages and Food for Nutrition Services
Annual Contract #18-07-3010

The following bids were received and opened at 1:00 p.m. on Monday, April 16, 2018, as advertised and specified in documents concerning **Annual Contract #18-07-3010 Assorted Beverages and Food for Nutrition Services**. The bids received are located on pages 2-4.

- ^a No award.
- ^b Does not meet District specification.

Recommendation: Braun Beef Co., Inc.
Cebev LLC/Juice Bowl
C.H. Guenther & Son, Inc.
Kellogg's Food Away From Home
Labatt Food Service
The Safe and Fair Food Company (Skeeter Snacks, LLC)
Tree Top, Inc.
YBR International Sales & Consulting

Funding: Nutrition Service Funds

Estimated Expenditure: \$1,584,704.00

Contract Term: July 1, 2018 - June 30, 2019

Renewal: 2 Years

ca

^a Line 1 BEVERAGE - Hot Cocoa Mix, Individual Packets

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Gordon Food Service, Inc. (Alt 1)	Diamond Crystal 50297	100	Case	\$47.06	\$0.157
Labatt Food Service	Nestle 12240821	100	Case	\$49.53	\$0.275
Gordon Food Service, Inc.	Nestle 12240821	100	Case	\$57.76	\$0.321

Line 2 BEVERAGE - Tea, Flavored, Bottled 12 oz

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Coca-Cola Refreshments (Alt 1)	Fuze Tea	5,000	Case	\$7.56	\$0.315 ^b
Pepsi Beverages Company	Lipton Tea	5,000	Case	\$8.63	\$0.360 ^b
<u>Cebev LLC/Juice Bowl (Alt 2)</u>	JB's Tea (12 pallets)	5,000	Case	<u>\$10.95</u>	<u>\$0.456</u>
Cebev LLC/Juice Bowl (Alt 1)	JB's Tea (8 pallets)	5,000	Case	\$11.75	\$0.490
Cebev LLC/Juice Bowl	JB's Tea (6 pallets)	5,000	Case	\$12.55	\$0.523

^a Line 3 DRY GROCERY - Cornbread Mix, Whole Grain

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
C.H. Guenther & Son, Inc.	Pioneer 212643	2,000	Case	\$23.75	\$0.792
Gordon Food Service, Inc.	Pioneer 192241	2,000	Case	\$25.27	\$0.842
HOT Biscuit (Heart of Texas Biscuits, Inc.)	HOT 115565	2,000	Case	\$27.00	\$0.900
Gordon Food Service, Inc.	HOT 115565	2,000	Case	\$33.01	\$1.100

Line 4 DRY GROCERY - Granola Clusters, Flavored - Cinnamon, IW

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
<u>The Safe and Fair Food Company (Skeeter Snacks, LLC)</u>	Gavin's Granola 03229N	15,000	Case	<u>\$28.80</u>	<u>\$0.300</u>
The Masters Distribution Systems Company	Gavin's Granola 03229N	15,000	Case	\$30.80	\$0.320
Sargent Foods LLC	Rockin' Ola 8004230	15,000	Case	\$41.25	\$0.330
Kellogg's Food Away From Home	Crunchy Clusters 3800011458	15,000	Case	\$16.80	\$0.350

^a Line 5 DRY GROCERY - Granola Clusters, Maple Flavored

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Sargent Foods LLC	Rockin' Ola Straw 8004117 / Choc 8004124	10,000	Case	\$41.25	\$0.330
Sargent Foods LLC (Alt 1)	Rockin' Ola PRO 8004223	10,000	Case	\$61.25	\$0.350
Kellogg's Food Away From Home	Crunchy Clusters 3800011458	10,000	Case	\$16.80	\$0.350
The Safe and Fair Food Company (Skeeter Snacks, LLC)	Gavin's Granola - Maple 03230N	10,000	Case	\$33.60	\$0.350
The Masters Distribution Systems Company	Gavin's Granola - Maple 03230N	10,000	Case	\$35.60	\$0.370

Line 6 DRY GROCERY - Honey Mustard, Low Sodium - Individual Cups

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
<u>Labatt Food Service</u>	Taste Pleasure 08945	5,000	Case	<u>\$9.40</u>	<u>\$0.094</u>
YBR International Sales & Consulting	Mrs. Clark's Foods 70034/52977	5,000	Case	\$29.21	\$0.116

Line 7 DRY GROCERY - Mayonnaise, Bulk

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Ken's Foods, Inc.	Ken's KE0898	3,500	Case	\$24.36	\$6.090 ^b
<u>YBR International Sales & Consulting</u>	Mrs. Clark's Foods 70034/52914	3,500	Case	<u>\$28.64</u>	<u>\$7.160</u>
BRAUN BEEF CO.INC	Clements 209012	3,500	Case	\$30.37	\$7.590
Gordon Food Service, Inc. (Alt 1)	Ventura 631411	3,500	Case	\$31.39	\$7.848
Gordon Food Service, Inc.	Ventura 467596	3,500	Case	\$36.98	\$9.245
Labatt Food Service	Ken's 05041	3,500	Case	\$37.88	\$9.470
Gordon Food Service, Inc. (Alt 2)	Ventura 106968	3,500	Case	\$42.57	\$10.643

Line 8 DRY GROCERY - Mayonnaise, Light, Bulk

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Shaver Foods, LLC	IPS 72040	3,500	Case	\$21.12	\$5.280 ^b
Braun Beef Co., Inc.	Southern Classic 00112	3,500	Case	\$21.93	\$5.480 ^b
Ken's Foods, Inc.	Ken's KE0892	3,500	Case	\$22.62	\$5.655 ^b
Jake's Finer Foods	Southern Classic 00112	3,500	Case	\$22.80	\$5.700 ^b
<u>YBR International Sales & Consulting</u>	Mrs. Clark's Foods 70034/52960	3,500	Case	<u>\$24.56</u>	<u>\$6.140</u>
Labatt Food Service	Ken's KE0892	3,500	Case	\$29.90	\$7.475
Gordon Food Service, Inc.	Ventura 429406	3,500	Case	\$33.43	\$8.358

^a Line 9 DRY GROCERY - Mayonnaise, Low-Fat or Reduced Fat, Bulk

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Shaver Foods, LLC	London 61520	3,500	Case	\$20.34	\$5.085
Braun Beef Co., Inc.	Southern Classic 00112	3,500	Case	\$21.93	\$5.480
Ken's Foods, Inc.	Ken's KE0892	3,500	Case	\$22.62	\$5.655
Jake's Finer Foods	Southern Classic 00112	3,500	Case	\$22.80	\$5.700
YBR International Sales & Consulting	Mrs. Clark's Foods 70034/52960	3,500	Case	\$24.56	\$6.140
Gordon Food Service, Inc.	Ventura 429406	3,500	Case	\$33.43	\$8.358
Labatt Food Service	Kraft 64200	3,500	Case	\$35.41	\$8.853

^a Line 10 DRY GROCERY - Milk, Dry, Buttermilk Blend - 50 lb

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
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^a Line 11 DRY GROCERY - Noodles, Brown Rice or Buckwheat Soba

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
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^a Line 12 DRY GROCERY - Spice, Pumpkin, Bulk

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
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Line 13 DRY GROCERY - Sunflower Kernels, Flavored - IW

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Braun Beef Co., Inc.	SunOpta- Roasted & Salted 1105050	500	Case	\$21.79	\$0.145
Braun Beef Co., Inc.	SunOpta - Honey Roasted 1231780	500	Case	\$24.36	\$0.162
Labatt Food Service	SunOpta - Honey Roasted 1231780	500	Case	\$25.55	\$0.170
Braun Beef Co., Inc.	SunOpta - Blazin Hot 1231781	500	Case	\$29.94	\$0.200
The Masters Distribution Systems Company	SunOpta - Roasted and Salted, Honey Roasted, Blazin' Hot	500	Case	\$34.16	\$0.228
Sargent Foods LLC (Alt 1)	Rockin' Ola Sun-Berry 8004247	500	Case	\$57.75	\$0.385

Line 14 DRY GROCERY - Sunflower Seeds - Bulk

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER POUND</u>
Braun Beef Co., Inc.	SunOpta 1087703	100	Case	\$26.51	\$2.205
Gordon Food Service, Inc.	Azar/Mt Franklin 277711	100	Case	\$36.54	\$6.090

Line 15 FRUIT - Raisins and/or Dried Fruit, Individual Boxes

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Gordon Food Service, Inc. (Alt 1)	Raisels 574611	5,000	Case	\$40.05	\$0.200 ^b
Gordon Food Service, Inc. (Alt 2)	Raisels 514790	5,000	Case	\$40.05	\$0.200 ^b
Gordon Food Service, Inc. (Alt 3)	Raisels 237242	5,000	Case	\$40.05	\$0.200 ^b
Jake's Finer Foods	Ocean Spray - Watermelon 22044, Strawberry 23445	5,000	Case	\$43.75	\$0.219 ^b
Braun Beef Co., Inc.	Sun Maid 02020	5,000	Case	\$31.69	\$0.220
The Masters Distribution Systems Company	Sun Maid 02020	5,000	Case	\$36.52	\$0.254
Jake's Finer Foods (Alt 1)	Raisels - 10528 Lemon, 10569 Tropical, 10570 Grape, 00570 Pineapple	5,000	Case	\$55.60	\$0.278
tools for schools (good source solutions)	Raisels - 10528 Lemon, 10569 Tropical, 10570 Grape, 00570 Pineapple	5,000	Case	\$56.89	\$0.285
Gordon Food Service, Inc.	Azar/ Mt Franklin 240752	5,000	Case	\$46.35	\$0.322
Braun Beef Co., Inc. (Alt 1)	Sun Maid - Additional Flavors Rockin'ola Sun-Berry Trail Mix	5,000	Case	\$48.368	\$0.336
Sargent Foods LLC (Alt 1)	8004247	5,000	Case	\$57.75	\$0.385

Line 16 FRUIT - Snack, Dried Fruit Chips - IW

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Tree Top, Inc.	Tree Top 105260	20,000	Case	\$31.67	\$0.253
Gordon Food Service, Inc.	Tree Top 105260	20,000	Case	\$34.29	\$0.274
Bare Foods Co.	Bare - BO2FU005-24 Fuji, BO2- CN005-24 Cinnamon	20,000	Case	\$14.40	\$0.600

Line 17 FROZEN - Biscuit, Whole Grain, Frozen, Fully Cooked

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
C.H. Guenther & Son, Inc.	Conestoga 215812	6,500	Case	\$21.50	\$0.140
C.H. Guenther & Son, Inc. (Alt 1)	Conestoga 3043	6,500	Case	\$21.50	\$0.140
Peach Valley Bakery (Tasty Blend Foods, Inc.) (Alt 1)	Peach Valley Bakery PVB9100NL/144	6,500	Case	\$21.29	\$0.147
Bake Crafters Food Company	Bake Crafters 923	6,500	Case	\$21.31	\$0.148
Bridgford Foods	Bridgford Foods 6270	6,500	Case	\$15.00	\$0.150
Peach Valley Bakery (Tasty Blend Foods, Inc.)	Peach Valley PVB9100NL/144	6,500	Case	\$25.38	\$0.163
ConAgra Foods, Inc. (Alt 1)	Bakery Chef 86151-21031	6,500	Case	\$25.71	\$0.171
Braun Beef Co., Inc. (Alt 1)	Right Start BR25153	6,500	Case	\$22.79	\$0.189
Braun Beef Co., Inc.	Pillsbury 32271	6,500	Case	\$22.80	\$0.190
Churchfield Trading Company	Flowers Bakeries 99892990	6,500	Case	\$33.35	\$0.230

Line 18 FROZEN - Burger Patty, Vegetarian

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER SERVING</u>
Kellogg's Food Away From Home (Alt 2)	Sol Sausage Crumbles 2898910230	200	Case	\$41.93	\$0.511 ^b
Kellogg's Food Away From Home	Gardenburger 8405971116	200	Case	\$27.84	\$0.580
	Spicy Black Bean Burger				
Kellogg's Food Away From Home (Alt 1)	2898949938	200	Case	\$35.10	\$0.730
Don Lee Farms	Don Lee CN10325	200	Case	\$61.49	\$0.854
Labatt Food Service	Gardenburger 71116	200	Case	\$41.48	\$0.864

^a **Line 19 FROZEN - Chicken, Bone-In Breaded Wings**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER SERVING</u>
Gordon Food Service, Inc.	Wayne Farms 114461	1,000	Case	\$48.38	\$0.403
Tyson Prepared Foods, Inc.	Tyson 001060-0928	1,000	Case	\$42.00	\$0.583
Tyson Prepared Foods, Inc. (Alt 1)	Tyson 005255-0928	1,000	Case	\$36.50	\$0.830
School Choices	Agora 6000	1,000	Case	\$30.60	\$0.987

^a **Line 20 FROZEN - Flatbread, Mini, 4"**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
Braun Beef Co., Inc.	Rich's 00828	500	Case	\$25.75	\$0.134
Bake Crafters Food Company	Bake Crafters 1423	500	Case	\$22.92	\$0.159
Labatt Food Service	Rich's 00828	500	Case	\$35.67	\$0.186

^a **Line 21 FROZEN - Kolache, Fruit Filled, Individually Wrapped**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER EACH</u>
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^a **Line 22 FROZEN - Pizza, Hamburger, Whole Grain - 16"**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER SERVING</u>
Nardone Bros Baking Co Inc. (Alt 1)	Nardone 16WPSB2	10,000	Case	\$42.00	\$0.656
UNO (UNO Restaurants LLC)	UNO HTWGCM16 Taco	10,000	Case	\$71.86	\$0.749
UNO (UNO Restaurants LLC) (Alt 2)	UNO 1CN02498 Cheeseburger	10,000	Case	\$80.00	\$0.833

^a **Line 23 FROZEN - Pretzel, Whole Grain, Cheese Filled, IW**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER SERVING</u>
Gordon Food Service, Inc.	J&J 142411	100	Case	\$13.51	\$0.135
Tyson Prepared Foods, Inc.	Tyson 705672-1120	100	Case	\$24.04	\$0.334

^a **Line 24 VEGETABLE - Carrots, Diced, #10 Can**

<u>SUPPLIER</u>	<u>BRAND / PRODUCT CODE</u>	<u>QTY</u>	<u>UOM</u>	<u>UNIT PRICE</u>	<u>PER SERVING</u>
Labatt Food Service	Stokely 82813	100	Case	\$24.16	\$4.026
Gordon Food Service, Inc.	Allens/ McCall Frms 417334	100	Case	\$24.54	\$4.090
Gordon Food Service, Inc. (Alt 1)	Seneca 118907	100	Case	\$24.61	\$4.102