

**CYPRESS**  **FAIRBANKS**  
INDEPENDENT SCHOOL DISTRICT  
LEARN • EMPOWER • ACHIEVE • DREAM

---

**To:** Matt Morgan  
Assistant Superintendent of Support Services

**From:** Severin Castro  
Director of Purchasing

**Date:** March 1, 2018

**Re:** Lamps (Incandescent, Fluorescent, HID)  
Annual Contract #18-04-6625

The following bids were received and opened at 3:00 p.m., Wednesday, February 7, 2018 as advertised and specified in documents concerning **Annual Contract #18-04-6625 Lamps (Incandescent, Fluorescent, HID)**. The bids received are located on pages 2-3.

<sup>a</sup> Recommendation based on evaluation of sample pricing offering overall best value to the District.

<sup>b</sup> Tie bid; lots drawn for recommendation.

**Recommendation:** City Electric Supply  
Consolidated Electrical Distributors (CED)  
Gexpro (General Supply & Services)  
Graybar  
Wholesale Electric

**Funding:** M & O Funds

**Estimated Expenditure:** \$125,000.00

**Contract Term:** April 1, 2018 - March 31, 2019

**Renewal:** 2 Years

ol

**Line 1 Percent Discount for Incandescent Lamps**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Elliott Electric Supply	92 <sup>a</sup>
The Reynolds Company	87 <sup>a</sup>
Voss Lighting (Voss Electric Company)	86.2 <sup>a</sup>
Consolidated Electrical Distributors (CED)	85 <sup>a</sup>
<b><u>Gexpro (General Supply &amp; Services)</u></b>	<b><u>76.5</u></b>
Facility Solutions Group, Inc.	45 <sup>a</sup>
Batteries Plus (Kingdom Alliance, LLC)	30 <sup>a</sup>
Wholesale Electric	27 <sup>a</sup>
Rexel (Summers Group, Inc.)	20 <sup>a</sup>
Interline Brands, Inc. (Supplyworks)	15 <sup>a</sup>
MSC Industrial Supply	12 <sup>a</sup>
<b><u>City Electric Supply</u></b>	<b><u>10</u></b>
Summit Electric Supply	10 <sup>a</sup>
<b><u>Graybar</u></b>	<b><u>8</u></b>
Mavich	0

**Line 2 Percent Discount for Fluorescent Lamps**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Elliott Electric Supply	93 <sup>a</sup>
Consolidated Electrical Distributors (CED)	92 <sup>a</sup>
The Reynolds Company	90 <sup>a</sup>
Voss Lighting (Voss Electric Company)	88 <sup>a</sup>
<b><u>Gexpro (General Supply &amp; Services)</u></b>	<b><u>72</u></b> <sup>b</sup>
<b><u>Wholesale Electric</u></b>	<b><u>67</u></b> <sup>b</sup>
Facility Solutions Group, Inc.	45 <sup>b</sup>
Batteries Plus (Kingdom Alliance, LLC)	30 <sup>a</sup>
Rexel (Summers Group, Inc.)	20 <sup>a</sup>
Interline Brands, Inc. (Supplyworks)	15 <sup>a</sup>
MSC Industrial Supply	12 <sup>a</sup>
<b><u>City Electric Supply</u></b>	<b><u>10</u></b> <sup>b</sup>
Summit Electric Supply	10 <sup>a</sup>
Graybar	8

**Line 3 Percent Discount for High Intensity Discharge**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Elliott Electric Supply	93 <sup>a</sup>
Consolidated Electrical Distributors (CED)	92 <sup>a</sup>
The Reynolds Company	90 <sup>a</sup>
Voss Lighting (Voss Electric Company)	88 <sup>a</sup>
<b><u>Gexpro (General Supply &amp; Services)</u></b>	<b><u>76.5</u></b>
Wholesale Electric	67 <sup>a</sup>
Facility Solutions Group, Inc.	45 <sup>a</sup>
Batteries Plus (Kingdom Alliance, LLC)	30 <sup>a</sup>
Rexel (Summers Group, Inc.)	20 <sup>a</sup>
Interline Brands, Inc. (Supplyworks)	15 <sup>a</sup>
MSC Industrial Supply	12 <sup>a</sup>
<b><u>City Electric Supply</u></b>	<b><u>10</u></b>
Summit Electric Supply	10 <sup>a</sup>
<b><u>Graybar</u></b>	<b><u>8</u></b>

**Line 4 Percent Discount for all other Lamps**

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
Voss Lighting (Voss Electric Company)	86.1 <sup>a</sup>
Elliott Electric Supply	86 <sup>a</sup>
<b><u>Consolidated Electrical Distributors (CED)</u></b>	<b><u>85</u></b>
The Reynolds Company	82 <sup>a</sup>
Gexpro (General Supply & Services)	62.5 <sup>a</sup>
Facility Solutions Group, Inc.	45 <sup>a</sup>
Batteries Plus (Kingdom Alliance, LLC)	30 <sup>a</sup>
Wholesale Electric	27 <sup>a</sup>
Rexel (Summers Group, Inc.)	20 <sup>a</sup>
Interline Brands, Inc. (Supplyworks)	15 <sup>a</sup>
MSC Industrial Supply	12 <sup>a</sup>
<b><u>City Electric Supply</u></b>	<b><u>10</u></b>
Summit Electric Supply	10 <sup>a</sup>
<b><u>Graybar</u></b>	<b><u>8</u></b>