



To: Severin Castro
Director of Purchasing

From: Kristine Johnston
Buyer

Date: February 18, 2019

Re: Electrical Motor and Electrical Pump Repair Services, Parts and Equipment
Annual Contract #19-03-6305R-IB

The following bids were received and opened at 3:00 p.m., Thursday, January 10, 2019 as specified in documents concerning **Annual Contract #19-03-6305R-IB Electrical Motor and Electrical Pump Repair Services, Parts and Equipment**. The bids received are located on pages 2-3.

^a Primary vendor award, based on overall best value.

^b Secondary vendor award, based on overall best value.

^c Bid price converted to correct unit of measure.

Recommendation: Coastal Pump Services, Inc.
Heights Armature Works

Funding: M & O Funds

Estimated Expenditure: \$40,000.00

Contract Term: March 1, 2019 - February 29, 2020

Renewal : 2 Years

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Line 1 Labor Rate for Regular Time In-shop Repair

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Coastal Pump Services, Inc.</u>	1	Hour	<u>\$60.00</u> ^a
<u>Heights Armature Works</u>	1	Hour	<u>\$70.00</u> ^b
Lone Star Pump Repair & Company	1	Hour	\$75.00
Master Pumps & Equipment	1	Hour	\$75.00
Northstar Industries (Main Marine)	1	Hour	\$85.00
Pumps, Motors & Controls, Inc.	1	Hour	\$85.00
Way Engineering	1	Hour	\$85.00
North Side Electric Motors (Morefield Development, Inc.)	1	Hour	\$95.00
USA Pumps 24	1	Hour	\$115.00

Line 2 Labor Rate for Overtime In-shop Repair

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Coastal Pump Services, Inc.</u>	1	Hour	<u>\$75.00</u> ^a
Master Pumps & Equipment	1	Hour	\$95.00
<u>Heights Armature Works</u>	1	Hour	<u>\$100.00</u> ^b
Lone Star Pump Repair & Company	1	Hour	\$112.50
Northstar Industries (Main Marine)	1	Hour	\$127.50
Pumps, Motors & Controls, Inc.	1	Hour	\$127.50
Way Engineering	1	Hour	\$127.50
North Side Electric Motors (Morefield Development, Inc.)	1	Hour	\$130.00
USA Pumps 24	1	Hour	\$172.50

Line 3 Labor Rate for Regular Time On-site Repair

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Coastal Pump Services, Inc.</u>	1	Hour	<u>\$75.00</u> ^c
Lone Star Pump Repair & Company	1	Hour	\$75.00
Way Engineering	1	Hour	\$85.00
Northstar Industries (Main Marine)	1	Hour	\$90.00
Pumps, Motors & Controls, Inc.	1	Hour	\$105.00
USA Pumps 24	1	Hour	\$115.00
North Side Electric Motors (Morefield Development, Inc.)	1	Hour	\$150.00

Line 4 Labor Rate for Overtime On-site Repair

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Coastal Pump Services, Inc.</u>	1	Hour	<u>\$85.00</u> ^c
Way Engineering	1	Hour	\$127.50
Northstar Industries (Main Marine)	1	Hour	\$135.00
Pumps, Motors & Controls, Inc.	1	Hour	\$157.50
USA Pumps 24	1	Hour	\$172.50
Lone Star Pump Repair & Company	1	Hour	\$180.00
North Side Electric Motors (Morefield Development, Inc.)	1	Hour	\$200.00

Line 5 Travel Rate

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>Heights Armature Works</u>	1	Hour	<u>\$0.00</u> ^a
<u>Coastal Pump Services, Inc.</u>	1	Hour	<u>\$0.00</u> ^b
North Side Electric Motors (Morefield Development, Inc.)	1	Hour	\$0.00
Lone Star Pump Repair & Company	1	Hour	\$30.00
USA Pumps 24	1	Hour	\$48.50
Way Engineering	1	Hour	\$55.00
Master Pumps & Equipment	1	Hour	\$75.00
Pumps, Motors & Controls, Inc.	1	Hour	\$75.00
Northstar Industries (Main Marine)	1	Hour	\$90.00

Line 6 Parts Pricing: Percentage Discount for Electric Pumps

<u>SUPPLIER</u>	<u>Percent Off</u>
<u>Coastal Pump Services, Inc.</u>	<u>20</u> ^a
<u>Heights Armature Works</u>	<u>10</u> ^b
Lone Star Pump Repair & Company	10
Master Pumps & Equipment	0
North Side Electric Motors (Morefield Development, Inc.)	35
Northstar Industries (Main Marine)	15
USA Pumps 24	1
Way Engineering	25

Line 7 Parts Pricing: Percentage Discount for Component parts for Electric Pumps

<u>SUPPLIER</u>	<u>Percent Off</u>
<u>Coastal Pump Services, Inc.</u>	<u>20</u> ^a
<u>Heights Armature Works</u>	<u>10</u> ^b
Lone Star Pump Repair & Company	10
Master Pumps & Equipment	0
North Side Electric Motors (Morefield Development, Inc.)	30
Northstar Industries (Main Marine)	15
USA Pumps 24	1
Way Engineering	25

Line 8 Additional or miscellaneous charges

<u>SUPPLIER</u>	<u>QTY</u>	<u>UOM</u>	<u>PRICE</u>
<u>North Side Electric Motors (Morefield Development, Inc.)</u>	1	Each	<u>\$0.00</u> ^a
<u>Heights Armature Works</u>	1	Each	<u>\$0.00</u> ^b
Way Engineering	1	Each	\$0.00
Northstar Industries (Main Marine)	1	Each	\$0.00
Texas Motor & Control	1	Each	\$0.01
Lone Star Pump Repair & Company	1	Each	\$10.00
Coastal Pump Services, Inc.	1	Each	\$75.00
USA Pumps 24	1	Each	\$115.00
Pumps, Motors & Controls, Inc.	1	Each	\$250.00