



To: Bill Powell
Assistant Superintendent for Support Services

From: Jennifer Chiu
Director of Procurement Services

Date: February 22, 2021

Re: Lamps (Incandescent, Fluorescent, HID)
Annual Contract #21-04-6625RFP

The following proposals were received and opened at 3:00 p.m., Wednesday, January 27, 2021, as advertised and specified in documents concerning **Annual Contract #21-04-6625RFP Lamps (Incandescent, Fluorescent, HID)**. The proposals received are located on page 2.

Award contracts to each of the vendors listed at the discount noted, recommendation based on user department's evaluation of overall best value to the District.

Recommendation: Consolidated Electrical Distributors (CED)
Gexpro (General Supplies & Service)
Voss Lighting (Voss Electric Company)

Funding: M & O Funds

Estimated Expenditure: \$150,000.00

Contract Term: March 12, 2021 - March 31, 2022

Renewal: 4 Years

ol

Line 1 Percent Discount for INCANDESCENT LAMPS

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Voss Lighting (Voss Electric Company)</u>	<u>86.5%</u>
<u>Consolidated Electrical Distributors (CED)</u>	<u>80.0%</u>
<u>Gexpro (General Supply & Services)</u>	<u>68.5%</u>
Turtle & Hughes, Inc.	40.0%
Batteries Plus (Kingdom Alliance, LLC)	30.0%
Ferguson Facilities Supply	25.0%
Elliott Electric Supply	10.0%
Mavich	0.0%

Line 2 Percent Discount for FLUORESCENT LAMPS

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Consolidated Electrical Distributors (CED)</u>	<u>92.0%</u>
<u>Voss Lighting (Voss Electric Company)</u>	<u>86.5%</u>
<u>Gexpro (General Supply & Services)</u>	<u>63.25%</u>
Turtle & Hughes, Inc.	40.0%
Batteries Plus (Kingdom Alliance, LLC)	40.0%
Ferguson Facilities Supply	25.0%
Elliott Electric Supply	10.0%
Mavich	0.0%

Line 3 Percent Discount for HIGH INTENSITY DISCHARGE

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Consolidated Electrical Distributors (CED)</u>	<u>92.0%</u>
<u>Voss Lighting (Voss Electric Company)</u>	<u>86.5%</u>
<u>Gexpro (General Supply & Services)</u>	<u>68.5%</u>
Turtle & Hughes, Inc.	40.0%
Batteries Plus (Kingdom Alliance, LLC)	40.0%
Elliott Electric Supply	25.0%
Mavich	0.0%

Line 4 Percent Discount for ALL OTHER LAMPS

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>Voss Lighting (Voss Electric Company)</u>	<u>86.5%</u>
<u>Consolidated Electrical Distributors (CED)</u>	<u>85.0%</u>
<u>Gexpro (General Supply & Services)</u>	<u>68.5%</u>
Turtle & Hughes, Inc.	40.0%
Batteries Plus (Kingdom Alliance, LLC)	30.0%
Elliott Electric Supply	10.0%
Mavich	0.0%