



To: Severin Castro
Director of Purchasing

From: Tom Draper
Buyer

Date: April 12, 2018

Re: Low Voltage, Fire Alarm System Parts and Supplies
Annual Contract #18-05-6670IB

The following bids were received and opened at 3:00 p.m., Wednesday, March 28, 2018 as specified in documents concerning **Annual Contract #18-05-6670IB Low Voltage, Fire Alarm System Parts and Supplies**. The bids received are located on page 2.

- ^a Primary vendor award.
- ^b Secondary vendor award.
- ^c Tertiary vendor award.
- ^d Tie bid; coin tossed for recommendation.

Recommendation: CAPP
Firetron, Inc.
International Systems of America, LLC

Funding: M & O Funds

Estimated Expenditure: \$45,000.00

Contract Term: May 1, 2018 - April 30, 2019

Renewal Term: 2 years

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Line 1 Cerberus Pyrotronics/Siemens

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>International Systems of America, LLC</u>	<u>73%</u> ^a
<u>CAPP</u>	<u>11%</u> ^b

Line 2 Notifier

<u>SUPPLIER</u>	<u>PERCENT OFF</u>
<u>International Systems of America, LLC</u>	<u>58%</u> ^a
<u>CAPP</u>	<u>25%</u> ^b
<u>Firetron, Inc.</u>	<u>20%</u> ^c
Koetter Fire Protection of Houston, LLC	20% ^d