



To: Paula Ross
Assistant Superintendent of Technology Services and Information Systems

From: Kim Bowlin
Technology Project Specialist

Date: June 16, 2020

Re: CFISD UPS Purchase and Deployment Project
Five Year Contract #20-06-7033R-RFP

The following proposals were received and opened at 2:00 p.m., Thursday, May 7, 2020 as advertised and specified in documents concerning proposal #20-06-7033R-RFP CFISD UPS Purchase and Deployment Project. The proposals received are located on page 2.

Recommendation: Solid IT Networks, Inc.

Funding: Technology Bond Funds, M & O Funds

Estimated Expenditure:	\$3,766,164.60	Yr. 1 & 2
	\$203,052.83	Yr. 3
	\$203,838.86	Yr. 4
	\$204,648.57	Yr. 5
	<u>\$4,377,704.86</u>	

Contract Term: June 17, 2020 - June 16, 2022

Renewal: Three (3) optional one (1) year terms

kb

Criteria	Points	Combined Score from all Evaluators							
		CDWG	CS Global Consortium LLC	Layer 3 Communication	MCA Communications	Netsync Network Solutions	Presidio Networked Solutions	Solid IT Networks, Inc.	Triumph Cabling Systems, LLC.
Purchase price of eligible goods and services	30	62.64	88.04	84.12	91.96	120.00	85.08	102.00	69.72
Reputation of vendor and of the vendor's goods and services	10	19.6	11	25	26.6	23	33	34	18
Quality of the vendor's goods or services	25	42.5	42.5	60	71.5	57.5	85.5	76	47.5
Goods and services meet the district's needs	30	51	45	78	80	78	91	95	54
Vendor's past relationship with district	5	7.8	4.9	14.45714	15	9	18.3	18	10
Historically Underutilized Business	0	0	0	0	0	0	0	0	0
Long term cost to the district	0	0	0	0	0	0	0	0	0
Principle place of business in Texas	0	0	0	0	0	0	0	0	0
Employs at least 500 persons in Texas	0	0	0	0	0	0	0	0	0
Other relevant factor	0	0	0	0	0	0	0	0	0
Total Points	100	183.54	191.44	261.58	285.26	287.50	312.48	<u>324.50</u>	199.52

Winning Vendor	Solid IT Networks, Inc.	Estimated Base Contract Total	\$3,766,164.60
Evaluators	Derly Buentello, Charles Franklin, Bradley Mulligan, Anna Senties		
Evaluation Method	Combined Score Card Totals from Four Evaluators		
Date of Evaluation	16-May-20		