



**To:** Bill Powell  
Assistant Superintendent of Support Services

**From:** Severin Castro  
Director of Purchasing

**Date:** September 28, 2018

**Re:** Cosmetology Equipment and Supplies  
Annual Contract #18-11-4810

The following bids were received and opened at 3:00 p.m., Wednesday, September 5, 2018 as advertised and specified in documents concerning **Annual Contract #18-11-4810 Cosmetology Equipment and Supplies**. The bids received are located on page 2.

**Recommendation:** Marianna Industries  
Smockers by Bexar Mfg. Co.  
Techland (Bright Star Productions, Inc. / DBA Techland)  
The Burmax Company, Inc.

**Funding:** M & O Funds

**Estimated Expenditure:** \$150,000.00

**Contract Term:** November 1, 2018 - October 31, 2019

**Renewal:** 2 Years

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**Line 1 \$0.00 - \$100.00**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Techland (Bright Star Productions, Inc. / DBA Techland)</u>	<u>10%</u>
<u>The Burmax Co., Inc.</u>	<u>5%</u>
<u>Marianna Industries</u>	<u>0%</u>
<u>Smockers by Bexar Mfg. Co.</u>	<u>0%</u>

**Line 2 \$101.00 - \$500.00**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Techland (Bright Star Productions, Inc. / DBA Techland)</u>	<u>10%</u>
<u>The Burmax Co., Inc.</u>	<u>5%</u>
<u>Marianna Industries</u>	<u>0%</u>
<u>Smockers by Bexar Mfg. Co.</u>	<u>0%</u>

**Line 3 \$501.00 - \$1,000.00**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Techland (Bright Star Productions, Inc. / DBA Techland)</u>	<u>10%</u>
<u>The Burmax Co., Inc.</u>	<u>5%</u>
<u>Marianna Industries</u>	<u>0%</u>
<u>Smockers by Bexar Mfg. Co.</u>	<u>0%</u>

**Line 4 Over \$1,000.00**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Techland (Bright Star Productions, Inc. / DBA Techland)</u>	<u>10%</u>
<u>The Burmax Co., Inc.</u>	<u>5%</u>
<u>Marianna Industries</u>	<u>0%</u>
<u>Smockers by Bexar Mfg. Co.</u>	<u>0%</u>