


CYPRESS FAIRBANKS
INDEPENDENT SCHOOL DISTRICT
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To: Matt Morgan
Assistant Superintendent of Support Services

From: Severin Castro
Director of Purchasing

Date: June 6, 2018

Re: Automotive OEM Proprietary Parts and Labor for Blue Bird, Ford, International, Thermo King and Thomas Bus
Annual Contract #18-07-5562

The following bids were received and opened at 5:00 p.m., Monday, May 21, 2018 as advertised and specified in documents concerning **Annual Contract #18-07-5562 Automotive OEM Proprietary Parts and Labor for Blue Bird, Ford, International, Thermo King and Thomas Bus**. The bids received are located on pages 2-4.

Multiple award on line items to responsible vendors.

^a Vendor cannot provide labor.

^b No award.

Recommendation:

- Autonation Ford Katy (Texan Ford, Inc.)**
- International Trucks of Houston**
- Joe Myers Ford**
- Longhorn Bus Sales**
- Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)**
- Russell & Smith Ford, Inc.**
- Thermo King of Houston, LLC**
- Thomas Bus Gulf Coast GP, Inc.**

Funding: M & O Funds

Estimated Expenditure: \$500,000.00

Contract Term: June 15, 2018 – June 30, 2019

Renewal: 2 Years

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Line 1 Blue Bird Corporation - Discount for OEM Parts

SUPPLIER	PERCENT OFF
Chalk's Truck Parts	58% ^a
Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)	57%

Line 2 Blue Bird Corporation - Hourly shop rate

SUPPLIER	QTY	UOM	PRICE
Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)	1	Hour	\$120.00
International Trucks of Houston	1	Hour	\$150.00
Longhorn Bus Sales	1	Hour	\$150.00

Line 3 Blue Bird Corporation - Price for module flashing at Contractor's site

SUPPLIER	QTY	UOM	PRICE
Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)	1	Each	\$120.00

Line 4 Blue Bird Corporation - Price for module flashing at CFISD site

SUPPLIER	QTY	UOM	PRICE
Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)	1	Each	\$120.00

Line 5 Blue Bird Corporation - Additional charges

SUPPLIER	QTY	UOM	PRICE
Rush Bus Center, San Antonio, Number 2 (Rush Truck Centers of Texas, L.P.)	1	Each	\$75.00 Travel Charge

Line 6 Ford Motor Company - Discount for OEM Parts

SUPPLIER	PERCENT OFF
Autonation Ford Katy (Texan Ford, Inc.)	30% (Cost + 30%)
Colonial Equipment	25.94% ^a
Joe Myers Ford	30%
Russell & Smith Ford, Inc.	30%

Line 7 Ford Motor Company - Hourly shop rate

SUPPLIER	QTY	UOM	PRICE
Joe Myers Ford	1	Hour	\$90.00
Russell & Smith Ford, Inc.	1	Hour	\$95.00
Autonation Ford Katy (Texan Ford, Inc.)	1	Hour	\$125.00

Line 8 Ford Motor Company - Hourly rate for BODY SHOP labor

SUPPLIER	QTY	UOM	PRICE
Russell & Smith Ford, Inc.	1	Hour	\$34.00
Autonation Ford Katy (Texan Ford, Inc.)	1	Hour	\$48.00
Joe Myers Ford	1	Hour	\$50.00

Line 9 Ford Motor Company - Discount for BODY SHOP Parts

SUPPLIER	PERCENT OFF
Autonation Ford Katy (Texan Ford, Inc.)	5%
Colonial Equipment	25.94% ^a
Joe Myers Ford	30%
Russell & Smith Ford, Inc.	30%

Line 10 Ford Motor Company - Price for module flashing at Contractor's site

SUPPLIER	QTY	UOM	PRICE
Russell & Smith Ford, Inc.	1	Each	\$100.00
Autonation Ford Katy (Texan Ford, Inc.)	1	Each	\$110.00

Line 11 Ford Motor Company - Additional charges

SUPPLIER	QTY	UOM	PRICE
<u>Joe Myers Ford</u>	1	Each	\$53.99 Shop Charge

Line 12 International Bus - Discount for OEM Parts

SUPPLIER	PERCENT OFF
Chalk's Truck Parts	58% ^a
Colonial Equipment	10% ^a
<u>International Trucks of Houston</u>	0%
<u>Longhorn Bus Sales</u>	0%

Line 13 International Bus - Hourly shop rate

SUPPLIER	QTY	UOM	PRICE
<u>International Trucks of Houston</u>	1	Hour	\$150.00
<u>Longhorn Bus Sales</u>	1	Hour	\$150.00

Line 14 International Bus - Price for module flashing at Contractor's site

SUPPLIER	QTY	UOM	PRICE
<u>International Trucks of Houston</u>	1	Each	\$300.00
<u>Longhorn Bus Sales</u>	1	Each	\$300.00

Line 15 International Bus - Additional charges

SUPPLIER	QTY	UOM	PRICE
<u>International Trucks of Houston</u>	1	Each	\$15.00
<u>Longhorn Bus Sales</u>	1	Each	\$15.00

Line 16 International Truck - Discount for OEM Parts

SUPPLIER	PERCENT OFF
Chalk's Truck Parts	58% ^a
Colonial Equipment	10% ^a
<u>International Trucks of Houston</u>	0%
<u>Longhorn Bus Sales</u>	0%

Line 17 International Truck - Hourly shop rate

SUPPLIER	QTY	UOM	PRICE
<u>International Trucks of Houston</u>	1	Hour	\$150.00
<u>Longhorn Bus Sales</u>	1	Hour	\$150.00

Line 18 International Truck - Hourly rate for BODY SHOP labor

SUPPLIER	QTY	UOM	PRICE
<u>International Trucks of Houston</u>	1	Hour	\$85.00
<u>Longhorn Bus Sales</u>	1	Hour	\$85.00

Line 19 International Truck - Discount for BODY SHOP Parts

SUPPLIER	PERCENT OFF
Colonial Equipment	10% ^a
<u>International Trucks of Houston</u>	0%
<u>Longhorn Bus Sales</u>	0%

Line 20 International Truck - Price for module flashing at Contractor's site

SUPPLIER	QTY	UOM	PRICE
<u>International Trucks of Houston</u>	1	Each	\$300.00
<u>Longhorn Bus Sales</u>	1	Each	\$300.00

Line 21 International Truck - Additional charges

SUPPLIER	QTY	UOM	PRICE
<u>International Trucks of Houston</u>	1	EA	\$15.00
<u>Longhorn Bus Sales</u>	1	EA	\$15.00

Line 22 Thermo King - Discount for OEM Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Thermo King of Houston, LLC</u>	<u>15%</u>

Line 23 Thermo King - Hourly shop rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Thermo King of Houston, LLC</u>	1	Hour	<u>\$120.00</u>

Line 24 Thermo King - Price for module flashing at Contractor's site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Thermo King of Houston, LLC</u>	1	EA	<u>\$120.00</u>

^b Line 26 Thermo King - Additional charges

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
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Line 27 Thomas Bus - Discount for OEM Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Chalk's Truck Parts	58% ^a
<u>Thomas Bus Gulf Coast GP, Inc.</u>	<u>30%</u>

Line 28 Thomas Bus - Hourly shop rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	<u>\$145.00</u>
<u>Longhorn Bus Sales</u>	1	Hour	<u>\$150.00</u>

Line 29 Thomas Bus - Hourly rate for BODY SHOP labor

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	Hour	<u>\$80.00</u>
<u>International Trucks of Houston</u>	1	Hour	<u>\$85.00</u>

Line 29 Thomas Bus - Discount for Thomas Bus BODY SHOP Parts

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	<u>30%</u>

Line 30 Thomas Bus - Price for module flashing at Contractor's site

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	EA	<u>\$240.00</u>

Line 31 Thomas Bus - Additional charges

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Thomas Bus Gulf Coast GP, Inc.</u>	1	EA	<u>\$0.00</u>